# G Cloud 14

# Pricing

**Prepared 7th May 2025**

# About Virtual Education

Virtual IT Education was born of the belief that schools deserve the very best support in a challenging environment. Together, our teams combine deep, hands-on experience supporting schools everyday, with leadership in digital transformation. By combining expertise across our London, Sussex and Essex offices, we can offer schools and trusts the best of both worlds as they navigate the complexities of digital change.

Virtual IT Education is your trusted local digital transformation and innovation partner, choosing to partner with schools that are only within reach of our local offices. This allows us to be focused yet agile in our approach, and be onsite when you need it the most, bringing 30 years of Education specific experience to the table.

**85%** Tickets resolved without escalation

## Our Approach:

- **Digital Innovation of Real School Life**
- **Meeting DfE Guidance with Clarity**
- **Cyber Security-First**
- **Teaching, Not Troubleshooting**
- **Investors in People Certified**

# Supporting Schools To Improve Educational Outcomes

VIT Education are here to make your IT work for your school. Our mission is to deliver better pupil and teacher experiences by taking the burdens of technology from their shoulders; whether it's creating learning accounts, an issue with a projector or tablet, or trouble connecting to the internet, we offer responsive on-site and remote support that keep your school on track.

### Digital Innovation for Real School Life:

Combining IT veterans with digital strategists, we focus on deeply understanding your challenges and transforming them into a practical path to digital innovation.

### Meeting DfE Guidance with Clarity:

We're simplify compliance with DfE guidelines. We provide efficient, cost-effective support, drawing on experience and best practice to ensure that you meet requirements confidently.

### Cyber Security-First:

We collaborate with industry leaders like Cybersmart and NCSC, to give schools enterprise-grade protection, so you can concentrate on what you do best with cyber-secure and compliant IT solutions in place.

### Teaching, Not Troubleshooting:

We help schools to provide uninterrupted learning with reliable and fast technology powered by 24/7 monitoring tools.

### Investors in People Certified:

We nurture our people and they stay with us for the long haul, meaning you'll be consistently connected with familiar and experienced experts dedicated to supporting your school to excel.

# G Cloud 14 Pricing

| Remote Support | Institution | Cost |
|---|---|---|
| Email and Telephone Support | Primary | £2,600 |
| | Special/Secondary | £6,500 |
| Email and Telephone Support + Emergency Onsite | Primary | £3,400 |
| | Special/Secondary | £7,300 |
| Third Line only (this is for MATs with internal IT teams looking for escalation services) | Base | £1,100 |
| | + Per Primary School | £2,200 |
| | + Per Secondary School | £4,600 |

MAT discounts apply to G Cloud Remote Support Contracts only:  2+ schools: 5%, 6+ schools: 10%

| Deskside Services | Cost |
|---|---|
| Regular 1st Line Technical Visit - 3 hours/0.5 day | £150 |
| Specialist Consultancy (per day) | £750 |
| Specialist Technician (per day) | £600 |
| Transformation Audit including Cloud Readiness, Connectivity and Hardware re-view (per school) | £750 |
| Transformation Planning: Following on from the audit | £750** |

**Clients with a Support Contract receive the transformation planning service at no extra charge via dedicated Account Managers

| Cloud | Institution | Cost |
|---|---|---|
| Cloud Migration for Microsoft | Any | POA subject to free survey |
| Cloud Migration for Google | Any | POA subject to free survey |

All migrations depend upon the tenancy setups - Multi Academy Trusts can access advice on single tenancy as part of the project scoping at no additional charge

# VIRTUALIT
## EDUCATION

Virtual IT Education was born of the belief that schools deserve the very best support in a challenging environment.

★★★★★

"Without a doubt, we would definitely recommend Virtual IT Education...From the quote request stage right through to the final write off of work carried out by the engineers, it is without a doubt the very best I have experienced in the 15 years I have worked within the education sector. "

The Williamson Trust

✉ **hello@virtualit.education**