

### Pricing information

<b>Product</b>	At Work Training with Meirik
<b>Product description</b>	Meirik experts work with you and your team at work to help your people confidently implement newly gained knowledge and skills to bring lasting and sustainable change to your organisation.
<b>Pricing philosophy</b>	At Meirik our pricing model is designed to offer you flexibility and transparency. We understand that each organisation has unique needs and objectives, so our pricing structure is customisable to accommodate varying requirements, scale, and complexity of needs.
<b>Example solution</b>	At Work Training with Meirik
<b>Example costing</b>	Six month programme for 16 people team, delivered virtually.
<b>Example cost breakdown</b>	<p>Agile retrospective - £1,300.00 plus VAT</p> <p>Product/Programme Needs Assessment - £8,400.00 plus VAT</p> <p>STATIK Workshop - £2,400.00 plus VAT</p> <p>Tooling Setup for Kanban - £1,400.00 plus VAT</p> <p>Value Measures Workshop - £2,400.00 plus VAT</p> <p>Maturing Agility of Teams and Organisation - £27,800.00 plus VAT</p> <p>Getting started with Kanban - £7,000.00 plus VAT</p> <p>Total - £51,950.00 plus VAT</p>
<b>Actual cost</b>	The actual cost will depend upon your organisations needs, however it will be determined by the pricing components below.
<b>Pricing Components</b>	<p>Our pricing model comprises the following key components to ensure a comprehensive and competitive offering:</p> <p>Consulting Fees: Charges for expert advice, analysis, strategy development, and implementation support. Usually charged on an hour or day rate as set out below.</p> <p>Training Fees: Costs associated with designing, developing, and delivering customised or off the shelf training programs, workshops, seminars, and</p>

educational materials. Usually charged on a per session rate, subject to a minimum/maximum seat requirement.

Coaching and Mentoring Fees: Charged at an hour or day rate as set out below for consultants.

Additional Services: Services such as assessments, audits, facilitation, provision of learning materials, follow-up support, and ongoing support to optimise and sustain performance improvements.

Expenses: In cases that the service needs to be made in-person we charge costs related to transport, accommodation, etc. These are charged at cost.

### Consulting costs

Principal Consultant - £2,225/day plus VAT  
 Managing Consultant - £1,780/day plus VAT  
 Senior Consultant - £1,445/day plus VAT  
 Consultant - £995/day plus VAT  
 Junior consultant - £670/day plus VAT

### Consultant Grades

The consultant(s) chosen for a specific task will depend on the skill, experience, and ability required. Other factors considered will be the levels of responsibility, accountability, difficulty, volume and frequency involved. Within Meirik we use the following levels to distinguish experience and credentials of our practitioners:

Level 5: Principal Consultant  
 Level 4: Managing Consultant  
 Level 3: Senior Consultant  
 Level 2: Consultant  
 Level 1: Junior Consultant

Levels attained are based on a combination of experience and credentials. For example, a Principal Consultant (Level 5) will have gained an absolute minimum of ten years relevant experience and will take on roles such as Enterprise Agile Coach or Leadership Coaching, whilst at the other end of the spectrum a Junior Consultant (Level 1) will have minimum two years experience and will be able to take on roles such as Junior Scrum Master or Junior Agile Coach.

On request we can provide a matrix showing the rationale distinguishing different levels of experience and credentials required for Level 1 through to Level 5.

### Discounts

Education sector discount available.

Discount for organisations committing to four or more training courses or multiple days of consulting/coaching.

Discounts are mutually exclusive.

### Summary

Our flexible pricing model offers organisations a tailored, transparent, and value-driven approach. For further information, customisation, or to request a detailed pricing proposal, please contact us on [sales@meirik.com](mailto:sales@meirik.com).