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# Hello, we are Transform

Transform is a future company.

The world is changing. Problems don't look like they used to. These days, disruption is the new normal and connectivity means complexity. That's where we come in. We curate small, diverse teams who help our clients figure out where to go next.

We are Transform. With the creativity of an agency, the robustness of a consultancy and the technical agility of a start-up, we transform organisations.

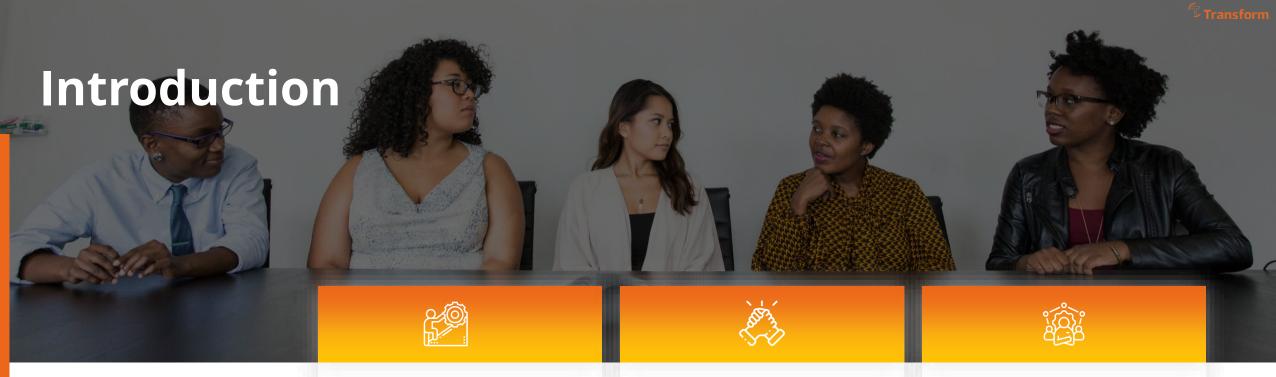
We combine depth of expertise with a breadth of experience, working across both public and private sectors to deliver tangible outcomes in partnership with our clients, built on a philosophy of transparency, collaboration and agility.

We understand that every challenge and opportunity is different, so every solution should be too. That's why we combine data, insight and strategy to design and build bespoke solutions to get organisations fit for the future, both inside and out.

We deliver work across both the public and private sectors spanning data, technology, consultancy, customer experience, research, organisation and culture change. No matter who we're working with, we deliver tangible results that have real organisational impact.







Moving to the Cloud has many challenges principle among these are what to do about the data that is resident in existing applications and databases.

transform has supported many organisations with these challenges ensuring that the value of the data is retained while optimising the cost and accessibility of the data and applying appropriate data retention policies to ensure that the migration helps to enforce and retain legal compliance.

We have used many models from bulk transfer, phased delivery and also live replication/synchronisation. Our highly skilled teams have supported public and private sector clients embrace Cloud and to ensure that the process is seamless and pain free.



# We follow a delivery model aligned with the GDS delivery phases

This cycle may have multiple phases depending on the volumes, complexity and quality of the legacy data.

### **Discovery**

Understanding the legacy data, assessing it's value and developing our migration strategy with the client team.



# $\alpha$

Identifying the most challenging aspects of the migration developing strategies to address them and where possible testing solution options through Technical Spikes & Proof of Concepts, developing the migration approach.

**Alpha** 

### **Beta**

Building the core migration pipelines applying transformation/cleansing and building this into a fully tested Continuous Integration & Deployment process.

Rehearsing the live production migration/transitions.





Migration of the data and testing/verification and then supporting the close down of the legacy technology stacks.

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# Our work is underpinned by the following

# governing principles

### **Users:**

Always begin and end with users. They must be at the centre throughout, with services based on their needs, behaviours, capabilities, opportunities and motivations and barriers.

### 

Being transparent on governance – being clear on who owns the service and information.

### **Co-Design**

Collaborating with teams and departments across government to build services that deliver the policy and proposition intent – so a service meets user and business expectations.

### **Great design:**

Advocating 'great design' – not just what it looks like but how it works – which excites users and delivers the optimum experience

### **Sustainability:**

Creating a sustainable, open and scalable model – simple to deliver, simple to replicate and reuse.

