# efficio

## **Efficio Data and Insights Analytics as a Service**

**LOT 3: CLOUD SUPPORT** 

MAY 2024



## **Service Description**

Efficio's Data and Insights Analytics as a Service empowers procurement and supply chain teams with actionable insights derived from advanced analytics. Driving efficiency, reduce costs, and enhance decision-making capabilities using automated reporting, bespoke solutions, dashboards, e-sourcing, deep-dive analysis, filtering and taxonomy development for efficiency, cost reduction, and enhanced decision-making.

#### **Features**

- 1. Ensure data accuracy and consistency for reliable analytics
- 2. Analyse procurement spend to identify cost-saving opportunities
- 3. Track supplier performance to optimize supplier relationships
- 4. Predict demand patterns to improve inventory management
- 5. Ensure adherence to contract terms and conditions
- 6. Identify and mitigate risks to supply chain continuity
- 7. Compare prices to negotiate better deals with suppliers
- 8. Optimize inventory levels to minimize holding costs
- 9. Anticipate equipment failures to minimize downtime
- 10. Access real-time analytics for timely decision-making

#### **Benefits**

- 1. Identify cost-saving opportunities and optimize procurement spend
- 2. Enhance supplier relationships through performance monitoring
- 3. Optimize inventory levels and reduce holding costs
- 4. Make data-driven decisions to drive efficiency and effectiveness
- 5. Identify and mitigate risks to ensure supply chain continuity
- 6. Use price benchmarking data to negotiate better deals with suppliers
- 7. Streamline procurement and supply chain processes for improved efficiency
- 8. Reduce manual effort with automated analytics processes
- 9. Allocate resources effectively based on demand forecasts
- 10. Gain a competitive edge through advanced analytics insights



### Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Construction and infrastructure, Energy and utilities, Financial services, Food, retail and hospitality, Manufacturing, Pharma and healthcare, Private equity, Public sector, and Technology, media, and telecoms.

We have a talent pool of >1200 procurement specialists with c.750 of those possessing deep public sector and defence experience and have delivered major procurement transformations, strategic sourcing programmes and managed services for a range of Public Sector, NHS, Defence & Regulated entities.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's work in the public sector, regulated and high security space means we know how to create value and challenge suppliers within the constraints of PCR/DSPCR.

#### What we offer

- Procurement consultancy
- Sourcing including Source to Pay
- Cost reduction strategies
- Supply chain management
- Supplier performance management
- Opportunity Assessments
- Commercial and Financial Data Analysis
- Category Management
- Contract Management
- Commercial Strategy/Management
- Stakeholder Engagement/Management
- Sustainable Procurement
- Training

#### Sample of our Public Sector client base



For more information on what we offer, please visit our website:



This document contains information that is proprietary and confidential to Efficio Limited ("Efficio") and is protected under copyright laws and treaties around the world. All such rights are reserved. This document shall not be copied, reproduced, referenced, disclosed, or otherwise used, in whole or in part, without Efficio's prior written permission.

Efficio provides its services on the basis of and subject to an engagement letter setting out the terms of the engagement, including Efficio's general terms & conditions viewable here: <u>Terms & Conditions | Efficio UK (efficioconsulting.com)</u>

This document is provided on an "as is" basis and is for general information purposes only. Efficio disclaims any representations or warranties (express or implied) with respect to the information contained in the presentation and it should not be considered as a substitute for obtaining individual consultation with professional advisors. Any use of this information is at the user's own risk.