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Simplify_Modernise_Accelerate

Simoda's Expert Microsoft Co-Pilot Readiness
Assessment: Maximising Organisational Value

Service Overview

Simoda's Co-Pilot Readiness Assessment is a comprehensive service designed to prepare your organisation for successful AI adoption. Our experts evaluate your infrastructure, access needs, identify high-value use cases, and provide a strategic roadmap to ensure a smooth transition to this AI-powered solution

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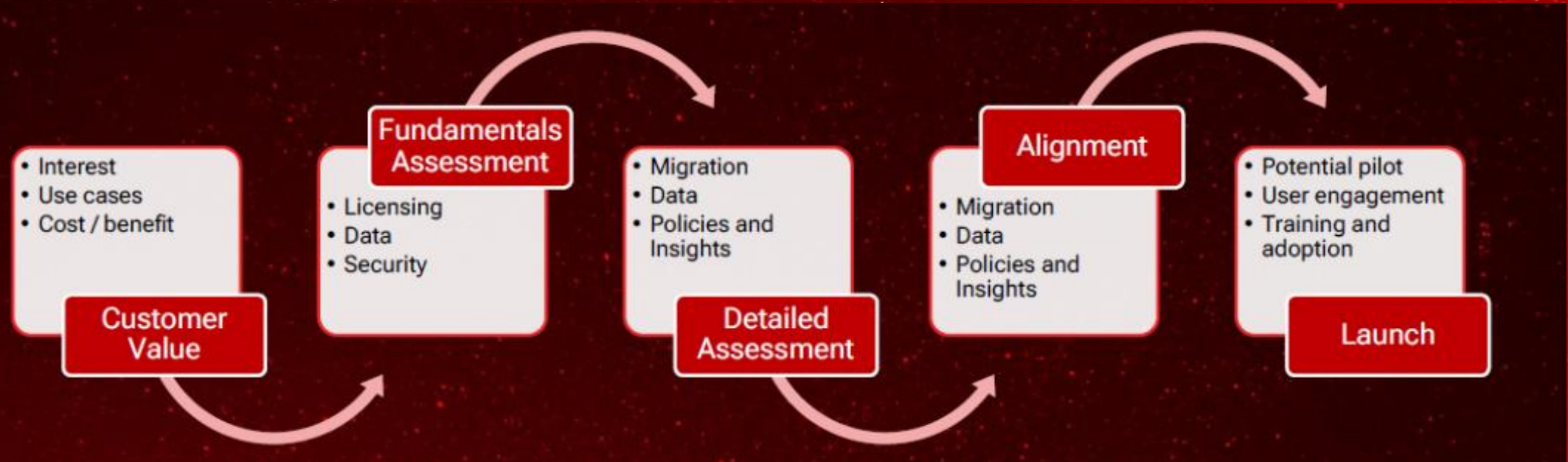
Features

- Strategic Alignment Review Ensures Co-pilot objectives are in sync

- Technology Compatibility Analysis Assesses existing systems for Copilot integration readiness

- Workflow Mapping Identifies use cases that will benefit from Copilot

- Data Security Audit Evaluates data handling practices for compliance

- Use Case Assessment Identify specific use cases and user stories

- Customisation Potential Explores the scope for bespoke Copilot extensions

- Performance Benchmarking Sets standards for measuring Copilot's impact

- Change Management Planning Prepares a roadmap for organisational change

- Resource Allocation Review Assesses the resource distribution for Copilot deployment

- Post-Implementation Support Offers ongoing assistance after Copilot adoption

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Benefits

- Enhanced Efficiency Streamlines operations, saving time and resources.

- Improved skill levels Give employees access to data sources

- Cost Savings Frees up employee time for higher value tasks

- Data-Driven Decisions Facilitates informed decision-making with Copilot analytics

- Scalability Easily adapts to growing organisational needs

- User Empowerment Equips staff with advanced tools for better productivity

- Innovation Promotion Encourages creative problem-solving with Copilot's insights

- Kick start creativity Help employees quickly get started

- Competitive Advantage Stays ahead with cutting-edge Copilot technology

- Employee Satisfaction Reduce time spent on low value tasks

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About Us

At Simoda we are an innovative IT and technology company based in Sheffield, specialising in **simplifying**, **modernising**, and **accelerating** digital transformation for businesses across various industries.

