



# G-Cloud-14 Service Description

Training



# Who we are...



Neil Marley, CEO

## Our Purpose

To build the future of the cloud technology ecosystem by enabling anyone to reach their true potential.

## Our Mission

To build an elite community of technology talent.



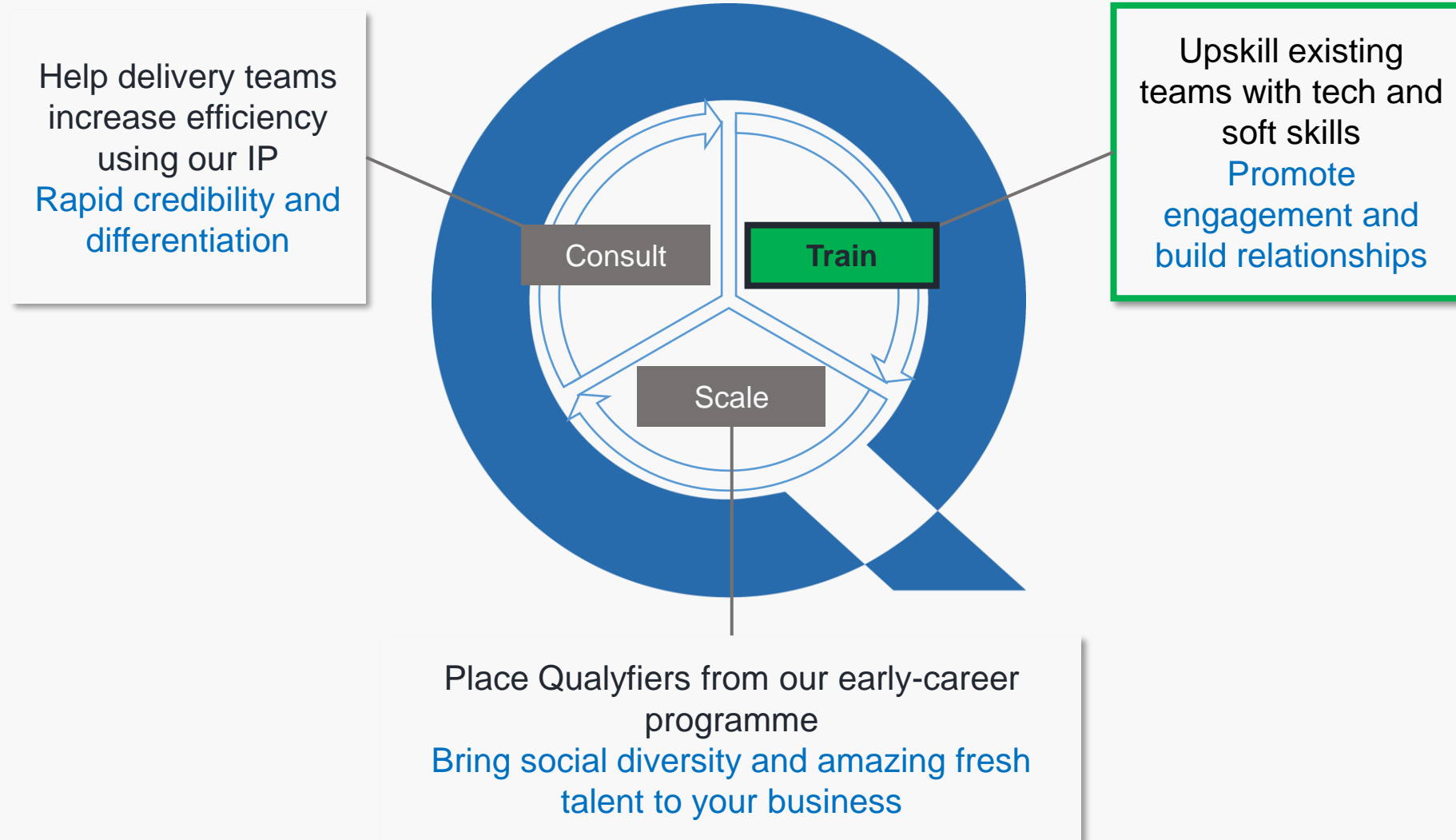
- ✓ Decades of direct cloud delivery experience
- ✓ Streamlined Talent Identification & Rapid Billable Transformation
- ✓ A risk-free commercial model that is easy to adopt and offers exceptional ROI

**We hire, train and deploy diverse talent to fix the IT skills gap for cloud services.**

[www.qualyfi.co.uk](http://www.qualyfi.co.uk)



# The Qualyfi solution



# The specific problems we solve



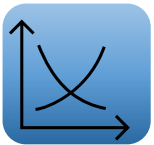
The **cost and scarcity** of great cloud technology people continues to increase, driven by market demand.

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Difficulty to improve the **diversity** of teams without compromising on quality.

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Challenges in **optimising and growing** of technology delivery teams. High demands on leaders with limited time.

