



# AvePoint Pricing

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## Overview

This document explains AvePoint's Software and Services prices for G-Cloud 14. In this document you will find pricing information for the following products:

- AvePoint Fly
- AvePoint Cloud Backup for Microsoft 365, Dynamics 365, Salesforce, Google and Azure.
- AvePoint Cloud Governance for Microsoft 365.
- AvePoint Policies & Insights.
- AvePoint Opus.
- AvePoint Cense for Microsoft 365.
- AvePoint Confide for Microsoft 365.
- AvePoint EnPower for Microsoft 365.
- MaivenPoint.
- AvePoint tyGraph.
- Copilot for Microsoft 365 Readiness.

For further information, please contact [salesuk@avepoint.com](mailto:salesuk@avepoint.com)

# AvePoint Fly Migration

This section discusses pricing for Fly Migrator Software and associated professional services. Fly can be purchased as a SaaS hosted (Fly SaaS) or Self-Hosted (Fly Server) subscription.

## 1.1 AvePoint Fly SaaS

Fly SaaS is a SaaS hosted version of the Fly solution. Pricing options detailed below.

**Fly SaaS Global Objects:** Streamlined pricing for seamless migrations: A unified pricing model supporting all your migration requirements, whether it's On-premise to Online, or Cloud to Cloud. Global Object Pricing for AvePoint Fly SaaS includes premier support.

**Fly SaaS Supported Objects:** Exchange Server Mailbox, Exchange Server Mailbox, Gmail, Google Workspace User or Shared Drive, Microsoft OneDrive, Microsoft Team, Microsoft Team's User Chat, SharePoint Site Collection, Microsoft 365 Group

Global Objects: Number of Objects	One Year Subscription Price (Per Object, Per Month)
500 +	£0.54

**Fly SaaS Tenant to Tenant:** Migration from one Office 365 tenant to other Office 365 tenants, or within the same tenant. AvePoint-hosted SaaS solution. Subscription is per user per year and includes unlimited GB migration during the length of the subscription. Premier level support is included. This includes ALL workloads for an Office 365 Tenant to Tenant Migration (Teams, Teams Chat, Groups, SharePoint, Exchange, OneDrive, and Planner). There is no data size limit.

Fly Tenant to Tenant: Number of Users	One Year Subscription Price (Per User Per Month)
500 +	£1.55

**Fly SaaS for Power Platform:** Have the flexibility to move apps and flows from one Power Platform environment to another or from tenant to tenant. Pricing for Power Platform is based on how many Apps/Flows you would like to migrate. This is a SaaS hosted solution only. Includes Premier Support.

Power Platform: Number of Apps/flows	One Year Subscription Price (Platform fee, Per Month)
1 – 3,000	£155
3,001 +	£465

## 1.2 AvePoint Fly Server

Fly Server is Self-hosted version of the Fly solution. Pricing options and supported sources/objects are detailed below.

**Fly Server Global Objects:** Streamlined pricing for seamless migrations: A unified pricing model supporting all your migration requirements, whether it's On-premise to On-premise, On-premise to Online, or Cloud to Cloud. Global Object Pricing for AvePoint Fly Server. Includes Premier Support.

**Supported Objects:** Exchange Server Mailbox, Exchange Server Mailbox, Gmail, Google Workspace User or Shared Drive, Microsoft OneDrive, Microsoft Team, Microsoft Team's User Chat, SharePoint Site Collection, Microsoft 365 Group, Slack Channel, Slack Direct Messages (DMs), Box Account, Dropbox, IMAP mailbox, POP3 mailbox, PST mailbox.

Global Objects: Number of Objects	One Year Subscription Price (Per Object Per Month)
500 +	£0.54

**Fly Server Tenant to Tenant:** Migration from one Office 365 tenant to other Office 365 tenants, or within the same tenant. AvePoint-hosted SaaS solution. Subscription is per user per year and includes unlimited GB migration during the length of the subscription. Premier level support is included.

Number of Users	One Year Subscription Price (Per User Per Month)
500 +	£1.42

**Fly Server SharePoint & Filesystems:** Migrate from File systems or SharePoint, into SharePoint or Office 365. Subscription is for one year, based on applicable user tier determined by total user count. Unlimited content per year. Includes Premier Support. There is no data size limit.

This includes all workloads for an Office 365 Tenant to Tenant Migration (Teams, Teams Chat, Groups, SharePoint, Exchange, OneDrive, and Planner). There is no data size limit.

