



Crown Commercial Services

G-CLOUD 14

Pricing Document





TYPE OF DOCUMENT (VERSION) PUBLIC

PROJECT NO. G-CLOUD 14

OUR REF. NO. G-CLOUD 14 - PRICING DOCUMENT

DATE: MAY 2024

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PRICING APPROACH

INTRODUCTION

Our rate card has been prepared for the services we are offering under Lot 3 (Cloud Support) of G-Cloud 14, our SFIA rate card is based on a time-charge approach. We recognise that the scope of client requirements for services offered through G-Cloud may vary, so we will happily discuss alternative commercial models (i.e. fixed price, time and material, risk/rewards) on a case-by-case basis where this suits clients needs.

ASSUMPTIONS

The following assumptions apply to our rates:

- **Consultant's working day:** 8 hours exclusive of travel and lunch
- **Working week:** Monday to Friday excluding national holidays
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel, mileage subsistence:** Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- **Mileage:** As for travel, mileage subsistence
- **Professional indemnity insurance:** included in day rate

DISCOUNTING

In accordance with the G-Cloud framework agreement (Clauses 3.1-3.4) WSP will consider discounting on a case by case basis and through conversation with our clients (the Buyer).

| SFIA definition | Strategy and architecture | Change and Transformation | Development and implementation | Delivery and Operation | People and skills | Relationships and engagement |
|---------------------------|---------------------------|---------------------------|--------------------------------|------------------------|-------------------|------------------------------|
| 1-Follow | £618 | £618 | £618 | £618 | £618 | £618 |
| 2-Assist | £730 | £730 | £730 | £730 | £730 | £730 |
| 3-Apply | £955 | £955 | £955 | £955 | £955 | £955 |
| 4-Enable | £1124 | £1124 | £1124 | £1124 | £1124 | £1124 |
| 5-Ensure or advise | £1348 | £1348 | £1348 | £1348 | £1348 | £1348 |
| 6-Initiate or influence | £1573 | £1573 | £1573 | £1573 | £1573 | £1573 |
| 7-Set strategy or inspire | £2472 | £2472 | £2472 | £2472 | £2472 | £2472 |



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