

Cloud Platform Selection G-Cloud 14

November 2024





Table of Contents

Business Need	. 3
Our Approach	. 3
Buyer Responsibilities	. 4
Service Management	. 5
Protection of Data	. 5
On-boarding and Off-boarding	. 5
Skills and Knowledge Transfer	
Vendor Accreditations/Awards	. 5
Sub-contractors	. 6
Business Continuity and Disaster Recovery	. 6
Pricing	. 7
Ordering and Invoicing	
Termination Terms	. 7
Further Information	. 7
	Our Approach



1 Service Overview

Capgemini's Cloud Platform Selection framework can help in the selection of a platform to deliver cloud based digital experiences. This flexible framework comprises a tried and tested toolset and process for defining and prioritising requirements, vendor identification and accessing platforms to elicit a data driven platform selection recommendation.

2 Business Need

Many public sector organisations need to select a platform or set of platforms best suited to meet their needs. Understanding the platform categories and the best solution can be challenging, especially when considering cloud-based solutions as part of a composable architecture, driving a digital experience. Often there can be a wide range of options available and there is a need to narrow down the field so that more intense assessment can be made against the leading contenders.

Capgemini has created a flexible framework that can address these challenges, be that a need for a single platform covering a discrete set of requirements, or a more enterprise solution or set of platforms as part of a digital suite and/or composable architecture.

3 Our Approach

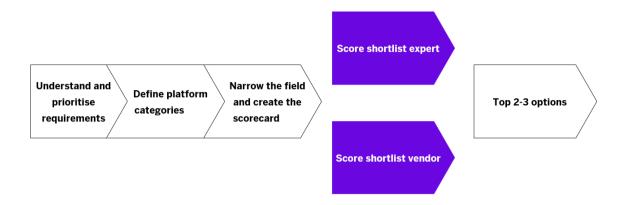
Capgemini's approach is to work in a collaborative manner to guide the selection of platforms to deliver digital experiences based upon organisational and especially, user centric needs. Key to this, is to ensure that there are robust requirements available and that these are relevant to inform platform selection decisions. Our standard approach is to capture both functional and non-functional requirements via workshops in Capgemini's Platform Requirements Document.

The requirements are used by Capgemini to define the platform categories which will be under consideration. This includes consideration of whether this will be a single platform category or multiple platforms from different categories as part of a composable architecture and/or wider digital suite. Where needed Capgemini can optionally assist in making technical architecture decisions. e.g. between composable and monolith architectures.

A long list of platforms are defined within a category before being reduced to a short list in a data driven approach, using Capgemini's custom Platform Selection Tool. The tool allows vendors and/or subject matter experts in the platform category to provide information on platform functionality. The information provided results in a score for the platform's ability to meet the requirements with the weighted value of each requirement being hidden from vendors to reduce the likelihood of them biasing the outcome. As well as the ability of a platform's features to meet both the functional and technical needs, the overall score in the Platform Selection Tool takes into account the total cost of ownership, including areas such as licensing, implementation, support and training.



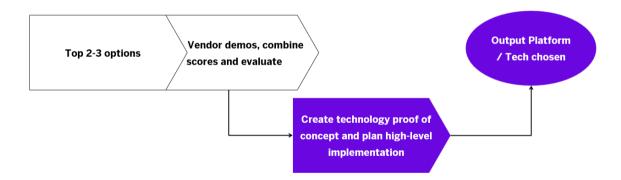
Stage 1 | Creating a platform shortlist



Once the platforms have reduced to a short-list of leading contenders, Vendor demos are conducted, with scoring being against the key features being demonstrated. The outcome of the combined scores from the vendor demos are assessed alongside the scores from the Platform Selection Tool to make a final selection.

Capgemini can optionally include a technology proof of concept to provide additional validation of any of the platforms suitability to deliver against requirements. This additional process is most commonly used where there is any uncertainty in requirements such as unproven integrations.

Stage 2 | Final platform assessment



The framework can be tailored to the specific needs, be that selection of single or multiple platforms; inclusion of requirements capture or analysis of previously collated requirements; or narrowing down through a long list to a short list instead of selection between previously identified options.

4 Buyer Responsibilities

Please refer to the Supplier Terms listed with this service on the Platform. These may contain additional Buyer obligations/costs the Buyer is subject to that are not identified anywhere else in the Supplier's Application or on the Platform.



5 Service Management

Not applicable.

6 Protection of Data

This service is based on a security classification of 'Official', however should you have a requirement for a different security classification that you would like us to consider, please contact us to discuss.

7 On-boarding and Off-boarding

Capgemini shall undertake on-boarding and off-boarding activities agreed within the Order Form (including as a minimum an exit plan in line with the Call-Off Contract terms) which will be charged for in accordance with the Pricing section for this service.

