



# Pricing Document

G-Cloud 14 Lot 3 - Cloud Support

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# Pricing

ControlPlane recognises the necessity of demonstrating quality, flexibility, and value for money through accurately scoped statements of work and pricing.

- For each engagement, a dedicated statement of work is crafted, detailing the customer's requirements, specifying the exact scope of work, and defining the timelines for completion
- A squad is proposed, comprising individuals with suitable skill sets, seniority, and size, based on the engagement's complexity and duration
- The engagement price is determined by the SFIA Rate Card, which is included in this offering on the Digital Marketplace
- Pricing can be calculated on either a Fixed Price or Time and Materials basis



# Discounts

ControlPlane offers discounts on our SFIA Rate Card

- By order volume:
  - 5% for any SoW requiring 30 resource days or more
  - 10% for any SoW requiring 60 resource days or more
- All discounts offered will be available to other clients with similar requirements
- Discounts are available exclusively to clients who agree to 30-day payment terms

# Notable Terms

- All pricing is in GBP and is exclusive of VAT or any other applicable taxes
- SFIA Rate Card Pricing is based on the assumption that consultants will conduct their work within office hours, 09:00 to 17:00 UK time, Monday to Friday, excluding UK national holidays
- Any work at the clients request:
  - Conducted overnight, between 18:00 and 08:00 on a UK business day, will incur a rate of 1.25 times the resource's day rate
  - Conducted at the weekend or on UK national holidays will incur a rate of 2 times the resource's day rate
- Consultant travel to sites outside of Central London will be charged on a travel and expenses basis
- Invoices are issued with 30 day payment terms
- Subject to agreement, call-off contracts may include periodic (12-monthly) price reviews to reflect inflation