Since 2019, we have focused on helping clients achieve outcomes efficiently through tailored solutions. Our customer-centric approach, guided by a team of experts, ensures high-quality results in areas such as cloud computing, analytics, and security.

With a vision to be the top independent technology and service provider in the UK, we prioritise solving business challenges through technology, offering services like Cyber Security Solutions, Cloud Solutions, Microsoft 365, Data Centre Infrastructure, and IT Support.

NHS

Broadacres

TROUP
BY WATERS
+ ANDERS

unihomes.

The University Of Sheffield.

Kedleston Group

CA Group Limited

KIER

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Technology_Solutions

End User Computer
- Devices
- VDI
- DaaS
- Autopilot

Communications
- UCaaS
- CCaaS
- Mobiles
- Connectivity
- SDWan / SASE

Cloud
- Public
- Private
- Hybrid
- Simoda Cloud
- Microsoft Stack
- Google Workspace

Infrastructure
- Servers
- Storage
- Network
- Virtualisation
- Back up & DR
- Data Centre & Colo

Cyber Security
- End Point Protection
- Email Security
- Web Security
- MDR
- Security Awareness
- Security Operations

Data Intelligence
- Data Management
- A.I
- Data Analytics
- Intelligent Automation
- Robotics

Network Solutions
- Edge/Wireless
- Data Cabling
- CCTV
- Door Access
- Audio Visual
- Video Conferencing

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Ordering_Process

01

Initial_Consultation

- We commence our engagement by conducting thorough discussions to comprehend and validate your requirements and the scope of work.
- Together, we navigate through the completion of the Call Off Agreement, ensuring alignment with the Digital Marketplace Buyer's Guide.
- A mutually agreed-upon start date for the project is established during this phase.

02

Agreement_and_Initiation

- Following the initial consultation, we proceed with the establishment of the Call Off Agreement, specifying the scope of service and terms of engagement.
- Once the agreement is finalized, we confirm the start date to commence the project activities.
- Invoicing is conducted based on either the SFIA rate card or the per-unit cost of the agreed scope of service, with payment terms set at 30 days.

03

Payment_and_Logistics

- Invoices are issued based on SFIA rates or per-unit costs, with 30-day payment terms.
- Payment can be made via BACS or GPC card.
- We work with you to identify any customer responsibilities, ensuring a smooth project flow.

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How_We_Work_With_You

01 Understand

We take the time to understand you & your organisation's issues, challenges & objectives.

Discovery meetings | Free Services | Assessment tools

02 Collaborate

Collaboration is a critical part of our value because of our technology 1st strategy.

Technology Consultants | Solutions Specialists | Technical Consultants

03 Advise, Recommend, Design

Our team of specialists are on hand to advise, recommend & design solutions to meet your needs.

Solution Design | Eco System Partners | Technical Design

04 Deliver, Support, Manage

We provide our customers with products, solutions & services the way that suits you.

On-Prem & Private Cloud | Public Cloud | Hybrid & Multi Cloud

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Simoda_on_Social_Value

Fighting Climate Change

- We're fully committed to combatting climate change at Simoda.
- As an SME, we aim to achieve Net Zero by 2040. We pledge to plant a tree for every new customer and employee through our carbon offset initiative with Evertreen.

COVID-19 Recovery

Simoda supports Covid-19 recovery by providing robust IT solutions for remote working, aiding business continuity post-pandemic.

Tackling Economic Inequalities

- We foster a diverse supply chain, create local employment opportunities, and offer apprenticeships to individuals from low socioeconomic backgrounds.
- Our team supports the Trussell Trust with an annual Christmas Foodbank appeal.

Equal Opportunity

Simoda promotes equality and diversity in our workforce through policies ensuring equal opportunities in employment, skills development, and pay.

Wellbeing

We prioritize staff wellbeing, believing it's crucial for success. Our "Fitness Truck" initiative offers physical wellbeing sessions every Wednesday.

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