Fly Tenant to Tenant: Number of Users	One Year Subscription Price (Per Org tier, Per Month)
500 -2,000	£708
2,001 – 5,000	£1,416
5,001 – 10,000	£2,125
10,001 – 20,000	£2,833
20,001 – 50,000	£3,541
50,001 +	£4,250

## 1.3 Migrator Software Pricing Terms

- Supported source systems are available in the Fly Migrator Service Definition document.
- 12 months Premier Maintenance is included with the license purchase.
- Prices exclude VAT and are in pounds sterling.
- Prices are for Software only and do not include Professional Services.
- Prices do not include any vendor hardware or software such as Microsoft Office 365 licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.

## 1.4 Migrator Professional Services

This section describes associated Professional Services for DocAve Migrator.

### 1.4.1 Migration Assessment and Roadmap

Gain best practice recommendations to ensure the successful completion of your migration project from start to finish with AvePoint's Migration Assessment & Roadmap service. Further information can be found in the Professional Services Service Definition Document.

This service is a fixed price service. The price is £15,200.00.

An accompanying Statement of Work will be written for the deliverables of this service which is to be jointly signed by the customer and AvePoint.

Prices exclude VAT. Further Terms can be found in the Call off contract master agreement and in the terms and conditions document published in G-Cloud

## 1.4.2 Migration Quick Start

With Migration Quick Start, AvePoint Migration experts guide you through the early stages of your migration project, ensuring your team is equipped to meet your migration project goals and overcome project complexities as they arise. Further information can be found in the Professional Services Service Definition Document.

This service is a fixed price service. The price is £12,495.00.

An accompanying Statement of Work will be written for the deliverables of this service which is to be jointly signed by the customer and AvePoint.

Prices exclude VAT. Further Terms can be found in the Call off contract master agreement and in the terms and conditions document published in G-Cloud

## 1.4.3 Complete Migration Service

AvePoint's Migration Service gives you direct access to AvePoint's migration experts to minimise business disruption and decrease time-to-value for your Microsoft Office 365 implementation. AvePoint can provide end to end migration services for supported platform sources. Further information can be found in the Professional Services Service Definition Document.

For the Complete Migration Service, price is on application. AvePoint will need to understand the full scope and customer expectation to be able to price the requirement. AvePoint will then write a Statement of Work which both the Customer and AvePoint will sign off on.

AvePoint day rates can be seen in the SFIA Rate Card. Service Day rates may be discounted based on volume purchase.

Prices exclude VAT. Further Terms can be found in the Call off contract master agreement and in the terms and conditions document published in G-Cloud

## 2 Cloud Backup

The price for Cloud Backup as a Service for Microsoft Office 365 is based on user count and is broken down into groups of users. The pricing is as follows:

### 2.1 Cloud Backup for Microsoft 365

**Cloud Backup for Microsoft Office 365 Unlimited Organisation Program:** Protect an unlimited amount of content in Microsoft Office 365 Project, SharePoint, OneDrive, Exchange, Teams and Groups. Subscription per user per year, includes premier level support and unlimited retention for the length of your contract. Bring Your Own Storage (BYOS) is available.

Number of Users	One Year Subscription Price (Per User, Per Month)
500 +	£2.55

**Cloud Backup for Microsoft 365 Unlimited User Program- Unlimited Retention:** Protect content stored in Microsoft Office 365 Project, SharePoint, OneDrive, Exchange, Teams and Groups for unlimited number of users, up to your organisational capacity. Subscription per GB per month, includes premier level support and unlimited retention for the length of your contract.

**Cloud Backup for Microsoft 365 Unlimited User Program – 2 Year Retention:** Protect content stored in Microsoft Office 365 Project, SharePoint, OneDrive, Exchange, Teams and Groups for unlimited number of users, up to your organisational capacity. Subscription per GB per month, includes premier level support and 2- year retention.

**Cloud Backup for Microsoft 365 Unlimited User Program – 1 Year retention:** Protect content stored in Microsoft Office 365 Project, SharePoint, OneDrive, Exchange, Teams and Groups for unlimited number of users, up to your organisational capacity. Subscription per GB per month, includes premier level support and 1- year retention.

- All customer sizes eligible.
- Unlimited # of users supported.
- Customer can pay based on retention: 1 years, 2 years, unlimited number of years.
- Bring Your Own Storage (BYOS) is available.
- Unlimited Retention/Unlimited User Program £0.25 per GB/ per month.
- 1 Year Retention/Unlimited User Program £0.11 per GB/ per month.
- 2 Year Retention/Unlimited User Program £0.20 per GB/per month.