### **Consistency:**

Being consistent but not predictable – testing the boundaries but ensuring we don't break the experience. Building on what already works well and change what doesn't – it's not about and cutting corners, it's about the most effective solution

### **Innovation:**

Establishing a digital innovation culture – looking for opportunities to improve but not for the sake of it.

### **Lifecycles:**

Like any product or services – we must consider the entire lifecycle – understanding the process doesn't stop at launch and must be continuously iterated and improved.



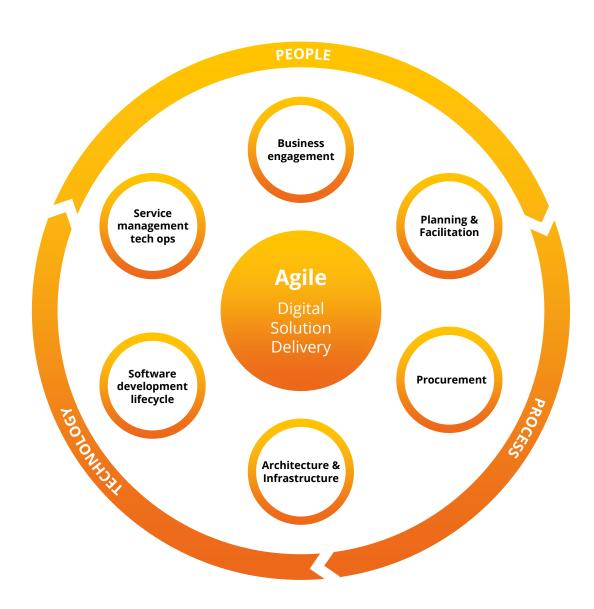
# User-centred design at scale

Our GDS-compliant approach is user-centric and considers all user data needs. We use recognised development and Agile project management methodologies.

We perceive our holistic approach as key to a successful project. Organisations often fail because their focus is too narrow. They often adopt Scrum but don't appreciate fully successful continuous delivery requires investment in:

- Clear architectural principles and patterns
- Applied DevOps, infrastructure-as-code and deployment patterns
- Collaboration and ownership balanced between delivery and business teams
- Planning, both within the team and with the wider programme
- Engagement with Service Management and Live Services teams

Most importantly, a collaborative one-team culture is key, based on openness, continuous learning and inclusivity

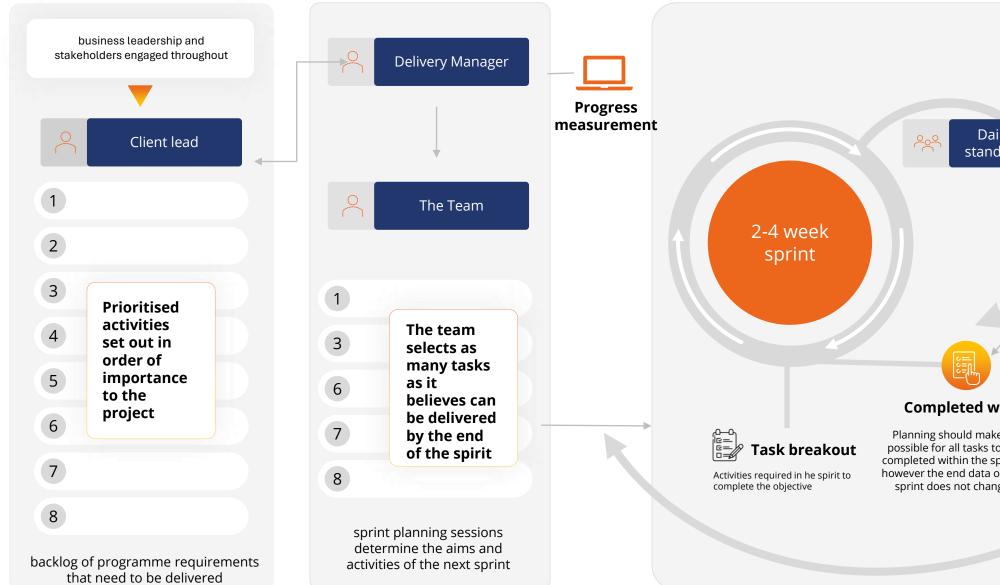


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## Transform is agile by default and a leader in agile delivery in government