# What the service provides - Technical skills

Based on our proven Qualyfi Development Programme Accelerator techniques and guided learning, we provide the following services to support you to upskill your teams:

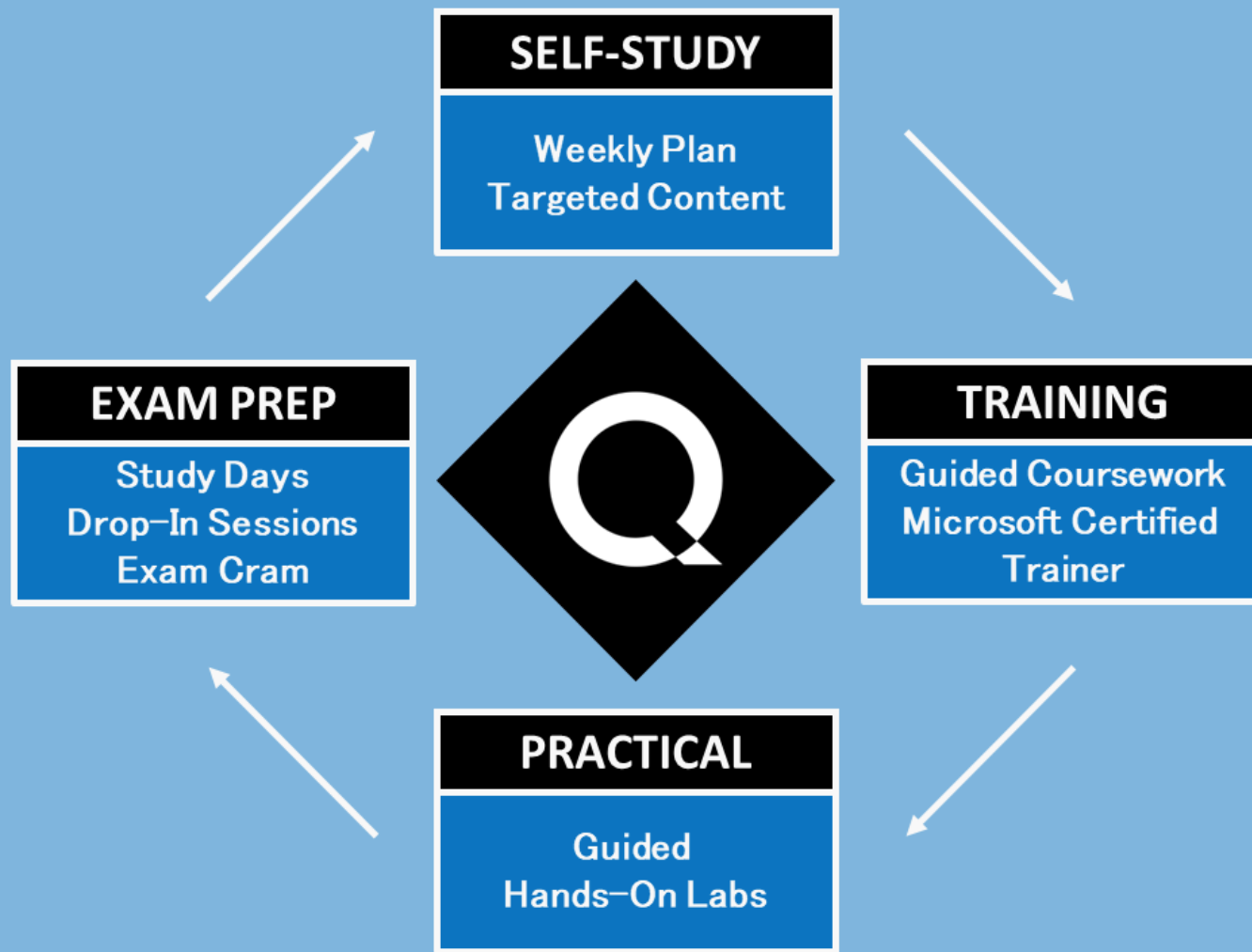
1. Skills Assessment to achieve a current baseline.
2. Skills Bootcamps to embed new practical skills and certifications into your teams.
3. Instructor-led certification training (e.g. AZ-104 Azure Administrator).
4. Professional skills training based on our many years of experience of what it takes to be successful in a cloud consulting environment. It is training to elevate your team's awareness of what's important in this business and the part that they play.

We take a holistic approach, working with you to understand your specific business needs and designing a training programme around those. We also provide Project Management to produce training plans and track progress against objectives.



# Qualyfi Upskill Programme

Based on our proven QDP Accelerator techniques and guided learning.



# How it works

**Step 1:** We will meet with you and your team to discuss your upskilling needs.

**Step 2:** We will provide our recommended approach.

**Step 3:** We will establish a training plan.

**Step 4:** In partnership, we will launch and rollout the programme.

Service	Level	Rate
Training	Professional Services Trainer	£1000/day
Training	Technical Services Trainer	£1200/day
Training	Technical Mentor	£995/day
Training	Project Management	£75/hour

Please note that depending on the solution being provided, there may be additional charges for ancillary products to support the training programme, such as coursework & lab providers, and practice exams. Reasonable expenses will also be chargeable for in-person training delivery.

Lead times to deliver can range between 1-3 months, based on your requirements.