### 2.2 Cloud Backup for Dynamics 365

**Cloud Backup for Dynamics 365:** Backup and Recovery for Dynamics 365. Subscription per user per year, includes Premier Level Support and unlimited retention for the length of your contract. Source(s) supported: Dynamics CRM.

Name	One Year Subscription Price (Per User, Per Month)
Cloud Backup for Dynamics 365	£3.40

### 2.3 Cloud Backup for Salesforce

**Cloud Backup for Salesforce:** AvePoint Cloud Backup for Salesforce provides a combination of automatic daily backups, on-demand backups, and comprehensive restore capabilities to keep your business moving forward. BYOS option available.

Name	One Year Subscription Price (Per User, Per Month)
Cloud Backup for Salesforce	£3.40

## 2.4 Cloud Backup for Google

**Cloud Backup for Google Workspace:** Protects an unlimited amount of content in Google Workspace. Subscription per user per year which includes Premier Level Support & unlimited retention for the length of your contract. BYOS option also available

Name	One Year Subscription Price (Per User, Per Month)
Cloud Backup for Google	£2.50

**Cloud Backup for Google Classroom:** Provides backup, restore, and export functionality for Google Classroom-specific objects. These objects include Grades, Classwork, Announcements, and People, as well as Drive items associated with the protected Classroom. Cloud Backup for Google Classroom can be sold as a separate entity from Cloud Backup for Google Workspace.

Number of Users	One Year Subscription Price (Per User, Per Month)
500 +	£0.85

## 2.5 Cloud Backup for Azure

**Cloud Backup for Microsoft Entra ID:** Allows you to backup and easily restore your data. Recover apps, groups, and users from compromised data, accidental deletion, or malicious attack. Set flexible backup policies, view and revert changes efficiently. Subscription per user per month which includes Premier Level Support & unlimited retention for the length of your contract. BYOS option also available.

Number of Users	One Year Subscription Price (Per User, Per Month)
500+	£0.85

**AvePoint Cloud Backup for VM/Storage:** Allows you to backup and easily restore your data. Recover virtual machines and Blob/file storage from compromised data, accidental deletion, or malicious attack. Set flexible backup policies, view and revert changes efficiently. Subscription per package per month which includes Premier Level Support & unlimited retention for the length of your contract.

Number of Packages	One Year Subscription Price (Per Package, Per Month)
1 package consists of 10 VMs and 10 TB.	£1,000

## 2.6 Cloud Backup Add-On Promotional Pricing

Backup and Recovery for Dynamics 365, Salesforce, and Google add-on pricing SKUs are available for customers with an existing subscription for Cloud Backup for Office 365. Subscription per user per year, includes Premier Level Support and unlimited retention for the length of your contract.

Name	One Year Subscription Price (Per User, Per Month)
Cloud Backup for Dynamics 365 Add On	£1.70
Cloud Backup for Salesforce Add On	£1.70
Cloud Backup for Google Add On	£1.70

## 2.7 Cloud Backup Pricing Terms

- The minimum subscription length is 12 months.
- The minimum number of users that can be licensed is 500 for user based SKUs.
- Cloud Backup for Microsoft Office 365 licenses are calculated based on your assigned Microsoft Office 365 licenses. For example, 1,000 Microsoft 365 licenses = 1,000 Cloud Backup for M365 Licenses.
- Cloud Backup for Dynamics 365 licenses are calculated based on your assigned Dynamics 365 licenses. For example, 1,000 Dynamics 365 = 1,000 Cloud Backup for Dynamics 365 licenses.
- Cloud Backup for Salesforce licenses are calculated based on your assigned Salesforce licenses. For example, 1,000 Salesforce licenses = 1,000 Cloud Backup for Salesforce licenses.
- Cloud Backup for Google Workspace licenses are calculated based on your assigned Google Workspace licenses. For example, 1,000 Google Workspace licenses = 1,000 Cloud Backup for Google Workspace licenses.
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services.
- Prices do not include any other vendor software such as Microsoft/Dynamics 365, Google, or Salesforce licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.
- Daily backups are up to 4x per day with unlimited retention for the length of the contract on AvePoint Storage.
- If a client wishes to use their own Azure Storage, AvePoint can provide Backups to this storage platform. In such instances AvePoint will provide a 25% discount to the above pricing. If this is a requirement, please contact [salesuk@avepoint.com](mailto:salesuk@avepoint.com) to discuss further.