Agile

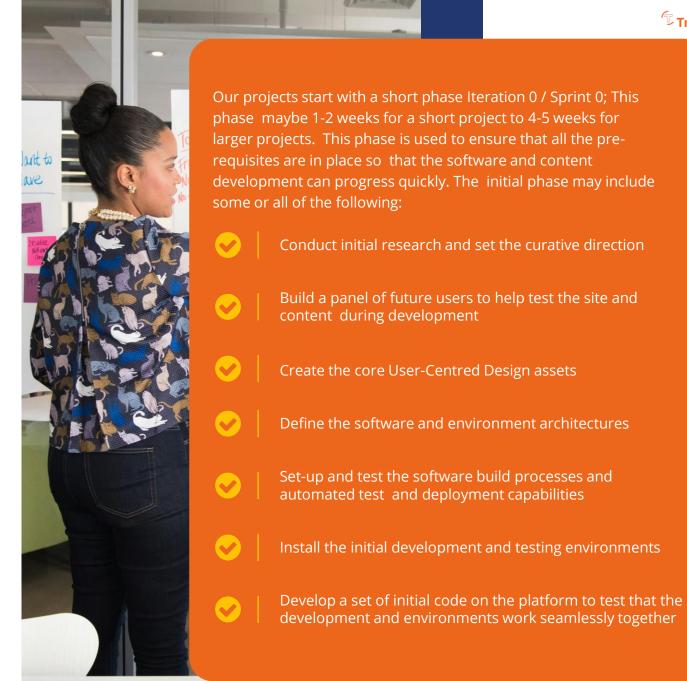




# An agile approach that is more than just a project management methodology

The use of Agile ensures that the delivery meets both the product owners' and the end users' needs. The proposed approach is based around scrum and has the following elements:

- Development and content direction through use of a Product Owner
- User Stories for requirements
- Project communications using Daily Stand-ups
- Project tracking using a 'Kanban'
- Delivery management using Planning Poker and measurement of delivery velocity
- Testing and acceptance through the use of Show & Tells
- Project feedback and delivery improvement using Retrospectives





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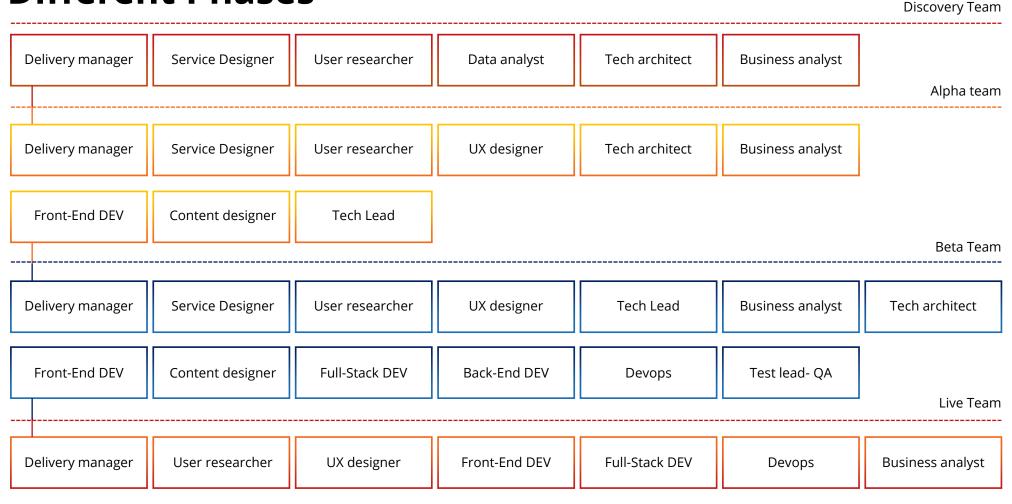
01 02 03 Bring out the Multi disciplinary collaborative User-led best in people 05 06 80 Co-located Embedding agile Delivery focused Managing team dynamics

**Transform** 

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# We Adopt Scalable Approach To Programme Management & Delivery, Adapting Teams To Different Phases





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# We're a technology & data consultancy.

We define, design, build and operate products and experiences that drive real change.



