



Pricing Guide

G-Cloud 14, November 2024

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1 Overview

Our vision at Civo is to deliver the flexibility and transparency that first attracted organisations to "the cloud" over a decade ago - principles eroded as provider power concentrated and profits displaced user needs. Cloud infrastructure must refocus on serving customers through simplification to unlock productivity and potential.

We provide a cloud-native platform that integrates Kubernetes, IaaS, PaaS, DBaaS, Object Storage, WASM, GPUs and AI/ML capabilities, providing a comprehensive and scalable environment for cutting-edge computing needs.

The platform is designed from the ground up for maximum efficiency, scalability, and flexibility. We're not just keeping pace with technological advancements; we're leading the charge, empowering our users with the tools and capabilities to stay ahead in a rapidly evolving digital landscape.

Our UK sovereignty complements our innovation. Unlike US hyperscalers, Civo, born and bred in the UK distinguishes itself as a truly Sovereign cloud provider, deeply anchored in the principle that data sovereignty and compliance with UK laws are paramount.

Additionally, **Civo is dedicated to a fair and transparent pricing model.** This stands in contrast to the often convoluted and opaque pricing structures employed by major cloud providers. By offering a clear and understandable billing system, Civo aims to empower organisations with greater financial predictability and control over their cloud expenses.

1.1 About this Guide

This guide provides the pricing for products, options and other requirements relating to Civo offerings available in G-Cloud 14, which are available on the Digital Marketplace.

The guide is divided into four sections:

1. Overview
2. Products
3. Cloud support services and additional services
4. Discount and Purchase Schemes

Detailed Service Descriptions including Service Level Agreements for each Product, and Terms & Conditions can be found on the Digital Marketplace.

Civo provides a comprehensive range of resources to help customers to quickly and simply start to use our services. These include comprehensive documentation, introductory videos, tutorials & online training, knowledgebases, meet-ups and technical support and are available at www.civo.com/docs

For questions or more help with pricing calculations, contact Civo sales on 020 3778 2202.

2 Products

2.1 Civo Kubernetes Instances

Civo Kubernetes provides all of the core components of the control plane for free, ensuring your cluster's API and management is always available. We charge only for the resources used by Kubernetes worker nodes and any additional paid addons such as Persistent Volumes or Managed Databases.

Standard Nodes An all-round balanced node selection.						
Size	RAM	CPU	Storage	Data Transfer	Hourly Price	Monthly Price
Extra Small	1 GB	1 core	30GB NVMe	FREE	£0.0055801	£3.75
Small	2 GB	1 core	40GB NVMe	FREE	£0.0111610	£7.50
Medium	4 GB	2 cores	50GB NVMe	FREE	£0.0223221	£15.00
Large	8 GB	4 cores	60GB NVMe	FREE	£0.0446441	£30.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

Performance nodes Max Performance. Max Power.						
Size	RAM	CPU	Storage	Data Transfer	Hourly Price	Monthly Price
Small	16 GB	4 cores	60GB NVMe	FREE	£0.0892882	£60.00
Medium	32 GB	8 cores	80GB NVMe	FREE	£0.1785757	£120.00
Large	64 GB	16 cores	120GB NVMe	FREE	£0.3571514	£240.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

CPU Optimized nodes For when you need more CPU power in your nodes.						
Size	RAM	CPU	Storage	Data Transfer	Hourly Price	Monthly Price
Small	16 GB	8 cores	60GB NVMe	FREE	£0.1428606	£95.00
Medium	32 GB	16 cores	80GB NVMe	FREE	£0.2857211	£190.00
Large	64 GB	32 cores	120GB NVMe	FREE	£0.5714430	£380.00
Extra Large	128 GB	64 cores	180GB NVMe	FREE	£1.1428861	£760.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

RAM Optimized nodes For those RAM heavy tasks and applications.						
Size	RAM	CPU	Storage	Data Transfer	Hourly Price	Monthly Price
Small	16 GB	2 cores	60GB NVMe	FREE	£0.0803593	£54.00
Medium	32 GB	4 cores	80GB NVMe	FREE	£0.1607185	£108.00

Large	64 GB	8 cores	120GB NVMe	FREE	£0.3214363	£216.00
Extra Large	128 GB	16 cores	180GB NVMe	FREE	£0.6428733	£432.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

2.2 Compute Instances / Virtual Machines (VMs)

Compute Instances are high-performance Virtual Machines (VMs), that are delivered super-fast, launching in under 60 seconds, with simplified billing.