## 3 Cloud Governance for Microsoft Office 365

The price for Cloud Governance for Microsoft Office 365 is based on assigned Microsoft 365 user count and is broken down into groups of users. The pricing is as follows:

User Count	One Year Subscription Price (Per User, Per Month)
500 – 2,000	£1.40
2,001- 5,000	£1.20
5,001 +	£1.10

### 3.1 Cloud Governance for Microsoft Office 365 Pricing Terms

- Pricing is based on per user per annum.
- The minimum subscription length is 12 months.
- Cloud Governance for Microsoft Office 365 includes the Cloud Management for Microsoft Office 365 Platform discussed in Section 5.
- The minimum number of users that can be licensed is 500.
- Cloud Governance for Microsoft Office 365 licenses are calculated based on your Microsoft Office365 assigned licenses. For example, 1,000 Office365 assigned licenses = 1,000 Cloud Governance for Microsoft Office 365 Licenses.
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services.
- Prices do not include any other vendor software such as Microsoft Office 365 licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.

### 3.2 Cloud Governance for Microsoft Office 365 Professional Services

Below is a description of Professional Services for Cloud Governance for Microsoft Office 365

#### 3.2.1 Microsoft Office 365 Data Governance Readiness Workshop

A one-day interactive workshop to help you drive business value with winning data governance and compliance strategies. A personalised experience where AvePoint experts work with you to assess requirements, roles, processes, and data types to create a data governance framework that's specific to your organization. Further information can be found in the Professional Services Service Definition Document.

This service is a fixed price service. The price is £3,995.00.

Prices exclude VAT. Further Terms can be found in the terms and conditions document published in G-Cloud

#### 3.2.2 Cloud Governance for Microsoft Office 365 Enterprise Deployment Services

Less time. More value. AvePoint's Product Quick Start Services provides you with accelerated implementation of AvePoint enterprise-level products, first-hand knowledge, and product training so you get the most out of your investments. Further information can be found in the Professional Services Service Definition Document

The price starts at £16,500.00.

An accompanying Statement of Work will be written for the deliverables of this service which is to be jointly signed by the customer and AvePoint.

Prices exclude VAT. Further Terms can be found in the terms and conditions document published in G-Cloud

## 4 AvePoint Policies & Insights

The price for Policies & Insights is based on assigned Microsoft 365 user count. The pricing is as follows:

User Count	One Year Subscription Price (Per Unit, Per Month)
Insights: Stand Alone	£0.95
Policies: Stand Alone	£0.95
Policies & Insights	£1.70

### 4.1 Policies & Insights Pricing Terms

- Pricing is based on per user per annum.
- The minimum subscription length is 12 months.
- The minimum number of users that can be licensed is 500.
- Policies & Insights licenses are calculated based on your Microsoft Office365 assigned licenses. For example, 1,000 Office365 assigned licenses = 1,000 Cloud Governance for Microsoft Office 365 Licenses.
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services.
- Prices do not include any other vendor software such as Microsoft Office 365 licenses.
- Further Terms can be found in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.

## 5 AvePoint Opus

The price for AvePoint Opus is based on assigned Microsoft 365 user count or volume of data, depending on requirements. The pricing is as follows:

### AvePoint Opus

**AvePoint Opus:** AvePoint Opus helps you manage Microsoft Office 365 content and physical records efficiently, achieving compliance without user intervention. Oversee information lifecycle, content classification, comprehensive auditing, retention, and disposal from a SaaS application.

**AvePoint Opus Information Lifecycle:** Includes Information Management across M365 and Physical Records, Connector Framework, Office Connect Online Manager & Desktop Clients and Base Storage Optimisation (incl 10GB/User).

Number of Users	One Year Subscription Price (Per User, Per Month)
500 +	£1.70

**AvePoint Opus Analysis:** Licensed Per TB and based on how much TOTAL data is in the source to scan eg. ALL of SharePoint Online or ALL of OneDrive, or the sum of both. Enables the discovery & analysis toolset to provide customer driven insights into the data you are currently holding.

Number of Terabytes	One Year Subscription Price (Per TB, Per Month)
Per TB	£4.50

**AvePoint Opus Action:** Licensed Per TB based on the total amount of content that will DELETED and/or ARCHIVED based on the discovery results during the license term. NOTE: Must be purchased with Opus Analysis, and Opus Archive (if archiving content).