# What gets us out of bed in the morning...

Technology

igital

# We solve knotty problems where there is no blueprint

We innovate holistic solutions that require **connected thinking** and **deep technical** expertise, using **diverse multi-skilled teams** for clients who want
to build **capability tomorrow** alongside **impact today** 

Data

**Connected thinking:** We look at complex issues from end to end and through multiple lenses – we see the whole picture and consider the system not the symptom.

**Partnership scale:** We are able to field teams across disciplines without the scale, cost or disappointment that comes with the big guys

**Collaboration unleashed :** Multi-functional teams fielded with agility and adaptability, without the P&L structures that kill collaboration for our competitors

**Deep Tech & Data Expertise:** We have a depth of expertise across a spectrum of technologies; the expert in the room, with real world experience across multiple connected domains.



# We can help:

## 01 – Optimise

### **Effectiveness & efficiency**

Unlock the potential of your people, processes, tech and data to create new value, drive down costs, or both.

### 02 – Accelerate

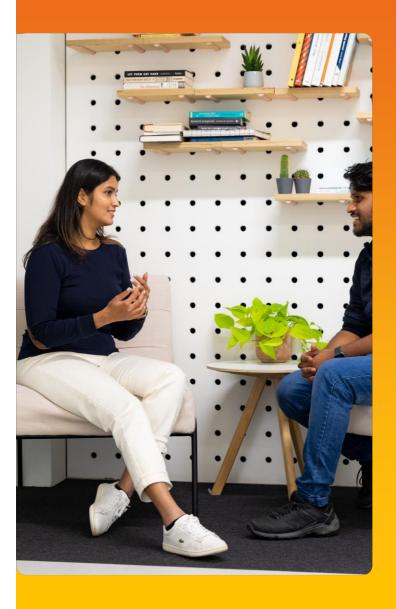
### Run faster

Create capacity for speed-to-impact and build your capabilities so you're ready for anything.

## 03 – Transform

### **Unlock opportunity**

Define and deliver real change through digital, data and technology solutions for people.



Over a decade of transforming the public sector



Office of Public Guardian Opening access to power of attorney - GDS' first exemplar project



Reducing queues at the UK border using data science and engineering **Public Health England** Transforming the health

**UK Border Force** 

**Home Office** Helping set-up their Digital Services

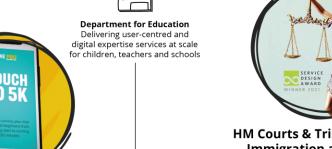
Programme

**HM Government** 

Designing the government's first

cloud store - revolutionising access

to government projects for SMEs



**HM Courts & Tribunal Service Immigration and Asylum** 

end-to-end redesign -Winner of the 2021 Global **Service Design Award** 



Security and Net Zero Improving home energy efficiency

**HM Government** 

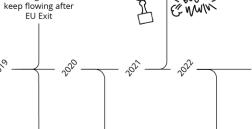
Planet-centered

design

**Family Rights Group** Building service design

**Department for Energy** 







of 8m people through

Couch to 5k and Sugar Smart

Marine Management Organisation

Working to help the UK fishing industry digitally record catches and protect sustainability



Enabling trade to

### **National Citizen Service**

Making democratic engagement something to look forward to



### Office of Veteran's Affairs Improving access to services

for veterans by designing the Veterans' ID Service



Department for Business. **Energy & Industrial Strategy** Building a net zero future





Making losing your passport less of a headache





Firing the starting pistol of the digital

government revolution, co-authoring

the Martha Lane Fox report

### **Business Link**

First application of the Martha Lane Fox report's design principles



### **Department for International Trade** End-to-end design and development of

a range of essential services, readving the UK to exit from the EU

# Tackling tough challenges is our idea of fun























# We'll curate a multi-disciplinary team to solve your toughest challenges:

Data & Analytics	Research & Service Design	Strategy & Innovation	Technology	Change & Delivery
Digital Analytics	Customer & User Research – Quant and Qual	Growth and Innovation Strategy	Technology Strategy and Platform Selection	Project and Programme Delivery
CRM	CX and Service Design	Agile strategy - goal setting & outcome definition	Solutions and Technology Architecture	Product and Delivery Management
Data Science and Predictive Modelling	User Experience Design	Digital & Data Strategy - communication, commerce and channel-shift	Software Engineering	Business Analysis
Measurement Frameworks	Content Design	Digital Analytics	DevOps & Quality Engineering	Agile Transformation
	Behavioural Science		Data Engineering	



# We Design for the whole service Lifecyle

Trigger Anticipate & Engage Exchange Experience Move on

Triggers, are everywhere. From a few seconds to The most critical point in Our experience are made up of Nothing lasts forever... or

Triggers, are everywhere. They are moments - needs, thoughts, feelings, events and opportunities that propel someone towards an action - such as changing jobs, looking for new careers, setting up a start-up or creating a new service or product.