8 Skills and Knowledge Transfer

Capgemini recognises that skills and knowledge transfer is a critical element in the provision of G-Cloud services to public sector clients. Where possible and applicable, this forms part of the delivery plan for the service agreed at the start of the engagement. Our consultants and engineers are experienced in providing skills and knowledge transfer for major private and public sector clients.

Where appropriate, we may use a standard approach, tailored to topic, skills-gap and individual, to ensure consistency and effectiveness. The approach, Capgemini's Assess-Plan-Implement framework, has been used repeatedly by our teams to structure the work involved in transferring skills and creating new teams capable of driving and sustaining change long after the end of the formal programme. The framework can be applied throughout a project to understand knowledge transfer objectives, plan training delivery methods and materials, and deliver and evaluate success.

9 Vendor Accreditations/Awards









For the 12th year in a row, Capgemini has been recognized as one of the World's Most Ethical Companies® by the Ethisphere® Institute. This is an acknowledgment of our ethical culture that makes us an employer of choice and responsible player in the eyes of our clients, shareholders, and the wider community.

ISO 9001 Quality Management for Management Consultancy and IT Implementation and services to the Public Sector

ISO 27001:2013 - Provision (Delivery) of IT services including business applications development, maintenance and Data, Digital and Cloud technologies.

NelsonHall has identified Capgemini as a Leader in its 2022 NEAT Vendor Evaluation for Learning Services due to its ability to meet future client requirements as well as its capability to deliver immediate learning benefits to them.





Capgemini is the first amongst consultancy and technology firms to be recognized six times in a row for its thought leadership reports.



2023 Ecovadis Platinum Rating: We maintained a platinum rating, recognising us as a responsible and sustainable business in the top 1% of companies assessed.



Better Society Awards: Our collaboration with Code Your Future to offer digital skills training won a Better Society Award in 2022. The awards celebrate efforts by commercial organisations to create a better society.



Inclusive Top 50 UK Employers List: We achieved second place in the Inclusive Top 50 UK Employers List 2022/23 – a list that assesses companies for best practice on diversity, equality and inclusion



UK Best Workplaces for Women: We were listed as a Best Workplace for Women by Great Place to Work®. This listing is based on responses from our team to an anonymous survey about their employee experience.



UK Best Workplaces for Wellbeing : We are listed by Great Place to Work® as a Best Workplace for Wellbeing



Great Place to Work: We were certified as a Great Place to Work® in 2023, reflecting our employees' experience of working at Cappemini in the UK.

10 Sub-contractors

Capgemini UK may use the following subcontractors to deliver this service:

Capgemini Technology Services India Limited.

11 Business Continuity and Disaster Recovery

No disaster recovery plan is provided as part of these Services.



12 Pricing

This service is priced in accordance with the SFIA Rate Card attached. Capgemini can also provide offshore resources at reduced rates where appropriate. Projects can be priced either on a Time & Materials or Fixed Price basis.

13 Ordering and Invoicing

Please refer to the Supplier Terms for this service.

We would be pleased to arrange a call or meeting to discuss your requirements of our service in more detail.

14 Termination Terms

Please refer to the Supplier Terms for this service.

15 Further Information

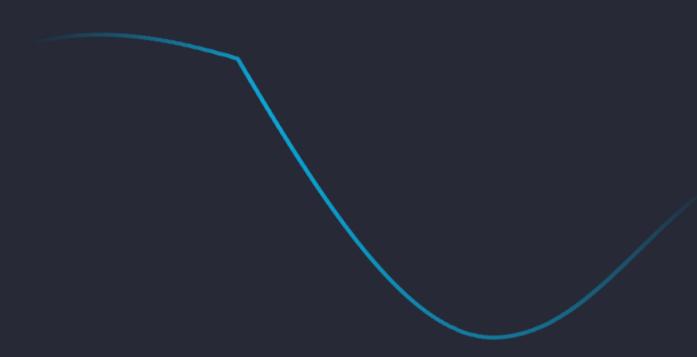
For more information about this or any of our G-Cloud services, please contact our Public Sector Team.

Phone: 0370 904 4858

Email: publicsector.opps.uk@capgemini.com including the following information:

- 1. The name of this service.
- 2. The name of your organisation.
- 3. Your name and contact details.
- 4. A brief description of your business situation.
- 5. Your preferred timescales for starting the work.





About Capgemini

Capgemini is a global business and technology transformation partner, helping organizations to accelerate their dual transition to a digital and sustainable world, while creating tangible impact for enterprises and society. It is a responsible and diverse group of 340,000 team members in more than 50 countries. With its strong over 55-year heritage, Capgemini is trusted by its clients to unlock the value of technology to address the entire breadth of their business needs. It delivers end-to-end services and solutions leveraging strengths from strategy and design to engineering, all fueled by its market leading capabilities in AI, cloud and data, combined with its deep industry expertise and partner ecosystem. The Group reported 2023 global revenues of €22.5 billion.

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