

## Skills For the Information Age (SFIA) Definitions and rate card

### Standard rate card

	Strategy and architecture	Change and transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow	-	-	-	-	-	-
2. Assist	-	-	-	-	-	-
3. Apply	£750	-	£750	-	-	-
4. Enable	£1000	-	£1000	-	-	-
5. Ensure, advise	£1100	-	£1100	-	-	-
6. Initiate, influence	£1300	-	£1300	-	-	-
7. Set strategy, inspire, mobilise	£1500	-	£1500	-	-	-

### Standard volume discounts

Total Order Value	Discount Percentage
Above £100,000	5%
Above £250,000	10%

Standards for consultancy day rate cards:

- ☐ **Consultant's working day:** 7.5 hours exclusive of travel and lunch.
- ☐ **Working week:** Monday to Friday excluding national holidays.
- ☐ **Office hours:** 9:00am to 5:00pm Monday to Friday.
- ☐ **Travel, mileage subsistence:** Payable at department's standard travel and subsistence rates.
- ☐ **Mileage:** As for travel, mileage subsistence.
- ☐ **Professional indemnity insurance:** Included in day rate.
- ☐ **Value Added Tax:** All rates are exclusive of VAT.