TORTUS Pricing

Time-limited offers (valid until 31/05/2026)

This time-limited G-Cloud offer (valid until 31 March 2025) outlines our 3-month TORTUS pilot program, with two bespoke enterprise package offers.

TORTUS: Comprehensive 3-Month Pilot Offer

For trusts interested in trying an AI scribe for their clinicians without a year-long commitment, we're offering a special **3-month pilot** of TORTUS with **unlimited user licenses**. This solution is tailored to your healthcare environment and clinical needs, and the promotion is valid until **31 May 2026**.

Price: 25% discount, it is now £30,000 (excl. VAT)

1. Unlimited Licenses & Full Feature Access
- Grant your clinicians and administrative staff unrestricted access to TORTUS, enabling robust exploration of its capabilities in various departments and specialties

2. In-Depth Training & Onboarding
- Our 3-person implementation team will partner closely with clinical leads to adapt TORTUS to your unique workflows
- We provide comprehensive, role-specific onboarding sessions to maximise user adoption and ensure swift, confident use of the platform

3. Extensive On-Site Engagement
- Multiple visits by our dedicated specialists, including structured "walk- the-floor" sessions, interactive clinics, and real-time feedback loops
- Face-to-face discussions with clinicians and administrative staff to capture nuanced requirements and build trust

4. Advanced Customisation & Use Case Development
- Hands-on configuration for specific pathways
- Collaborative workshops to help you identify, refine, and prioritise high-impact use cases

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5. Ongoing Support & Iterative Improvements
- Continuous refinement of templates, workflows, and documentation throughout the pilot
- Dedicated implementation team with an Account manager, a technical product manager and a customer engineer assigned to proactively monitor and optimise the product's performance

6. Robust Pilot Evaluation & Reporting
- Live Dashboard Metrics for real-time insight into user activity, operational outcomes, and improvements in clinical workflow efficiency
- Final review outlining measurable benefits, clinical feedback, and recommended next steps to ensure a successful long-term deployment

Why Choose the Comprehensive Pilot?
- **Maximise Clinician Buy-In:** On-site engagement builds user confidence and enables rapid feedback to customise the platform to their specific needs
- Receive **Organisation-Specific Change Management**: We provide a change management process tailored to each department's requirements and workflows
- Get **Expert Support** to develop evaluation criteria and build a compelling business case for organisation-wide deployment
- **Accelerate Adoption & Value**: Comprehensive training and continuous refinements help clinical teams achieve quick wins - from better communication to more efficient patient care
- **Plan Strategically for the Future:** Our support helps you create a robust roadmap for large-scale implementation, minimizing risks and accelerating ROI. We'll collaborate on product development and provide early access to new features

TORTUS: Limited 3-Month Pilot Offer (100 licenses)

For organisations interested in trying an AI scribe for their clinicians without a year-long commitment, we're offering a smaller scale 3-month pilot of TORTUS with up to 100 licenses. The promotion is valid until 31 May 2026.

Price: £15,000 (excl. VAT)

1. Up to 100 Licenses
- Full platform access for up to 100 pilot participants over the 3-month period

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2. Focused Training & Onboarding
- **Four** bespoke sessions to develop initial templates with the relevant teams.
- **Four follow-up sessions** for template improvement

3. Limited On-Site Engagement
- **One product discovery use case**, which includes **one** in-person visit dedicated to reviewing a key use case
- **Two** product discovery sessions to tailor the platform around that specific clinical scenario or department.

4. Dedicated Remote Support
- Our account manager will be available for virtual check-ins, ensuring smooth operation.

Why Choose the Limited Pilot?
- **Streamlined Approach:** Receive essential training, limited site visits, and a support framework aligned with a narrower scope
- **Cost-Effective Entry Point:** Ideal for smaller teams or organisations looking to validate the core features of TORTUS before investing in broader deployment

TORTUS: Limited 3-Month Pilot Offer (30 licenses)

For organisations interested in trying an AI scribe for their clinicians without a year-long commitment, we're offering a smaller scale 3-month pilot of TORTUS with up to 30 licenses. The promotion is valid until 31 May 2026.

