

Cloud Migration

G-CLOUD 14 – PRICING



Together we can
vodafone
business

Migration Services

End to end cloud application migration service, providing planning, execution and testing to ensure workloads are safely and robustly migrated to the cloud minimising downtime and risk.

All prices **Exclude** Travel expenses where applicable.

The services listed are those that are delivered as a 'one time service' individually or as part of an overall solution

This professional service is provided as a fixed price based on a defined scope, set of deliverables and quantity of applications. Where changes are required to the application in order to operate in a cloud environment, or takes advantage of cloud services, then one of the application services will be required, depending on the level of complexity. If no modification is required the manage or execute option can be selected for lift and shift exercises.

The execute option is only to be used as part of a wider Vodafone customer project as it does not include project management. For stand alone migration project the managed option should be selected.

Type	Tier	Pricing Unit	UK List Price One Off
Managed	0 - 200	Per Image	£3,169
	201 - 500	Per Image	£2,645
	501 - 1000	Per Image	£2,206
	1000	Per Image	£1,781
Execute	0 - 200	Per Image	£1,242
	201 - 500	Per Image	£1,242
	501 - 1000	Per Image	£1,242
	1000	Per Image	£1,242

Where the migration is more complex and a lift and shift approach cannot be applied, three application migration services are available. As a guide 'Simple' focuses on re-installing the application in the cloud, 'Medium' follows the same approach as Simple, but allows for small changes to the OS and middleware configuration. 'Complex' allows the introduction of cloud services into the environment, such as Database as a service, providing major code changes are not required.

Type	Tier	Pricing Unit	UK List Price One Off
Application Rebuild Simple	0 - 10	Per Application	£10,455
	Nov-50	Per Application	£9,335
	51 - 100	Per Application	£8,648
	101 - 250	Per Application	£8,005
Application Rebuild Medium	0 - 10	Per Application	£23,194
	11 - 50	Per Application	£20,874
	51 - 100	Per Application	£18,555
	101 - 250	Per Application	£16,235
Application Rebuild Complex	0 - 10	Per Application	£46,387
	Nov-50	Per Application	£41,748
	51 - 100	Per Application	£37,110
	101 - 250	Per Application	£32,471

Migration services can also be provided on a Time and Materials (T&M) basis using the same methodologies and resources where the fixed price service does not meet your specific needs. These services are subject to an agreed solution design.