Virtual Machine size	RAM	CPU	Storage	Data Transfer	Hourly Price	Monthly Price
Extra Small	1 GB	1 core	25GB NVMe	FREE	£0.0055801	£3.75
Small	2 GB	1 core	25GB NVMe	FREE	£0.0111610	£7.50
Medium	4 GB	2 cores	50GB NVMe	FREE	£0.0223221	£15.00
Large	8 GB	4 cores	100GB NVMe	FREE	£0.0446441	£30.00
Extra Large	16 GB	6 cores	150GB NVMe	FREE	£0.0892882	£60.00
2X Large	32 GB	8 cores	200GB NVMe	FREE	£0.1785757	£120.00
4X Large	64 GB	16 cores	250GB NVMe	FREE	£0.3571514	£240.00
8X Large	128 GB	32 cores	300GB NVMe	FREE	£0.7143029	£480.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

2.2 Volumes

Persistent Volumes (PV) are used to increase the storage to Kubernetes and Compute Instances and make it easy for you to run stateful workloads such as databases or a CMS, while ensuring your data is well protected with two additional data mirrors stored across multiple distributed nodes.

Gigabyte (GB)	Data Transfer	Hourly Price	Monthly Price
1GB	FREE	£0.0001190	£0.08
5GB	FREE	£0.0005952	£0.40
10GB	FREE	£0.0011905	£0.80
50GB	FREE	£0.0059524	£4.00
100GB	FREE	£0.0119048	£8.00
200GB	FREE	£0.0238095	£16.00
300GB	FREE	£0.0357143	£24.00
400GB	FREE	£0.0476190	£32.00
500GB	FREE	£0.0595238	£40.00
1,000GB	FREE	£0.1190476	£80.00

Other size increments are available based on £0.0001190 per gigabyte per hour.

Monthly Price is the maximum price that will be charged for per GB being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

2.3 GPU Kubernetes and Compute Instances

Civo Kubernetes and Civo Compute Virtual Machines (VMs) can launch a range of the latest NVIDIA GPUs our dashboard or CLI.

NVIDIA L40S 48GB GPU pricing						
Size	vCPU	RAM	Storage	Data Transfer	Hourly Price	Monthly Price
Small - 1 x NVIDIA L40S - 48GB	8 Cores	64 GB	100GB NVMe	FREE	£1.3393190	£900
Medium - 2 x NVIDIA L40S - 48GB	16 Cores	128 GB	200GB NVMe	FREE	£2.6786387	£1,800
Large - 4 x NVIDIA L40S - 48GB	32 Cores	256 GB	400GB NVMe	FREE	£5.3572767	£3,600
Extra Large - 8 x NVIDIA L40S - 48GB	64 Cores	512 GB	800GB NVMe	FREE	£10.7145534	£7,200

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

NVIDIA A100 40GB GPU pricing						
Size	RAM	CPU	Storage	Data Transfer	Hourly Price	Monthly Price
Small - 1 x NVIDIA A100 - 40GB	8 Cores	64 GB	100GB NVMe	FREE	£1.3393190	£900
Medium - 2 x NVIDIA A100 - 40GB	16 Cores	128 GB	200GB NVMe	FREE	£2.6786387	£1,800
Large - 4 x NVIDIA A100 - 40GB	32 Cores	25 GB	400GB NVMe	FREE	£5.3572767	£3,600
Extra Large - 8 x NVIDIA A100 - 40GB	64 Cores	512 GB	800GB NVMe	FREE	£10.7145534	£7,200

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

NVIDIA A100 80GB GPU pricing						
Size	RAM	CPU	Storage	Data Transfer	Hourly Price	Monthly Price
Small - 1 x NVIDIA A100 - 80GB	12 Cores	128 GB	100GB NVMe	FREE	£1.7857586	£1,200
Medium - 2 x NVIDIA A100 - 80GB	24 Cores	256 GB	200GB NVMe	FREE	£3.5715180	£2,400
Large - 4 x NVIDIA A100 - 80GB	48 Cores	512 GB	400GB NVMe	FREE	£7.1430361	£4,800
Extra Large - 8 x NVIDIA A100 - 80GB	96 Cores	1024 GB	800GB NVMe	FREE	£14.2860714	£9,600

