

## Alpine Resourcing Ltd G-Cloud 14 – Indicative Pricing and Discounts for all Services including Advisory and Support Roles

Please consult associated SFIA Rate Card for the list prices for all Roles.

This covers all services except Managed Professional services

These are typical fees from live customer assignments, where the various factors for skill, competency, management experience and difficulty are taken into account.

For classified projects these values might be uplifted 10% to 25% subject to circumstances.

Example Role	Highest Fee Range	Lowest Fee Range
Assurance Consultant	£1,400	£600
Business Analyst	£999	£350
Consultant	£1,750	£350
Data Integration/Ingestion Analyst	£1,250	£450
Data Scientist	£900	£450
Developers/BI Visualisers	£995	£400
Engagement Manager	£850	£370
Enterprise Architect	£1,400	£550
Programme Director	£1,750	£650
Programme / Project Manager	£1,550	£450
Senior Consultant	£1,350	£650
Senior Data Scientist	£1,350	£710
Solution Architect	£1,100	£40
Trainer	£875	£350
Transformation Implementers	£950	£375

## Transaction Volume Discounts G14

### Volume discounts

Annual Turnover	Discount
£0 - £500,000	0%
£500,001 - £1,000,000	0.25%
£1,000,001 - £1,500,000	0.5%
£1,500,001 - £2,500,000	0.75%
£2,500,001+	1.0%

*Volume discounts are calculated based on individual organisation's spend for the year end 31 March and is based on the discount percentages for the discrete spending bands above. To qualify for the discount all invoices must have been paid within contractual terms.*

**Combination discounts applicable** *(if a customer buys a service and then an additional one we would offer a discount for this)*

Number of Additional Service Purchased	Discount Applied to Additional Service
1	0.25%
2	0.50%
3	0.75%
4	1%
5	1.25%

*This is based on an organisation purchasing multiple Services concurrently.*

**Educational pricing** – None available

**Units used in pricing** Per day

**Sector pricing** – These are public sector prices.

**Resource based pricing** Please see specific SFIA documentation.