Pricing Document

Service Composition & Rates

DOCUMENT CONTROL

Revision History

Version	Author	Date	Summary of Changes
0.1	Test Assurance Ltd	03/07/2023	Initial Draft
1.1	Test Assurance Ltd	01/10/2022	2023 Q4 Updates
1.2	Test Assurance Ltd	07/05/2024	2024 Q2 Updates

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Test **Assurance** Ltd

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1. Pricing Overview

At Test Assurance Ltd, we are committed to delivering exceptional value through our specialised services. Our pricing structure is designed to be transparent, competitive, and aligned with the specific needs of our clients. We believe in establishing clear expectations and ensuring that you understand the investment you are making in our services.

1.1 Tailored Solutions for Diverse Needs

Every client is unique, and our pricing reflects that diversity. We offer customised solutions that are tailored to your specific requirements. Whether you are looking for strategic advice, project delivery and operational support, or technical expertise, we work with you to define the scope and scale of services in a way that fits your budget and business objectives.

1.2 Transparent Pricing Models

Our pricing models are a straightforward blend of skills, recommended for each core service to provide prospective clients with a cost guideline for their requirements. Each skill within the composition is defined by role and a day-rate based.

1.3 Value-Driven Approach

We focus on delivering measurable results and strategic value with every engagement. Our rates are competitive within the industry and reflective of the high quality and impactful services we provide. We are dedicated to ensuring that our consultancy delivers not just solutions but also tangible improvements and returns on your investment.

1.4 Consultation and Estimates

We offer initial consultations to discuss your needs and to provide a detailed estimate, ensuring alignment and transparency right from the start. This process allows us to create a pricing plan that is justifiable and understood, with no hidden costs. For detailed pricing information or to schedule a consultation, please contact us at sales@testassurance.co.uk Let us partner with you to achieve your business goals in the most cost-effective manner.

2. Pricing Tables

2.1 Rates by Role

SFIA Level	Role	Day Rate
7	Quality Director	£2,000.00
6	Portfolio Assurance Director	£1,750.00
6	Programme Assurance Manager	£1,500.00
6	Principal Quality & Test Consultant	£1,500.00
5	Contract Manager	£1,350.00
5	Test Architect	£1,350.00
5	Test Delivery Manager	£950.00
5	Quality Manager	£950.00
5	Senior Quality & Test Consultant	£950.00
4	Quality & Test Consultant	£750.00
4	Automation Engineer	£750.00
4	Defect Manager	£750.00
4	Senior Test Analyst	£750.00
3	Junior Test Consultant	£650.00
2	Test Analyst	£575.00
1	Tester	£525.00
1	Administrative Support	£525.00

2.2 Recommended Service Compositions & Prices

Service	Service Ref.	Service Description	Variable Service Resource Pool	Price Per Day
Quality & Test Governance	TAL-QTG-1001	Establishing strategic frameworks that align quality and test management with your business and IT governance objectives.	Quality Director	£2,000.00
			Principal Quality & Test Consultant	£1,750.00
			Test Architect	£1,350.00
			Senior Quality & Test Consultant	£950.00
Test Architecture & Framework	TAL-TAF-1002	Designing comprehensive test infrastructure, processes and controls that integrate tools, environments and practices with appropriate human resources and skillsets for efficient testing.	Quality Director	£2,000.00
			Test Architect	£1,350.00
			Quality & Test Consultant	£950.00
			Automation Engineer	£750.00
Quality & Test Oversight	TAL-QTO-1003	Monitoring test activities to evaluate compliance with standards and support course corrections for effective project quality control.	Portfolio Assurance Director	£1,750.00
			Programme Assurance Manager	£1,500.00
			Quality Manager	£950.00
			Quality & Test Consultant	£750.00
			Quality & Test Consultant	£750.00
Test Delivery Management	TAL-TDM-1004	TAL coordinates and manages testing efforts to ensure timely delivery and alignment with project objectives.	Test Delivery Manager	£950.00
			Defect Manager	£750.00
			Senior Test Analyst	£750.00
			Automation Engineer	£750.00
			Test Analyst	£575.00
			Tester	£525.00
			Tester	£525.00
Quality & Test Analytics	TAL-QTA-1005	Interpreting data collected from your testing activities to identify trends, patterns and anomalies in applied test strategies and enable informed decisions, prioritisation and optimisation.	Principal Quality & Test Consultant	£1,750.00
			Test Architect	£1,350.00
			Automation Engineer	£750.00
			Junior Test Consultant	£650.00
Proactive Exceptions Management	TAL-PEM-1006	Integrating test metrics and quality indices analysis with risk mitigation techniques to anticipate and drive the advanced treatment of quality challenges, ensuring the optimisation and quality of project outcomes.	Principal Quality & Test Consultant	£1,500.00
			Senior Quality & Test Consultant	£950.00
			Test Delivery Manager	£950.00
			Defect Manager	£750.00

2.3 SFIA Rate Card

	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
1. **Follow**	£525	£525	£525	£525	£525	£525
2. **Assist**	£575	£575	£575	£575	£575	£575
3. **Apply**	£650	£650	£650	£650	£650	£650
4. **Enable**	£750	£750	£750	£750	£750	£750
5. **Ensure, Advise**	£1350	£1350	£950	£950	£1350	£1350
6. **Initiate, Influence**	£1,750	£1,750	£1,500	£1,500	£1,500	£1,500
7. **Set Strategy, Inspire, Mobilise**	£2,000	£2,000	£2,000	£2,000	£2,000	£2,000

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3.   Pricing Context

3.1   Notes on Compositions

Subject to the breadth and complexity of engagements, a Contract Manager might be added to the deployed teams in order provide ancillary management to the TAL team.

3.2   Supplementary Pricing Notes

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday, excluding national holidays
- Office hours: 9:00 am to 5:00 pm, Monday to Friday
- Travel, mileage subsistence: To be agreed with the client
- Mileage: To be agreed with the client
- Professional indemnity insurance: Included
- Deposits: Might need to be arranged for larger scale and complex engagements.
- Flexible Pricing Options: Tailored pricing strategies are available subject to project scope, duration, and client engagement levels, ensuring value-aligned investment.

3.   Pricing Context