

## G Cloud 14 Platform

Dell Technologies Services is delighted to respond to Crown Commercial Service request for pricing. Please find the full details and summary of the Services below.

### Sales Representative

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### Presales Solutions Architect

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## High Level Scope

Customer has approached DT Services to provide a rate card for a framework in UK public sector (G Cloud 14). The framework will be used by all UK public sector customers to procure services via for an 18 month period. DT Services will provide the resources as per below rate card:

Group	Technical Roles	Day Rate
ARCHITECTURE	Solution Architect	£1,589.00
	Sr Solution Architect	£1,738.00
CONSULTING	Consultant	£1,568.00
	Sr Consultant	£1,975.00
	Advisory Consultant	£2,633.00
	Principal Consultant	£2,927.00
DEPLOYMENT	Implementation Specialist	£1,154.00
	Senior Implementation Specialist	£1,505.00
PMO	Project Management	£1,316.00
	Senior Project Management	£1,514.00
	Program Manager	£1,711.00
	Sr Program Manager	£2,172.00

## Assumptions:

- The rates provided are for Time and Material engagements only and do not include any travel and expenses, which will be charged for services not delivered remotely.
- The rates provided are not applicable for fixed fee services.
- All prices are subject to due diligence and a signed Statement of Work ("SOW").
- All prices exclude VAT and any taxes as required by law.
- Rates provided are "day rates" "7.5hr/day " during normal UK offices time typically 9am to 5.30pm and exclude weekends and holidays.
- Customer and Dell will agree the detailed terms of reference for each T&M requirement and the level of engineer/consultant needed for it, prior to the commencement of the T&M resource.