



Crown Commercial Services

G-CLOUD 14

Pricing Document





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PROJECT NO. G-CLOUD 14

OUR REF. NO. G-CLOUD 14 - PRICING DOCUMENT

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WSP UK Limited, a limited company registered in England & Wales with registered number 01383511. Registered office: WSP House, 70 Chancery Lane, London, WC2A 1AF.

PRICING APPROACH

INTRODUCTION

Our rate card has been prepared for the services we are offering under Lot 3 (Cloud Support) of G-Cloud 14, our SFIA rate card is based on a time-charge approach. We recognise that the scope of client requirements for services offered through G-Cloud may vary, so we will happily discuss alternative commercial models (i.e. fixed price, time and material, risk/rewards) on a case-by-case basis where this suits clients needs.

ASSUMPTIONS

The following assumptions apply to our rates:

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate

DISCOUNTING

In accordance with the G-Cloud framework agreement (Clauses 3.1-3.4) WSP will consider discounting on a case by case basis and through conversation with our clients (the Buyer).

SFIA definition	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1-Follow	£618	£618	£618	£618	£618	£618
2-Assist	£730	£730	£730	£730	£730	£730
3-Apply	£955	£955	£955	£955	£955	£955
4-Enable	£1124	£1124	£1124	£1124	£1124	£1124
5-Ensure or advise	£1348	£1348	£1348	£1348	£1348	£1348
6-Initiate or influence	£1573	£1573	£1573	£1573	£1573	£1573
7-Set strategy or inspire	£2472	£2472	£2472	£2472	£2472	£2472



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