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

NVIDIA H100 80GB GPU pricing						
Size	RAM	CPU	Storage	Data Transfer	Hourly Price	Monthly Price
Small - 1 x NVIDIA H100 - 80GB	16 Cores	192 GB	400GB NVMe	FREE	£2.6786387	£1,800
Medium - 2 x NVIDIA H100 - 80GB	32 Cores	384 GB	800GB NVMe	FREE	£5.3572774	£3,600
Large - 4 x NVIDIA H100 - 80GB	64 Cores	768 GB	1600GB NVMe	FREE	£10.7145549	£7,200
Extra Large - 8 x NVIDIA H100 - 80GB	128 Cores	1536 GB	3200GB NVMe	FREE	£21.4291097	£14,400

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

2.4 Object Storage

Civo Object Store stores and manipulates unstructured data using the widely-used S3 API to provide you with an interface to your object data.

Gigabyte (GB)	Data Transfer	Hourly Price	Monthly Price
500GB	FREE	£0.0055804	£3.75
1,000GB	FREE	£0.0111607	£7.50
2,000GB	FREE	£0.0223214	£15.00
4,000GB	FREE	£0.0446429	£30.00
6,000GB	FREE	£0.0669643	£45.00
8,000GB	FREE	£0.0892857	£60.00
10,000GB	FREE	£0.1116071	£67.50

Other size increments are available at £0.0055804 per 500 gigabyte (GB) per hour.

Monthly Price is the maximum price that will be charged per 500GB being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

2.5 Load Balancing

Civo Load Balancers take care of the heavy lifting, giving you peace of mind that your applications are highly available and performant at all times.

	Data Transfer	Hourly Price	Monthly Price
Load Balancer	FREE	£0.0111607	£7.50

Additional costs apply of £0.0111607 per hour for each subsequent 10,000 concurrent requests you configure the load balancer to handle.

2.6 Databases - Managed MySQL, PostgreSQL, and document databases

Civo Databases provide scalable managed MySQL, PostgreSQL and document databases. They are always-on and for further peace of mind you can choose to run additional nodes of your databases.

Extra Small Databases						
RAM	CPU	Storage	Additional Nodes	Data Transfer	Hourly Price	Monthly Price
2 GB	1 core	20GB NVMe	0	FREE	£0.0223221	£15.00
2 GB	1 core	20GB NVMe	1	FREE	£0.0390632	£26.00
2 GB	1 core	20GB NVMe	2	FREE	£0.0558051	£37.00
2 GB	1 core	20GB NVMe	3	FREE	£0.0725463	£48.00
2 GB	1 core	20GB NVMe	4	FREE	£0.0892882	£59.00
2 GB	1 core	20GB NVMe	5	FREE	£0.1060294	£70.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

Small Databases						
RAM	CPU	Storage	Additional Nodes	Data Transfer	Hourly Price	Monthly Price
4 GB	2 core	40GB NVMe	0	FREE	£0.0446441	£30.00
4 GB	2 core	40GB NVMe	1	FREE	£0.0781272	£52.50
4 GB	2 core	40GB NVMe	2	FREE	£0.1116110	£75.00
4 GB	2 core	40GB NVMe	3	FREE	£0.1450926	£97.50
4 GB	2 core	40GB NVMe	4	FREE	£0.1785757	£120.00
4 GB	2 core	40GB NVMe	5	FREE	£0.2120588	£142.50

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

Medium Databases						
RAM	CPU	Storage	Additional Nodes	Data Transfer	Hourly Price	Monthly Price
8 GB	4 core	80GB NVMe	0	FREE	£0.0892882	£60.00
8 GB	4 core	80GB NVMe	1	FREE	£0.1562537	£105.00
8 GB	4 core	80GB NVMe	2	FREE	£0.2232206	£150.00
8 GB	4 core	80GB NVMe	3	FREE	£0.2901860	£195.00
8 GB	4 core	80GB NVMe	4	FREE	£0.3571522	£240.00
8 GB	4 core	80GB NVMe	5	FREE	£0.4241184	£285.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

