

G-CLOUD 14 PRICING APPROACH

Productive Partners always strives to provide optimum value for money in engagements with our customers. In order to achieve this, prior to each engagement under this service, we will agree the team composition including numbers and SFIA skill levels. We will seek to optimise our resource numbers taking account of the capabilities and capacity of customer teams.

The attached SFIA rate card details the maximum daily prices applicable for each of the SFIA levels over the life of the framework. Where permissible under the Framework and in agreement with the customer, we will always seek to agree reductions to these maximum prices, in particular to take account of prevailing market conditions and the size and duration of assignments.

After determining the team composition, we will provide customers with details of total pricing per day for the service provision together with an estimate for the duration of the work package. We aim to maintain flexibility on teams and subject to agreement with the customer we are happy to flex the size of the team up or down or to alter the duration of the work to meet emerging customer needs. Where this happens, we will agree in advance any changes to the daily charge and/or the overall total work package price.