

Alpine Resourcing Ltd G-Cloud 14 – Indicative Pricing and Discounts for all Services including Advisory and Support Roles

Please consult associated SFIA Rate Card for the Managed Professional services

These are typical fees from live customer assignments, where the various factors for skill, competency, management experience and difficulty are taken into account.

For classified projects these values might be uplifted 10% to 25% subject to circumstances.

Example Role	Highest Fee Range per 4 hour unit	Lowest Fee Range per 4 hour unit
Enterprise Architect	£695	£285
Engagement Manager	£600	£250
Senior Data Scientist	£850	£365
Solution Architect	£650	£250
Programme Director	£895	£375
Programme / Project Manager	£695	£295
Data Scientist	£595	£250
Senior Consultant	£795	£395
Data Integration/Ingestion Analyst	£795	£295
Developers/BI Visualisers	£650	£200
Consultant	£585	£250
Business Analyst	£685	£225
Transformation Implementers	£585	£185
Trainer	£595	£165

Transaction Volume Discounts G14

Volume discounts

Annual Turnover	Discount
£0 - £500,000	0%
£500,001 - £1,000,000	0.25%
£1,000,001 - £1,500,000	0.5%
£1,500,001 - £2,500,000	0.75%
£2,500,001+	1.0%

Volume discounts are calculated based on individual organisation's spend for the year end 31 March and is based on the discount percentages for the discrete spending bands above. To qualify for the discount all invoices must have been paid within contractual terms.

Combination discounts applicable *(if a customer buys a service and then an additional one we would offer a discount for this)*

Number of Additional Service Purchased	Discount Applied to Additional Service
1	0.25%
2	0.50%
3	0.75%
4	1%
5	1.25%

This is based on an organisation purchasing multiple Services concurrently.

Educational pricing – None available

Units used in pricing Per unit (typical unit is four hours)

Sector pricing – These are public sector prices.

Resource based pricing Please see specific SFIA documentation.