

# **Pricing**

## Licencing and Subscription Pricing

Codestone are a Certified Solutions Partner with extensive experience in planning, migrating and supporting Modern and Agile solutions in the public and private cloud domains.

Codestone recognise that every Client is different and will therefore configure and design a solution that precisely meets the requirements both in the immediate terms and that delivers the scalability as the Client needs evolve. There are many factors to consider when pricing an Azure solution and therefore Codestone adopt a client by client approach to pricing. Codestone will guarantee to offer the most advantageous pricing model appropriate to the needs.

## **Professional Services Pricing**

Pricing for Codestone' Specialist Cloud Consultancy services are agreed with the client after an initial discovery stage and are dependent upon the size and complexity of the organisation undertaking a Cloud Services project. Day rates/levels are shown in the table below.

Per day rates in GBP exclusive of expenses (charged at cost) and VAT:

	Strategy and Architecture	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface
1. Follow	N/A	N/A	N/A	N/A	N/A	N/A
2. Assist	N/A	N/A	N/A	N/A	N/A	N/A
3. Apply	£650	£650	£650	£650	£650	£650
4. Enable	£750	£750	£750	£750	£750	£750
5. Ensure / Advise	£850	£850	£850	£850	£850	£850
6. Initiate / Influence	£895	£895	£895	£895	£895	£895
7. Set Strategy / Inspire	£950	£950	£950	£950	£950	£950

## Service Constraints

The solution will include all relevant service constraints in relation to the agreed requirements and scope of the solution.

#### Service Levels

The solution will include all applicable SLAs in line with the platform utilised and in conjunction with Codestone's operational SLA's. These will be fully discussed and agreed with the customer at the start of any solution development.

## Financial Recompense (Service Credits)

To keep costs to the client to the minimum, Codestone does not provide services credits for consultancy assignments. All consulting is provided on a reasonable endeavours basis.

## Ordering and Invoicing Process

The service is provided on a project by project or ad hoc basis, and generally defined by a mutually agreed statement of work. The customer is required to provide a purchase order, agree terms and a defined invoicing schedule.

#### **Termination Terms**

Termination shall be in accordance with:

- The G-Cloud Framework terms and conditions.
- Any terms agreed within the Call Off Contract under section 10.2 of the order form where the guidance states 'at least 30 working days (Clause CO-9.2 of the call-Off Contract)'.

### Consumer Responsibilities

Consumer responsibilities will be discussed, agreed, and documented at the start of any solution development and agreed in a "Scope of Works" Document.

### **Trial Service**

Generally, there is no trial services for consulting - however in certain circumstances some fees relating to Proof of Concept models will be credited against the total costs of a project if the project goes ahead. Specifics relating to Codestone's cloud consulting and integration services will be discussed, agreed and documented at the start of any engagement.





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