

Specialist Cloud Services Pricing

Our SFIA Rate Card assumes that all work undertaken will be on a Time and Materials basis with billing monthly in arrears based on actual utilisation.

SFIA RATE CARD						
	Strategy & Architecture	Change and transformation	Development and implantation	Delivery and operation	People and skills	Relationships and engagement
1. Follow	£695	£695	£695	£595	£695	£695
2. Assist	£825	£825	£825	£695	£825	£825
3. Apply	£1,100	£995	£1,100	£825	£995	£995
4. Enable	£1,350	£1,236	£1,236	£995	£1,236	£1,236
5. Ensure, advise	£1,575	£1,420	£1,420	£1,140	£1,420	£1,420
6. Initiate, influence	£1,800	£1,545	£1,545	£1,345	£1,545	£1,545
7. Set Strategy, inspire, mobilise	£2,150	£1,750	£2,150	£1,545	£1,750	£1,750

Private Cloud Pricing

Monthly and Unlimited

Bandwidth Availability		Monthly	
1G Internet		£300	
10G Internet		£1,200	
100GB Internet		£12,000	

Size	Speed	Port	Price
1U	1G	Ethernet	£140
1U	10G	Ethernet	£240
1U	100G	Ethernet	£340
2U	1G	Ethernet	£190
2U	10G	Ethernet	£290
2U	100G	Ethernet	£390
3U	1G	Ethernet	£240
3U	10G	Ethernet	£340
3U	100G	Ethernet	£440
4U	1G	Ethernet	£320
4U	10G	Ethernet	£420
4U	100G	Ethernet	£520

STANDARDS FOR CONSULTANCY DAY RATE CARDS

- Consultant’s Working Day – 7.5 hours exclusive of travel and lunch
- Working Week – Monday to Friday excluding national holidays
- Office Hours - 09:00 – 17:00 Monday to Friday
- Travel and Subsistence – Included in day rate within M25. Payable at department’s standard T&S rates outside M25
- Mileage – As above
- Professional Indemnity Insurance – included in day rate.

Managed Cloud Pricing

For our Managed Cloud service, we offer several commercial models to best suit your requirements. We recognise the importance of managing unexpected events, changes, and ad hoc issues flexibly. Our approach allows you to purchase support days based on our SFIA rate card.

PRICING BREAKDOWN	
SERVICE TIER	DESCRIPTION
Full Support	Monitoring and alerting / event management
	Capacity monitoring
	Availability monitoring
	Anti-virus management
	Operating system patching
	Backup management
	Help desk support (single point of contact)
	Incident management, logging, and tracking service. (Up to 2 hours per incident)
	Production level SLA and service targets.
	Agreed escalation procedures
	Agreed system failure process
	Identification of continuous improvement, aligned to your strategic aims
	Dedicated service management team
	Out of hours VM patching and rollback if required
	24/7 Out of Hours On-call support (Priority 1 incidents only).
Core Service	Not including 24/7 out of hours on-call.
Non-Prod Core Service	Non-Production SLAs (Maximum of P3) and not including 24/7 out of hours.
Powered Down VMs	Patching only on a monthly basis

LABOR PODS

Labor PODs are designed to be flexible and modular, allowing buyers to hire one or more individuals based on the specific requirements of the programme or project. This system enables precise staffing adjustments to meet the evolving needs of the mission without the complexity of long-term commitments or variable costs.

Tier	Description	Quantity	Monthly
1	Analyst	1	£19,953.88
2	Intermediate Analyst	1	£22,946.96
3	Senior Analyst	1	£26,389.01
4	Project Manager	1	£30,347.36
5	Developer	1	£34,899.46
6	Senior Developer	1	£40,134.38
7	Subject Matter Expert	1	£46,154.54
8	Senior Subject Matter Expert	1	£53,077.72

Software Pricing

COLLABORATIVE WORKING ENVIRONMENT ENTERPRISE SUBSCRIPTION

Description	Quality	Term	User	Total
Security and Compliance Baseline	1000*	Annual	£35.42	£2,150,000.00
Collaborative Working Environment	1000	Annual	£90.42	£1,650,000.00
Total			£125.84	£3,800,000.00

SECURITY AND COMPLIANCE BASELINE (STANDALONE)

End User Annual Term license for Security and Compliance Baseline plus Core. 1000 end user licenses are included in the set price. The Security and Compliance Baseline is a standalone product and can be purchased on its own or with CWE annual licenses.	£2,150,000.00
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Tier	User Volume	Term	User	+ Users	Cost	Total
1	1000*	Annual	£35.42	0	- -	£2,150,000.00
2	1001 - 1500	Annual	£35.42	500	£212,500.00	£2,362,500.00
3	1501 - 2500	Annual	£33.33	1500	£600,000.00	£2,750,000.00
4	2501 - 5000	Annual	£31.25	4000	£1,500,000.00	£3,650,000.00
5	5001 - 10000	Annual	£29.17	9000	£3,150,000.00	£5,300,000.00

COLLABORATIVE WORKING ENVIRONMENT INCLUSIVE OF CORE APPS

End User Annual Term license for the Collaborative Working Environment (CWE). The CWE must be purchased with an annual license of the Security and Compliance Baseline. 1000 end user licenses are included in the set price. The CWE is an integrated software platform consisting of core applications and modules; total number of cumulative users across tiers.	£1,650,000.00
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Tier	User Volume	Term	User	+ Users	Cost	Total
1	1000*	Annual	£90.42	0	- -	£1,650,000.00
2	1001 - 1500	Annual	£33.33	500	£200,000.00	£1,850,000.00
3	1501 - 2500	Annual	£30.83	1500	£555,000.00	£2,205,000.00
4	2501 - 5000	Annual	£28.33	4000	£1,360,000.00	£3,010,000.00
5	5001 - 10000	Annual	£25.83	9000	£2,790,000.00	£4,440,000.00

Core apps include: Collaboration Spaces, Analytics, App Store, Files, Chat Messaging, Video and Voice

Cloud Pricing



All Amazon Web Services (AWS) pricing is based on AWS list prices. Any AWS changes during the lifetime of the applicable G-Cloud framework will be passed on to the Customer. Amazon Web Services website provides up to date pricing, available at: <https://aws.amazon.com/pricing/> The Customer will be the Licensee under the AWS terms of use. The Customer's access to, and its use of, the AWS Services is governed by the AWS Customer Agreement. This contains the terms and conditions that govern your access to and use of the Services. <https://aws.amazon.com/agreement/>

Price: From £0.01 per hour per VM



All Google Cloud Platform pricing is based on Google Cloud list prices. Any Google Cloud changes during the lifetime of the applicable G-Cloud framework will be passed on to the Customer. Google Cloud website provides up to date pricing, available at: <https://cloud.google.com/pricing/> The Customer will be the Licensee under the Google Cloud terms of use which can be found here: Google Cloud Platform Terms of Service: <https://cloud.google.com/terms>

Price: From £0.01 per hour per VM



All Microsoft Azure pricing is based on Microsoft Azure list prices. Any Microsoft Azure changes during the lifetime of the applicable G-Cloud framework will be passed on to the Customer. Microsoft Azure's website provides up to date pricing, available at: <https://azure.microsoft.com/en-gb/pricing/calculator/> The Customer will be the Licensee under the Azure terms of use which can be found here: Microsoft Customer Agreement <https://www.microsoft.com/licensing/docs/customeragreement>

Price: From £0.01 per hour per VM