Price: £5,000 (excl. VAT)

1. Up to 30 Licenses
- Full platform access for up to 30 pilot participants over the 3-month period

2. Focused Training & Onboarding
- **Two** bespoke sessions to develop initial templates with the relevant teams.
- **Two follow-up sessions** for template improvement

3. Limited On-Site Engagement
- **One product discovery use case**, which includes **one** in-person visit dedicated to reviewing a key use case

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- **One** product discovery session to tailor the platform around that specific clinical scenario or department.

4. Dedicated Remote Support
- Our account manager will be available for virtual check-ins, ensuring smooth operation.

Why Choose the Limited Pilot?
- **Streamlined Approach:** Receive essential training, limited site visits, and a support framework aligned with a narrower scope
- **Cost-Effective Entry Point:** Ideal for smaller teams or organisations looking to validate the core features of TORTUS before investing in broader deployment

TORTUS: Small-scale Pilot Offer

For trusts interested in evaluating TORTUS AI scribe on a small scale, we offer a pilot program with up to 20 licenses. This promotion is valid until 31 May 2026.

Price: £44 per month per license (excl. VAT)

1. Up to 20 Licenses
- Full platform access for up to 20 pilot participants (maximum 1-year commitment).

2. Limited to 1 to 2 departments
- Customisation and onboarding focused on one or two departments

3. Dedicated template generation and onboarding
- Comprehensive template setup and onboarding for participating clinicians
- Co-development of specific use cases with your trust

4. Dedicated Remote Support
- Our account manager will be available for virtual check-ins, ensuring smooth operation

TORTUS

TORTUS Enterprise for NHS Trusts

Standard Annual Pricing: £200k/year for up to 100,000 hours of audio processed

Additional Usage: £2/hour for any audio processed beyond the initial 100,000 hours

1. Unlimited Licenses & Full Feature Access
- **Unlimited user licenses** – accessible by all departments, specialties, and clinical or administrative teams
- Scale up easily across multiple sites, specialties, and clinical pathways.
- Suitable for acute, community, mental health, and ambulance trusts of all sizes.
- Deployable across outpatient departments, A&E, specialty wards, and more.

2. In-Depth Training & Onboarding
- Our implementation team works closely with clinical leads to tailor TORTUS to department-specific workflows.
- Comprehensive, role-specific onboarding ensures swift adoption, with minimal disruption to day-to-day operations.

3. Extensive On-Site Engagement
- **Regular site visits** by our specialists, featuring "walk-the-floor" sessions, interactive clinics, and real-time feedback loops.
- Direct, **face-to-face engagement** with clinicians and administrative staff to capture nuanced requirements and build trust.

4. Advanced Customisation & Use Case Development
- **Hands-on configuration** for specific work areas.
- **Collaborative workshops** to identify, refine, and prioritise high-impact use cases, ensuring maximum efficiency gains.

5. Ongoing Support & Iterative Improvements specific to the organisation
- Dedicated implementation team to ensure continuous service improvement.
- Regular updates to templates, workflows, and documentation based on real-time user feedback.

6. Robust Pilot Evaluation & Reporting
- Live **Dashboard Metrics** deliver real-time insights on user activity, operational outcomes, and clinical workflow efficiency.
- Final review highlights benefits, clinical feedback, and recommended next steps to secure long-term success.

TORTUS

Change Management

- **Structured Rollout Plan**: Tailored transition paths for multi-site organisations, ensuring alignment of stakeholders and minimal disruption.
- **Governance & Stakeholder Engagement:** Clear communication channels and feedback loops to maintain momentum and trust.
- **Scalable Approach:** Resources and support adapt to organisation size and complexity, covering everything from smaller community hubs to major urban hospitals.