We map the triggers against a range of profiles and personas to identify their the needs, goals, motivations and barriers From a few seconds to several months, people 'do their research', recruiters, marketeers influence and guide.
As they first engage with a business, service or product, they have expectations that need to be met by the experience at the initial engagement point.

The key test is whether people can achieve their goals - was the experience seamless, frictionless, welcoming, straight-forward. Did it meet their expectations.

the lifecyle. The point of conversion and commitment. Whether its a service, a job or a product, people are investing their hopes, money and time into the promises of the experience. Whatever the exchange is money for a product, experience in using a service or experience, career development and satisfaction from day-to-day work, we must design these with acute care and attention.

Get it right and the result is to promote positive expectations for the next step, amplifying brand perceptions Our experience are made up of individual moments: of experience and consumption. These are the experiences people will talk about at length, to everyone... Everyone. By adopting a 'User-Centred Design' philosophy, built on deep insight and captured through system and journey mapping we will better understand and predict these moments, eliminating pain points and amplifying the experiences, impact and value.

The end result will be 'stickier' experiences, increased brand retention and loyalty.

Nothing lasts forever... or does it? Even the best experiences need to evolve, as expectations change and future needs emerge. Sometimes change will undermine or even break the foundations. Research and participatory design helps us anticipate these moments to pivot, iterate. Or recognise it is the right time for the lifecyle to end.

**Evolve** 

Understanding the right path to take at this juncture will sustain the relationship between businesses, brand, customers and employees.



## How we work



### No cookie cutters

We're contextual, customer- centered & agile as a gymnastics team



### We make your teams better

We're big on knowledge transfer, co-working & trusted partnerships



### We're data evangelists

It all starts with research, data, analytics & empathy



### Quality is a big deal

With the toughest accreditations to prove it



### All about the impact

We're commercial, goal-driven and focused on driving real change



### **Culture & people matter**

Experienced, empowered, nice people with diverse perspectives



We are open and experienced in working in multidisciplinary teams alongside clients, partners (and competitors) as a single high functioning "rainbow" team aligned around a shared vision and common goals.

### **Culture of Collaboration:**

**Shared objectives** – aligning teams from different disciplines or organisations around a common goal, shared vision and desired outcome

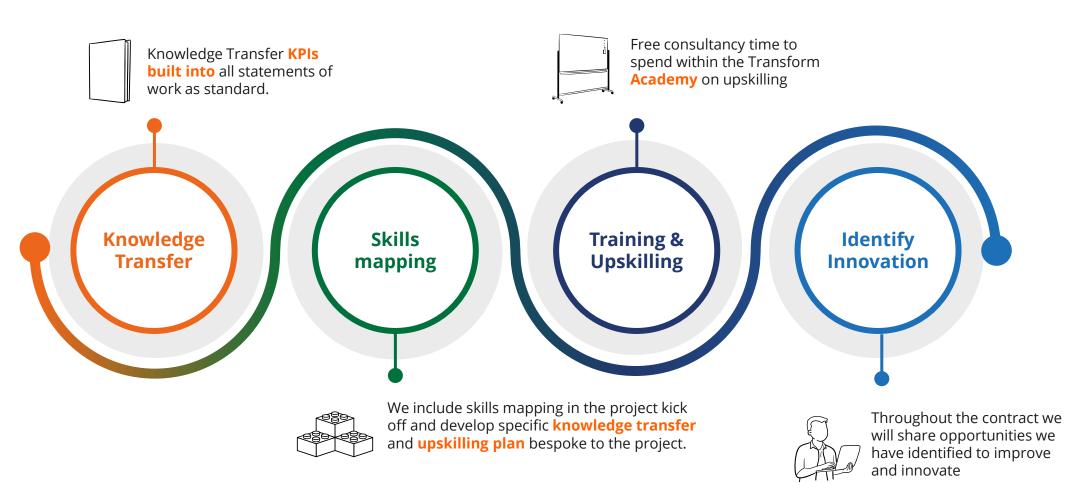
**Empowerment & openness** – to deliver outcomes, not outputs, we believe multi-functional teams need to be appropriately empowered within the framework of the delivery, with a healthy level of friction to challenge assumptions and innovate brave solutions

