



G-Cloud 14 pricing document

May 2024

Pricing

Our pricing for this service is resource-based and follows the SFIA rate card below. We set competitive rates that ensure all our public sector clients get value for money from our services.

We offer pricing models for all G-cloud services in four different models:

- Time and materials
- Fixed price / fixed time
- Retainers for longer term support
- A risk/reward model

Standards for our rate card:

- Consultants working day: 8 hours exclusive of travel and lunch
- Working week: Monday-Friday exclusive of national holidays
- Office hours: 9:00am-5:00pm Monday to Friday
- Travel and milage: included in day rate inside the M25, paid at the contracting bodies standard rate outside the M25.
- Comprehensive insurances: included in day rate
- All rates are exclusive of VAT.

SFIA Rate Card

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and operation	People and skills	Relationships and engagement
1. Follow	£600.0	£600.0	£600.0	£600.0	£600.0	£600.0
2. Assist	£900.0	£900.0	£900.0	£900.0	£900.0	£900.0
3. Apply	£1,200.0	£1,200.0	£1,200.0	£1,200.0	£1,200.0	£1,200.0
4. Enable	£1,500.0	£1,500.0	£1,500.0	£1,500.0	£1,500.0	£1,500.0
5. Ensure/ Advise	£1,800.0	£1,800.0	£1,800.0	£1,800.0	£1,800.0	£1,800.0
6. Initiate/ influence	£2,100.0	£2,100.0	£2,100.0	£2,100.0	£2,100.0	£2,100.0
7. Set strategy/ inspire	£2,700.0	£2,700.0	£2,700.0	£2,700.0	£2,700.0	£2,700.0

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