Number of Terabytes	One Year Subscription Price (Per TB, Per Month)
Per TB	£22

**AvePoint Opus Archive:** Licensed Per TB based on what will be the largest volume of archived content that will be stored. Can leverage either AvePoint Hosted storage or Bring Your Own customer supplied storage NOTE: Must be purchased with Opus Analysis and Opus Action.

Number of Terabytes	One Year Subscription Price (Per TB, Per Month)
Per TB	£18

### 5.1 AvePoint Opus for Microsoft Office 365 Pricing Terms

- The minimum subscription length is 12 months.
- The minimum number of users that can be licensed for Information Lifecycle is 500.
- AvePoint Opus licenses are calculated based on your Microsoft Office365 assigned licenses. For example, 1,000 Office365 assigned licenses = 1,000 AvePoint Opus Licenses.
- Storage requirements for content is based on an average use of 3gb per user per year. Additional data usage may incur additional cost.
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services
- Prices do not include any other vendor software such as Microsoft Office 365 licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.

## 5.2 AvePoint Opus for Microsoft Office 365 Professional Services

Professional Services to assist with initial set-up / configuration and Training of AvePoint Opus are highly recommended.

Due to variations in customer requirements, Professional Services are priced on application.

AvePoint will work with the customer to understand the requirements which will then be written into a formal Statement of Work and signed off by both AvePoint and the Customer.

AvePoint day rates can be seen in the SFIA Rate Card. Service Day rates may be discounted based on volume purchase.

Prices exclude VAT. Further Terms can be found in the terms and conditions document published in G-Cloud

## 6 AvePoint Cense

The price for AvePoint Cense is based on assigned Microsoft 365 user count. The pricing is as follows:

License Model	One Year Subscription Price (Per User, Per Month)
Per users	£0.95

### 6.1 AvePoint Cense License Management Pricing Terms

- Pricing is based on per user per annum.
- The minimum subscription length is 12 months.
- The minimum number of users that can be licensed is 500.
- AvePoint Cense licenses are calculated based on your Microsoft Office365 assigned licenses. For example, 1,000 Office365 assigned licenses = 1,000 Cense Licenses.
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services.
- Prices do not include any other vendor software such as Microsoft Office 365 licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.

## 7 AvePoint Confide

The price for AvePoint Confide is based on user count and is broken down into groups of users. The pricing is as follows:

License Model	One Year Subscription Price (Per User, Per Month)
Per users	£42
Confide Guest user Ad-on	£0.20

### 7.1 Confide for Microsoft Office 365 Pricing Terms

- Pricing is based on per user per annum.
- Each license includes 1 organisation user license and 3 external or guest user licenses.
- The minimum subscription length is 12 months.
- The minimum number of users that can be licensed is 10.
- AvePoint Confide licenses are calculated based on your Microsoft Office365 assigned licenses. For example, 1,000 Office365 assigned licenses = 1,000 Confide Licenses.
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services.
- Prices do not include any other vendor software such as Microsoft Office 365 licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.

## 8 AvePoint EnPower

The price for EnPower for Microsoft 365 is based on assigned Microsoft 365 user count and is broken down into groups of users. The pricing is as follows:

Number of Users	One Year Subscription Price (Per User, Per Month)
500 – 2,000	£0.75
2,001- 5,000	£0.70
5,001 +	£0.65

### 8.1 EnPower Pricing Terms

- Pricing is based on per user per annum.
- The minimum subscription length is 12 months.
- The minimum number of users that can be licensed is 500.
- EnPower licenses are calculated based on your Microsoft Office365 assigned licenses. For example, 1,000 Office365 assigned licenses = 1,000 EnPower for Microsoft 365 Licenses.
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services.
- Prices do not include any other vendor software such as Microsoft Office 365 licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.

## 9 MaivenPoint

The price for MaivenPoint is based on assigned Microsoft 365 user count. The pricing is as follows:

**Curricula:** Modern, easy to use Learning Management System for the hybrid workplace, training institutions, and Higher Education. Natively leverage Microsoft Teams for seamless learning that uniquely incorporates social, peer, and collaborative elements. Premier Level Support Included for length of your contract.

User Count	One Year Subscription Price (Per User, Per Month)
500 +	£1.40

**Curricula Plus:** All the innovative learning delivery features of Curricula (above), but pre-loaded with end-user training content packs and communication templates to help with Training and Adoption of Microsoft 365 in Teams. Content is updated quarterly. Premier Level Support Included for length of your contract.