Large Databases						
RAM	CPU	Storage	Additional Nodes	Data Transfer	Hourly Price	Monthly Price
16 GB	6 core	160GB NVMe	0	FREE	£0.1785757	£120.00
16 GB	6 core	160GB NVMe	1	FREE	£0.3125081	£210.00
16 GB	6 core	160GB NVMe	2	FREE	£0.4464397	£300.00
16 GB	6 core	160GB NVMe	3	FREE	£0.5803720	£390.00
16 GB	6 core	160GB NVMe	4	FREE	£0.7143036	£480.00
16 GB	6 core	160GB NVMe	5	FREE	£0.8482352	£570.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

Extra Large Databases						
RAM	CPU	Storage	Additional Nodes	Data Transfer	Hourly Price	Monthly Price
32 GB	8 core	320GB NVMe	0	FREE	£0.3571514	£240.00
32 GB	8 core	320GB NVMe	1	FREE	£0.6250154	£420.00
32 GB	8 core	320GB NVMe	2	FREE	£0.8928793	£600.00
32 GB	8 core	320GB NVMe	3	FREE	£1.1607433	£780.00
32 GB	8 core	320GB NVMe	4	FREE	£1.4286072	£960.00
32 GB	8 core	320GB NVMe	5	FREE	£1.6964712	£1,140.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

2x Extra Large Databases						
RAM	CPU	Storage	Additional Nodes	Data Transfer	Hourly Price	Monthly Price
64 GB	10 core	640GB NVMe	0	FREE	£0.7143036	£480.00
64 GB	10 core	640GB NVMe	1	FREE	£1.2500315	£840.00
64 GB	10 core	640GB NVMe	2	FREE	£1.7857586	£1,200.00
64 GB	10 core	640GB NVMe	3	FREE	£2.3214865	£1,560.00
64 GB	10 core	640GB NVMe	4	FREE	£2.8572144	£1,920.00

64 GB	10 core	640GB NVMe	5	FREE	£3.3929423	£2,280.00
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Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

2.7 Kubeflow as a Service

Civo Kubeflow as a Service is our fully managed development environment that allows you to leverage the scale of Civo compute for machine learning (ML) and Artificial Intelligence (AI) projects.

Hourly or Monthly fee	
Charged as a Management fee on each CPU / GPU node that Kubeflow is installed upon	25%

2.8 Civo Platform (PaaS)

Civo Platform (PaaS) provides a robust and user-friendly environment for deploying and managing applications with ease, by abstracting away the complexities of infrastructure management.

Instance size	RAM	Cores	Data Transfer	Hourly Price	Monthly Price
Extra Small	512 MB	1	FREE	£0.0055805	£3.75
Small	1 GB	1	FREE	£0.0111610	£7.50
Medium	2 GB	1	FREE	£0.0223220	£15.00
Large	4 GB	2	FREE	£0.0446440	£30.00
Extra Large	8 GB	4	FREE	£0.0892879	£60.00

Monthly Price is the maximum price that will be charged for an instance being consumed continuously for a month and includes an effective 10.7% discount on a 31-day month.

2.9 Civo Confidential Computing

Civo Confidential Computing uses the power of Intel SGX technology to provide application execution within secure enclaves, ensuring that sensitive data is processed within a zero trust environment.

	Hourly fee	Monthly fee
Charged as an additional per-vCPU and per-GB charge	£0.008 / vCPU hourly £0.001 / GB hourly	£5.40 / vCPU hourly £0.70 / GB hourly

A worked example: If installed on a Medium Compute Instance (4GB / 2 cores costing £0.0111610 per hour), the cost for Confidential Compute would be £0.0111610, plus 4 * £0.001, plus 2 * £0.008 or an Hourly Price of £0.0311610.

2.10 Container Registry as a Service

Civo Managed Container Registry as a Service provides a highly scalable, secure, and fully managed platform for storing and distributing Docker and OCI-compliant container images.

Usage	Price (per GB / Month)
Up to 0.5 GB	FREE
Over 0.5 GB	£0.075

Pricing is based upon the storage consumption charge. There is a free tier offering up to 0.5GB per repository without any charges, anything above this is charged at a per-gigabyte rate, rounded up to the nearest gigabyte.

2.11 Managed Observability Service

The Managed Observability Service is a fully managed, cloud-native monitoring platform that provides unified logging, metrics, and distributed tracing capabilities.

Price		
Logging		
	Logs Ingestion	£0.40 per GB
	Logs Retention	£0.10 per GB
Metrics	Samples	£0.01 per million samples (retention period is 18 months)
Traces	Spans	£3.75 per million spans (retention period is 18 months)

A sample is an individual data point collected and sent to the metrics service.

