

Strategic
Change 
Partners

Service Definition Document

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The Core Team



Paul Taylor (SCP Founder)

Paul originally started his career in IT and has had the opportunity as Delivery Director , Programme Director and as Head of IT to lead on several large-scale change, ERP programmes across several sectors to earn his stripes as a change leader.

Paul understands what good change delivery looks like and the importance of working with clients to provide cost effective consultancy solutions and to successfully deliver and embed change.



Ian Cotterill (SCP Director)

Ian has significant experience delivering business change and transformation programmes, re-engineering processes, increasing automation, implementing new organisational structures and improving the customer experience.

These programme benefits have been achieved through the introduction of new digital technologies, increased sales, customer self-service and operational improvement, working within the Financial Services industry and as a Programme Director for Sapiens, Capita, KPMG, PwC and Unisys.

The SCP Overall Model

Strategic Partnership Services

Key partnerships providing complimentary services from AI and Cloud Computing, Information Security & Data, Coaching and Mentoring and Resourcing Support (Interim, Permanent and Retainer models)

Health Checks

Organisational Health Checks, Delivery Health checks, GDPR and Information Security Reviews



Initial Discovery Support

TOM Definition Support, Shaping, Define, Mobilise and Delivery Roadmap Creation

Delivery Support

Project and Programme Delivery from Initiation to Closure/Operate.

Our Cloud Offering & Services

Ongoing Support

We are able to provide consultants to support post the go live event. The resource provision will be dependent on the requirement which may include additional coaching and handholding support, or technical resource through our partners.

Training

We will, provide Trainers to manage software training directly or to provide Train the Trainer training to support the existing team . Linked to this we can also support on the wider business change and communications if required.

Quality Assurance & Performance Testing

With our consultants we are able to provide QA and Test resource that will manage the end to end testing of the new solution including SIT Testing, UAT and Non Functional Testing. Where required we will use our partner organisation to perform specific Performance Testing using automated scripts.



Cloud Migration Support

We provide initial support to work with Clients to understand the scope of what they are trying to achieve, which includes selection of the right product to meet their needs. We will provide Consultant Business Analysts and Architects to define the approach and the solution .

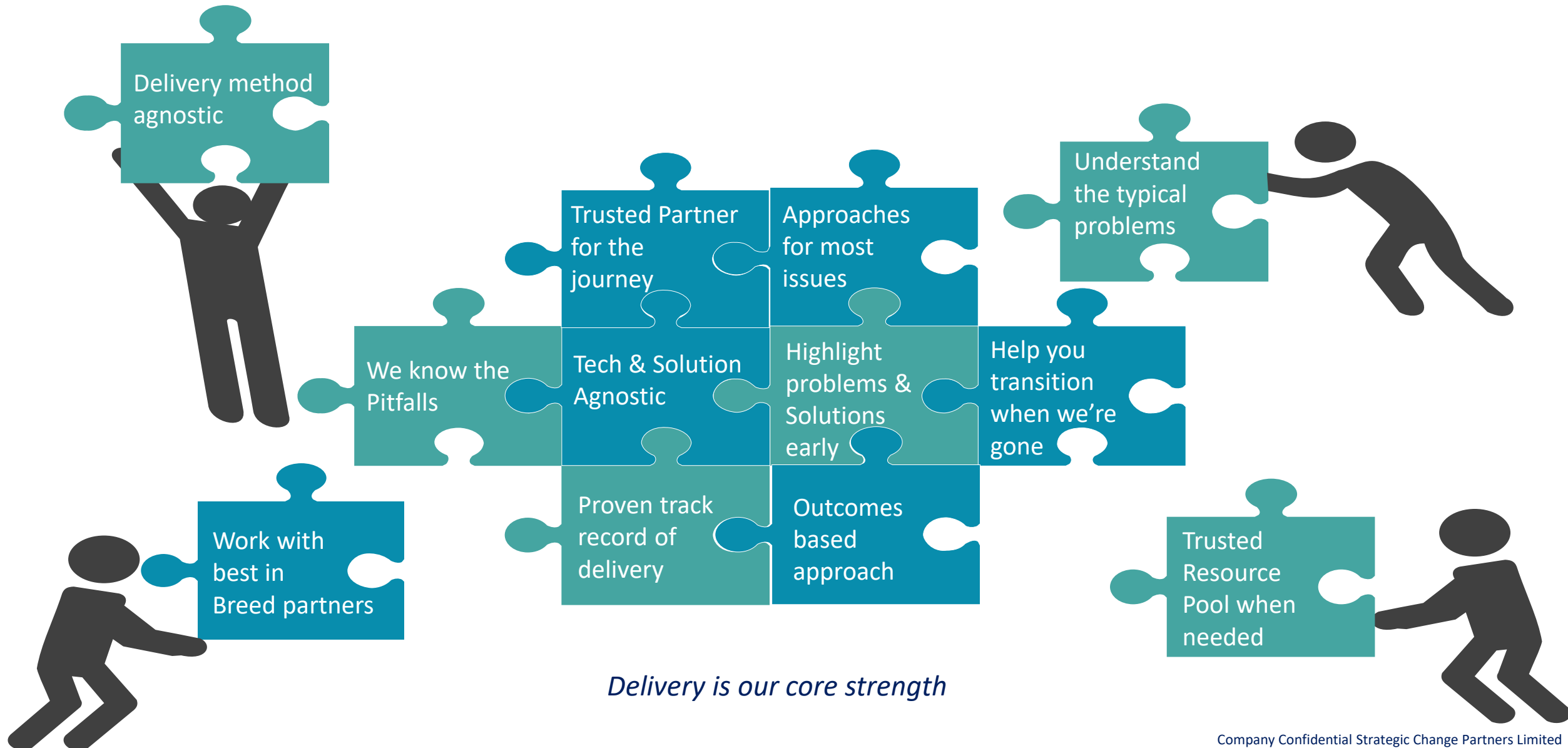
Set Up & Migration

We work with Clients providing Consultants to define and manage the project migration plan and approach. This will take into account the migration path and activities required to migrate from a current on prem solution into a cloud solution or to support a cloud to cloud migration. Release Managers will be provided to manage the actual migration working with the Client.

Security Services

We will utilise our partner organisation, that is CREST accredited to understand the Security landscape and the implications of where the Client is looking to move to. With our partner we are able to provide initial security reviews and pen testing solutions for the target solution.

Why Strategic Partners?



In Summary



We have the right mix of skills and experience deployed in a blended resource model when needed to ensure successful delivery.



We know how to deliver complex programmes of work; we bring together talented cross sector individuals from both the public and private sectors.



We are technology and methodology agnostic and work with our clients to agree the right delivery tools, solutions and methodologies.



We work with our Clients in Partnership across part or the whole programme or project life cycle ensuring the change is delivered with them not to them.



Our model is not to land and expand! We work in partnership and will only bring in additional resource and our Partners with our Clients approval.

Strategic Change Partners



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