

# Strategic Change Partners



# SCP Rate Card

Tier 1  
£950- £1,500

Consultant Director

Programme Director

Enterprise Architect

Specialist Consultant

Tier 2  
£850- £950

Senior Trainer

Senior Prog Mgr

Senior Architect

Senior  
Consultant

Tier 3  
£750- £850

Senior Test  
Manager

Programme  
Manager

Business Change  
Manager

Consultant

Tier 4  
£650- £750

Senior Test Lead

Senior Project &  
Delivery Mgr

Senior Business  
Analyst

Snr Release  
Manager

Tier 5  
£550- £650

Senior Test  
Analyst

Project & Delivery  
Manager

Business Analyst

Release Manager

Tier 6  
£450- £550

Test Analyst

Project Admin

PMO Analyst

Planner

# SCP Outcome Based Pricing

For Outcome based pieces of work SCP's price is constructed using a variety of factors to ensure that our proposal remains as competitive as possible and reflective of the work being undertaken to ensure the work is completed to the Client's satisfaction.

Factors that influence pricing:-

- The resources and types of resource required.
- The project plan and the timeline required from the Client to deliver the Project
- The location(s) of the Clients and the requirements to undertake the work.
- The Technical Complexity of the work particularly around the need to migrate from existing Legacy Systems
- The Resource availability for support and decision making from the Clients
- The Governance structure that the Clients requires to be supported.
- The existing document if any is available.

As a result SCP will work with the client to agree a cost and milestones that need to be achieved to enable payments to be made. This will be agreed in a short Discovery Phase, with the timeline agreed with the Client.