



Integrating Clouds

G-Cloud 14

Anaeko Pricing

Framework reference: RM1557.14

Pricing

We offer resource-based pricing in accordance with our SFIA rate card, which states charges on a per-resource per-day basis. The rates card is available as a separate download on Digital Marketplace for our services.

We are a services company with a focus on project delivery and will advise an appropriate SFIA Skills Profile and Experience Levels to deliver any given project. Anaeko provides value for money by striking the sensible and appropriate balance for Price, Quality and Speed of delivery. We never sacrifice security and governance in delivering client solutions.

We offer alternative pricing models under specific circumstances. We can deliver services on a fixed-price annual or multi-year contract basis, or capped fixed-price, with pricing dependent on scope, complexity, and risk profile.

Our standard approach to invoicing is monthly in arrears based on the days worked in that calendar month. Our invoices will be payable within 30 days.

We are flexible in our approach to pricing and invoicing within the bounds of core terms set out by CCS for the G-Cloud 14 framework.

Discounts

We offer volume discounts for large projects where multiple Anaeko services and resources are being used. Anaeko offers discounts for projects that have special significance for social or environmental value and aligns with our mission to help create a better society through smarter data.

We offer discounts based on the following criteria:

1. Project value for services component, excluding 3rd party costs such as licenses, exceeding £200,000.
2. Projects with low risk profile such as solutions with low complexity and repeat work.
3. Projects delivering significant societal & environmental benefit in line with the Anaeko mission statement.

Discount levels will vary from 0% to 10% of overall services project value for items 1 & 2 above. For item 3, there is an additional 0% to 10% discount available. The level of discount depends to what degree the projects meet the above criteria.

Discount applies across the entire value of a project and not just the portion above the threshold. Discounts must be agreed in advance and will not be applied retrospectively. If an ongoing service contract with resource-based pricing exceeds a threshold we are open to discussing discount at our discretion for further work.

Our approach to discounts is the same across all organisations, including educational institutions.