



BEYOND blue

**GCLOUD 14
PRICING**

Pricing

Pricing is based on a Skills for the Information Age (SFIA) day rate model – with the option for firm price based on defined deliverables

SFIA Rate Card

Our consultant grades are aligned to the SFIA definitions, providing maximum day rates for consultants which vary by experience, role and responsibility.

SFIA Level	Beyond Blue Consultant Grade	Day Rate (ex VAT)
Level 2 – Assist	Consultant (1-3 years experience)	£700
Level 3 – Apply	Consultant (> 3 years experience)	£900
Level 4 – Enable	Senior Consultant	£1,100
Level 5 – Ensure, advise	Principal Consultant	£1,500
Level 6 – Initiate, influence	Associate Director	£1,750
Level 7 – Set strategy, inspire, mobilise	Director/Managing Director	£2,500

Two pricing models are available depending on the nature of the tasking:

Firm price will be based on expected resource requirements including risk provision. Travel and subsistence will be included in the costing. Payment will be against agreed milestones, with detailed specified in a firm priced quotation and agreed before commencement of delivery.

Limit of liability will be agreed in advanced based on expected resource requirements, with charges based on effort expended and billed monthly in arrears. Travel and subsistence will be charged at cost and billed monthly in arrears, except where within the M25 boundary.

Day rates will reflect a 8 hour working day. Delivery location will be subject to negotiation at time of contracting with the team having a UK wide footprint. A discount of up to 10% on day rates will be offered to educational establishments and charities.

