

Pricing Document

Cloud Advisory Services

G-Cloud 14

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All consulting engagement, technical services, implementation, and time & materials services are subject to the rates and terms specified in the published Atos SFIA rate card document.

The Cloud Advisory Service is a standard service designed to cater to the needs of many different organisations and companies, and as such, the pricing can vary depending on a combination of:

- Size and complexity of the customer's IT status quo
- Institution goals, staff situation, and level of complexity of the target institutions, in case they need specialised knowledge (health-specific knowledge, complex financial knowledge..., etc.).
- Specific scope of the request, which the varieties of scopes we serve, namely:
 - Assessing the client on their own cloud and infrastructure situation.
 - Assessing the degree of cloud enablement and engagement of client's staff.
 - Assessing how the State Of The Art in cloud technologies might apply to the current Cloud.
 - Proposing enhancements to how customers manage their Cloud service operations.
 - Undertaking periodical assessments of the client's Cloud operation service and potential enhancements.
 - Ensuring the client's cloud strategy aligns with their business goals.
 - Providing a detailed cloud migration roadmap, specifying migration waves and intermediate stages.
 - Exploring optimum cloud technology eligibility based on the client's circumstances.
 - Providing client's staff with proper awareness, training, and motivation around the Cloud Journey.
 - Reacting upon demand when cloud issues appear, proposing a sound recovery plan.

Please note that these charges are upper boundaries, and we can reduce our service offering price at any time during the life of the framework.

About Atos

Atos is a global leader in digital transformation with 95,000 employees and annual revenue of c. € 11 billion. European number one in cybersecurity, cloud and high-performance computing, the Group provides tailored end-to-end solutions for all industries in 69 countries. A pioneer in decarbonisation services and products, Atos is committed to a secure and decarbonised digital for its clients. Atos is a SE (Societas Europaea), listed on the CAC40 Paris stock index.

The purpose of Atos is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Tech Foundations is the Atos Group business line leading in managed services, focusing on hybrid cloud infrastructure, employee experience and technology services, through decarbonised, automated and AI-enabled solutions. We are a 49 000-strong team with a clear ambition: to apply digital technology to advance what matters for our clients and society at large in 69 countries, with an annual revenue of € 6 billion.

Find out more about us:

atos.net/advancing-what-matters

To receive further information on this offering, please contact us at:

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