



Pricing Information for Cloud Support Services

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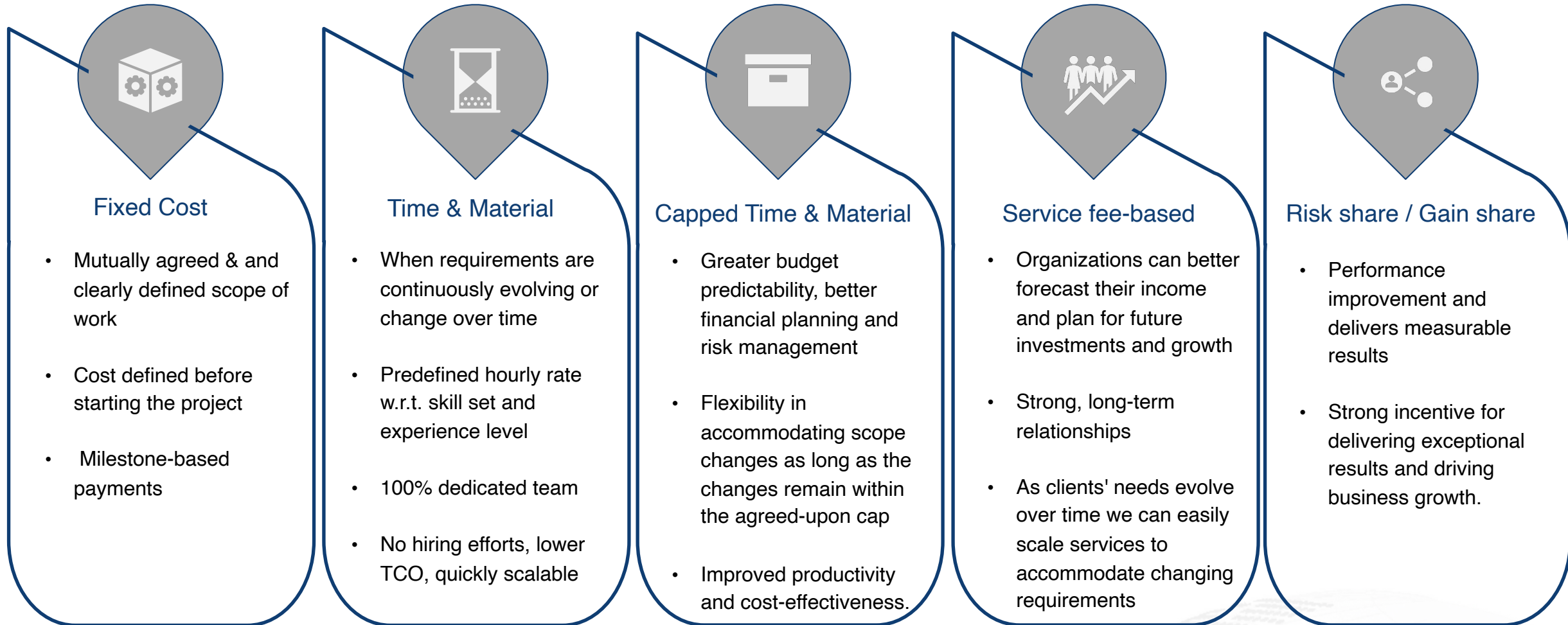
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Pricing Approaches

As part of our ongoing approach to help clients find the best value for money in the services they procure, we are prepared to develop novel pricing mechanisms and approaches. These include:



The pricing approach to be used will be agreed in advance as part of our initial engagement and formalized in the Call-off contract. Where parties agree on time-based charges for a service, it shall be based on the applicable SFIA rate card (available as a separate document within the catalogue).

Nabla is willing to explore volume discounts depending on the contract term of each call-off work order. For specific call-off orders, Nabla is happy to discuss alternatives models.

Nabla can potentially offer the following banded discount structure offered on a per Buyer per Call Off Contract basis based on committed spend only:

Annual Invoice Value	Discount
£1,000,000 – £1,999,999	Up to 1%
£2,000,000 – £2,999,999	Up to 2%
£3,000,000 – £3,999,999	Up to 3%
£4,000,000 – £4,999,999	Up to 4%
£5,000,000+	Up to 5%

Please refer to our SFIA rate card for details. Our SFIA Rate Card assumes that all work undertaken will be on a Time and Materials basis with billing monthly in arrears.

In case of Onsite services being provided through Nabla's Services Centers, it will align with the customer on the facility charges.



Thank you!

For more information about our G-Cloud Services



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