



Efficio Commercial Efficiency & Unit Cost Monitoring as a Service

LOT 3: CLOUD SUPPORT

MAY 2024

Service Description

Efficio works with your teams to build analytical models to link service costs with user-facing outcomes and activities. The aim is to track cost and wastage as a function of usage – this enables tighter control of spend through faster identification and remediation of anomalies in infrastructure and end-user behaviour.

Features

1. Unit cost model per end-user action and per end-user outcome
2. Wastage score by team, product or service
3. Action framework for changes in cost performance
4. Refreshable monitoring to track and interrogate change
5. Unit cost optimization initiatives
6. Metrics to track commercial performance across services

Benefits

1. Significant cost savings through understanding the drivers of cost scaling
2. Improved forecasting accuracy and understanding of end-user behaviour cost impact
3. Ability to track and assess change in commercial performance
4. Improved ROI for public cloud deployments
5. Engagement of Broader Organization and enhanced accountability for Cloud cost

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Construction and infrastructure, Energy and utilities, Financial services, Food, retail and hospitality, Manufacturing, Pharma and healthcare, Private equity, Public sector, and Technology, media, and telecoms.

We have a talent pool of >1200 procurement specialists with c.750 of those possessing deep public sector and defence experience and have delivered major procurement transformations, strategic sourcing programmes and managed services for a range of Public Sector, NHS, Defence & Regulated entities.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's work in the public sector, regulated and high security space means we know how to create value and challenge suppliers within the constraints of PCR/DSPCR.

What we offer

- Procurement consultancy
- Sourcing including Source to Pay
- Cost reduction strategies
- Supply chain management
- Supplier performance management
- Opportunity Assessments
- Commercial and Financial Data Analysis
- Category Management
- Contract Management
- Commercial Strategy/Management
- Stakeholder Engagement/Management
- Sustainable Procurement
- Training

Sample of our Public Sector client base



For more information on what we offer, please visit our website:

[Global Procurement and Supply Chain Consultancy | Efficio UK \(fficioconsulting.com\)](https://www.efficioconsulting.com)

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