For pricing purposes, the sample count is computed as follows:

- For a scalar data type: 1 for each point written to a time series.
- For a distribution data type: 2 for each point written to a time series, plus 1 for each histogram bucket that has a non-zero count.

2.12 Cloud Functions (Wasm)

Civo Functions is a cloud-based service that empowers developers to run their applications using WebAssembly (Wasm) functions defined in the open-source Spin format.

Price	
Price per GB-seconds	£0.000045

First 100,000 GB-seconds are free.

Formula to calculate GB-seconds for Functions usage: GB-seconds = Number of Function invocations * RAM Memory in GB * Function run-time in seconds.

A worked example:

Invocations		Memory		Run-time		Usage		Allowance		Compute		£/GiB-sec		£/mo
1,000,000	x	0.125 GB	x	0.1s	=	12,500	-	100,000	=	0	x	\$0.000045	=	£0.00
3,600,000	x	0.25 GB	x	0.1s	=	90,000	-	100,000	=	0	x	\$0.000045	=	£0.00
10,000,000	x	0.5 GB	x	0.1s	=	500,000	-	100,000	=	400,000	x	\$0.000045	=	£18.00
15,000,000	x	0.5 GB	x	0.2s	=	1,500,000	-	100,000	=	1,400,000	x	\$0.000045	=	£63.00
20,000,000	x	1 GB	x	0.5s	=	10,000,000	-	100,000	=	9,900,000	x	\$0.000045	=	£445.00

2.13 Key Management Service

Civo Key Management Service (KMS) is a secure, scalable, and easy-to-use cloud-based service that enables customers to create, manage, and control access to cryptographic keys.

Monthly fee	
Per key version stored	£0.10

A worked example: A single secret with 5 versions will cost £0.50 / month.

2.14 Messaging Queuing as a Service

Civo Messaging as a Service is a fully managed and highly scalable messaging solution that enables reliable and efficient message queuing and event-driven communication between applications.

- **FIFO Queue:** Our FIFO (First-In-First-Out) queuing service ensures that messages are processed in the exact order they are received, making it ideal for applications that require strict message ordering.
- **Pub/Sub Queue:** Our Pub/Sub (Publish-Subscribe) queuing service allows you to decouple your application components and enable real-time communication between

them. Publishers can send messages to a topic, and multiple subscribers can receive those messages simultaneously.

Price	
FIFO Queue	£0.45 / per million
Pub/Sub Queue	£0.005 per 100MB transferred Storage past 7 days is £0.20 per GB-month

- FIFO Pricing - based on message bytes sent to the queue, 32k chunks.
- Pub/Sub Pricing - based on message bytes sent and received by the queue, 32k min chunks. Throughput is the total number of bytes written (publish throughput) to a Pub/Sub topic or read (subscribe throughput) from a subscription to a topic over an interval of time. Messages are auto deleted after ack (acknowledged) or after 7 days.

2.15 Vision - Image and Video recognition

Civo Vision Model as a Service is a fully managed, scalable solution tailored for image search & recognition and video analysis, with AI capabilities.

Price	
Image	£1.50 / per 1,000 images or PDFs per page
Video	£0.25 per minute

Video pricing is rounded up to the nearest minute.

2.16 Civo Recite provides Language Translation (Audio and Text), Converts Text to Speech and Transcribes Speech to Text

Civo Recite facilitates the translation of text-to-speech and speech-to-text in over 50 languages into any application, streamlining the conversion & translation of audio recordings into written format and vice versa.

Price	
Speech to Text	£0.0025 per minute
Text to Speech	£7.50 per 1 million characters
Translation	£0.0025 per minute

Pricing is rounded up to the nearest minute.

2.17 Inference

Civo Inferencing is a highly scalable machine learning model hosting service offering reliable, efficient model hosting and API management for high performance machine learning workloads.

Price	
Tier 1 Small size models	£0.0045 per 1,000 tokens
Tier 2 Medium size models	£0.015 per 1,000 tokens
Tier 3 Large size models	£0.0375 per 1,000 tokens

Input and Output tokens are priced the same.

2.18 Large Language Model (LLM) as a Service

Civo Large Language Model (similar to ChatGPT) is a fully managed and highly scalable language processing solution catering to diverse use cases from simple question-answering systems to complex conversational AI.