**Curiosity & respect** – the power of diverse teams is unlocking potential above and beyond the individual's contribution. We foster a culture that encourages curiosity and insists on respect

Whilst upholding required levels of professionalism, we like to inject fun and apply creative approaches to team-building and problem solving including Manuals-of-me, Lego serious play and Team Charters to create a strong working culture quickly. We provide shared space (physical and digital) for collaboration, adapting to the client's preferred approaches and tools.

# We strive for continuous improvement & innovation

We will focus on helping our clients and their people develop, innovate and advance



## **Inclusion matters to us**

Transform believes a diverse culture **underpins** delivery of the best outcomes for our clients, our team and our community

# Our mission is to be representative of population, diverse of thought, inclusive of all

- Active Social Impact programme
- Inclusion Council and Peer Networks
- KPIs from executive level, cascaded into objectives & operations



We won the Management Today award for Best DE&I Programme 2022

And our CEO, Emma Robertson won Management Today's award for Best CEO Leadership on DE&I 2023



### **Service Parameters**

### **Information Assurance**

Transform has designed and implemented systems up to and including IL3. We have ISO9001 (Quality Management) and ISO27001 (Information Security). We have a large number of staff with security clearance.

### **Backup / Restore D.R.**

Transform can provide full back-up and disaster recovery functionality for the development work, should the client so require. We can either provide this via hosting partners or via cloud services. All development servers and code are imaged typically every hour and secured to remote location. Periodically we take physical back-ups and can either store these through one of our existing contracts or using the client's preferred supplier.

### On and Offboarding

Transform provides a seamless process for engaging clients and transferring knowledge. Our development process includes an initial 'Sprint 0', to mobilise the project team, develop agreed ways of working and clearly define the project outcomes. Our preferred model is to co-locate with the client and work collaboratively. In addition, we will provide documented System Architecture documents that outline the logical and physical characteristics of the systems we develop

### **Pricing**

We have provided a completed SFIA Rate Card with this G-Cloud submission

### **Service Management**

The management of our services is typically managed under a separate contract. However, the operating characteristics, alerting and instrumentation are key considerations in the development of any platform. Our central aspect of our approach is to consider these requirements in the system design and in line with best practice, provide a System Architecture document that supports the acceptance into service process.

### **Service Parameters**

### **Service Constraints**

Transform will normally be developing services and solutions specific to client requirements and specifications. Therefore, we normally work within the client's constraints

### **Service Levels**

Transform will normally be building specific client solutions to their specifications and therefore we normally work to agree service levels defined as part of the development of the platform

### **Financial Recompense**

See service levels

### **Training**

Transform offers a comprehensive training and coaching approach, as part of all engagements. This covers formal training courses, to mentoring and informal coaching to build internal capability. This is separately agreed with the customer, depending on need and available budgets.

All clients also have access to our Transform Academy sharing expertise for free via ½ day training workshops.

# Ordering & Invoicing Process

See Terms & Conditions

### **Service Parameters**

### **Termination Terms**

- By consumers (i.e. consumption): N/A
- By the Supplier (removal of the G-Cloud Service): as per terms and conditions

# Data Restoration & Migration

Transform will normally be developing services and solutions specific to client requirements and specifications. Therefore, we will agreement the scope and specification of any data migration and restoration SLAs/processes as part of the work package

# **Customer Responsibilities**

N/A

### Technical Requirements

Transform will normally be building specific client solutions to their specifications and therefore we define the technical platform requirements as part of the development of the platform

### **Trial Services Available**

Our preferred approach is to build solutions from prototypes to end solutions and use extensive customer / consumer input. We do not offer off-the shelf trial solutions and normally build to the clients' requirements