Number of Users	One Year Subscription Price (Per User, Per Month)
500 +	£2.00

**Examina:** Digital proctoring and examination system. Subscription is per user per month and includes premium level support for length of your contract.

User Count	One Year Subscription List Price (Per User, Per Month)
500 +	£1.00

**M365 Content pact (Training+):** Over 1000+ Hours of our in-house expert instructor-led training content for Microsoft 365. This training material is kept fresh with quarterly updates, and can be loaded into your existing LMS, or accessed through our native Web App in Office. Premier Level Support Included for length of your contract.

User Count	One Year Subscription List Price (Per User, Per Month)
500 +	£0.80

### 9.1 MaivenPoint Pricing Terms

- Pricing is based on per user per annum.
- The minimum subscription length is 12 months.
- The minimum number of users that can be licensed is 500.
- MaivenPoint licenses are calculated based on your Microsoft Office365 assigned licenses. For example, 1,000 Office365 assigned licenses = 1,000 MaivenPoint Licenses for 1,000 Microsoft Office 365 Licenses.
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services.
- Prices do not include any other vendor software such as Microsoft Office 365 licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.

### 9.2 MaivenPoint Professional Services

Professional Services to assist with initial set-up / configuration and Training of MaivenPoint 365 are highly recommended.

Due to variations in customer requirements, Professional Services are priced on application.

AvePoint will work with the customer to understand the requirements which will then be written into a formal Statement of Work and signed off by both AvePoint and the Customer.

AvePoint day rates can be seen in the SFIA Rate Card. Service Day rates may be discounted based on volume purchase.

Prices exclude VAT. Further Terms can be found in the terms and conditions document published in G-Cloud.



# 10 AvePoint TyGraph

The price for AvePoint TyGraph is based on user count and is broken down into groups of users. The pricing is as follows:

**AvePoint TyGraph Enterprise:** Map everyday employee experiences through data visualization and analysis across the M365 Platform to provide actionable insights that enable data-driven decisions. This SKU includes tyGraph for SharePoint, tyGraph for Teams, tyGraph for OneDrive, tyGraph Calling, tyGraph Pulse, tyGraph for Viva Engage, tyGraph Pages. Data is AvePoint hosted and delivered.

Number of Users	One Year Subscription Price (Platform fee, Per Month)
500 - 2,999 users	£2,116.50
User counts Greater than 2,999	One Year Subscription Price (Per User, Per month)
3,000 +	£0.70

**AvePoint tyGraph for Viva Engage:** Map everyday employee experiences through data visualization and analysis across the Viva Engage to provide actionable insights that enable data-driven decisions. This SKU includes tyGraph for Viva Engage, Data is AvePoint hosted and delivered.

Number of Users	One Year Subscription Price (Platform fee, Per Month)
500 – 2,999 users	£637.5
User counts Greater than 2,999	One Year Subscription Price (Per User, Per month)
3,000 +	£0.20

**AvePoint tyGraph for SharePoint:** Map everyday employee experiences through data visualization and analysis across the SharePoint to provide actionable insights that enable data-driven decisions. This SKU includes tyGraph for SharePoint, Data is AvePoint hosted and delivered.

License Model	One Year Subscription Price (Platform fee, Per Month)
500 – 2,999 users	£637.5
User counts Greater than 2,999	One Year Subscription Price (Per User, Per month)
3,000 +	£0.20

## 10.1 AvePoint TyGraph Pricing Terms

- Pricing is based on per user per annum.
- The minimum subscription length is 12 months.
- Office365 assigned licenses = 1,000 tyGraph Licenses for 1,000 Microsoft Office 365 Licenses..
- Prices exclude VAT and are in pounds sterling.
- Prices are for software only and do not include Professional Services.
- Prices do not include any other vendor software such as Microsoft Office 365 licenses.
- Further Terms can be reviewed in the Call off contract master agreement and in the terms and conditions document published in G-Cloud.

## 11. Copilot for Microsoft 365 Readiness

The price for AvePoint Co-Pilot for Microsoft 365 Readiness is as follows:

A personalised experience where AvePoint experts work with you to deliver data inventory insights, secure data access management review, data optimisation and end-user training for quick and secure adoption of Microsoft Copilot for M365. Further information can be found in the Professional Services Service Definition Document.

This service is a fixed price service. The price is £24,000.

Prices exclude VAT. Further Terms can be found in the terms and conditions document published in G-Cloud.