Price	
Tier 1 Small size models	£0.0045 per 1,000 tokens
Tier 2 Medium size models	£0.015 per 1,000 tokens
Tier 3 Large size models	£0.0375 per 1,000 tokens

Input and Output tokens are priced the same.

2.19 CivoStack Enterprise (Private Cloud)

CivoStack Enterprise lets you quickly deploy your own private or edge cloud on-premises or in a data centre, while offering the same advantages as Civo's public cloud. It is a cutting-edge, cloud native software stack with native support for Kubernetes, IaaS, PaaS, DBaaS, Object Storage, WASM, GPUs, and AI/ML.

A Private Cloud, powered by CivoStack Enterprise can be purchased in any of the three following options:

1. Software Licence only.
2. Software Licence, hardware supplied, and hosted on-premise in the customers datacentre.
3. Software Licence, hardware supplied, and hosted in the Civo datacentre.

Option 1 – Software licensing only

If you have the hardware available already or wish to source it yourselves, software only is the way to go.

	UK cost	5TB	10TB	25TB	50TB	50TB+
Partner Discount level		20%	25%	30%	35%	40%
Compute, network & storage	£2.65	£2.10	£2.00	£1.85	£1.71	£1.58
Managed Kubernetes	£0.75	£0.60	£0.55	£0.52	£0.50	£0.45
Managed Databases	£7.50	£6.00	£5.65	£5.25	£4.90	£4.50
Machine Learning	£3.75	£3.00	£2.80	£2.60	£2.45	£2.25
Platform-as-a-Service	£0.75	£0.60	£0.55	£0.52	£0.50	£0.45
Example Monthly Cost for Compute only		£10,500 per month	£20,000 per month	£46,250 per month	£85,315 per month	£157,504 per month

Pricing of Options is cumulative.

A worked example: At 5TB Compute, network & storage PLUS Managed Kubernetes PLUS Managed Databases would cost £2.20 + £0.60 + £6.00 = £8.80 per TB/month.

Option 2 – Provision of both software license and hardware

Civo will provide, ship and install the software and hardware pre-racked to your UK data centre.

Size	vCPU Cores	RAM	NVMe	Pricing for these hardware configurations in the tables below for Option 2 and Option 3
XSmall	750	1.5 TB	5 TB	
Small	1500	3 TB	10 TB	
Medium	3000	6 TB	20 TB	
Large	6000	12 TB	40 TB	
XLarge	12000	24 TB	80 TB	
2XLarge	24000	48 TB	160 TB	

Size	Monthly x36	50% upfront	50% monthly	100% upfront	Monthly Support fee
XSmall	£4,500	£72,900	£2,025	£129,600	£560
Small	£8,250	£133,750	£3,710	£237,600	£1,025
Medium	£15,000	£243,000	£6,750	£432,000	£1,875
Large	£27,000	£437,500	£12,150	£777,600	£3,375
XLarge	£48,750	£789,800	£21,950	£1,405,000	£6,090
2XLarge	£86,250	£1,397,250	£38,800	£2,485,000	£10,780

Option 3 – Hosted in the Civo Datacentre (optional)

This option allows Civo to host on your behalf within the Civo datacentre and is charged in addition to Option 2.

Size	Monthly fee
XSmall	£563
Small	£1,031
Medium	£1,875
Large	£3,375
XLarge	£6,094
2XLarge	£10,782

3 Cloud support services

3.1 Professional Services

Our SFIA Rate Card is used for all of our Professional Services engagements. The detailed SFIA rate card is available on the Digital Marketplace.

	Strategy & architecture	Business change	Solution development & implementation	Service management	Procurement & management support	Client interface
1. Follow	£550	£400	£400	£400	£400	£400
2. Assist	£650	£550	£550	£550	£550	£550
3. Apply	£850	£650	£650	£650	£650	£650
4. Enable	£1,000	£850	£850	£850	£850	£850
5. Ensure / Advise	£1,200	£1,000	£1,000	£1,000	£1,000	£1,000
6. Initiate / Influence	£1,500	£1,200	£1,200	£1,200	£1,200	£1,200
7. Set Strategy / Inspire	£1,750	£1,750	£1,750	£1,750	£1,750	£1,750

3.2 Additional Services

Product	Notes	Price
CivoConnect	Enables customers to bring private connectivity into Civo. Connectivity is ordered and managed by the customer directly with a Civo approved service provider. Termination must be within service provider infrastructure in Civo core network locations. This charge covers the connectivity from termination point to the Civo platform and not the actual private connection.	Setup charge per connection £1,000 Monthly charge per connection £150 (1GB connection) £300 (10GB connection)
Public internet IP addresses	IP addresses in addition to those supplied as standard can be provided (this option requires approval from Civo).	A fee of £2.25 will be charged for each IP address
Colo Enablement	To enable access to our cloud, you can co-locate encryption or access devices in increments of 10U.	£2,000 per setup / additional installation per data centre

		£500 per month per data centre
Big Colo Enablement	To enable access to our cloud you can co-locate equipment that cannot be virtualised such as networking devices, specialist servers or storage. Big Colo Enablement is available in increments of 40U racks.	12-month commit £5000 per rack setup £2000 pcm per rack 36-month commit £0 per rack setup £2000 pcm per rack
Smart Hands	Available for customers using our Colo Enablement service. The service is available 24x7 and can be used for a variety of tasks such as physical 'pushbutton' tasks, replacing hardware, and checking equipment status. Smart Hands Standby is priced as per SFIA rate 'Follow – Client Interface'. Work performed during Smart Hands Standby is charged at the standard hourly rate in addition to the SFIA rate and is subject to availability.	£85 per hour
Mass Transfer Facility	You can use your own compatible hard disk drive or NAS to move virtualised environments in the form of VMs: Into your virtual data centre Between our UK data centres	Charged according to the current SFIA rate card, which will be prorated to a minimum of half a business day to cover the time taken to set up and manage the transfer, and detach the HDD/NAS

4 Discount and Purchase Schemes

You can choose between three discount and purchase schemes:

4.1 Monthly Discount

Our Monthly charge is the equivalent of the hourly charge, multiplied by 24 hours, multiplied by a 28-day month. You do not need to choose Monthly Discount, it will be applied automatically for billed resources that are charged continuously for a whole month.

If the month is longer than 28 days (as most months are!), then theoretically the hourly month price would work out to more than the 28-day monthly price. Hence, we cap it at the monthly price.

This effectively introduces a discount for hourly billed resources that are charged continuously for a whole month, at the following percentages.

Effective Monthly Discount	
For a 29-day month	3.57%
For a 30-day month	7.14%
For a 31-day month	10.71%

A worked example of the Civo monthly discount is:

If you use a Kubernetes instance continuously for 31 days * 24 hours * £0.0055801 = £4.15. However you will only be charged £3.75, gaining a 10.71% discount. This discount is applied automatically.

4.2 Commitment Discount

Customers commit to spending a specific minimum amount each month for a minimum of 12 months. The discount level attained is based on the total spend committed for the 12 months.

Total Annual PO value	Discount level for 1 year Commitment	Discount level for 2 year Commitment	Discount level for 3 year Commitment
£250K > £500K	15%	17%	19%
£500K - £1m	17%	19%	21%
£1m - £5m	19%	21%	23%
> £5m	21%	23%	25%

- The Commitment Discount is discounted from the standard hourly charges.
- The discount is set based on the committed PO value, not the actual usage.
- An Upfront Payment is a where the value of the Total Annual PO is paid upfront as a one-off payment s set based on the committed PO value, not the actual usage .

4.2.1 Upfront payments

An Upfront Payment is a where the value of the Total Annual PO is paid upfront as a one-off payment and attracts a 5% additional discount.

4.2.2 Eligibility notes

- Only a single discount scheme may be applied to any individual product line.
- Some services, products or sub-products are excluded from any discount or purchase schemes. For example, such exemptions may include (but not be limited to):
 - a. Microsoft licensing
 - b. SFIA Rate Card – Professional Services

4.2.3 Terms and Conditions

The Commitment Discount terms and conditions are set out within Civo's terms and conditions for G-Cloud 14.

4.3 Cloud Credits

You can purchase Cloud Credits upfront and redeem them against our cloud services over a maximum two-year period.

This enables you to effectively commit your CAPEX or budget spend in advance, with monthly usage deducted from the balance until depleted.

Cloud Credits can be used for a single service or a combination of services or orders.

Every £1 spent on Cloud Credits = £1 to be spent on our cloud services.

Need to know more? Talk to us.



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