



efficio

Efficio Commercial Services

LOT 3: CLOUD SUPPORT

MAY 2024

Service Description

Efficio offers end-to-end commercial services, including sourcing, contract management, and business case development. Our expert consultants assist with HMT and Cabinet Office compliance, training, and learning initiatives. We also help design target operating models and optimise supply chains using our blueprint, assets, handbook, templates, and policies for cloud-based solutions.

Features

1. Strategic procurement planning for long-term cost savings and efficiencies
2. Contract management expertise to maximise supplier performance and value
3. Negotiation support for securing favourable terms and conditions
4. Supplier evaluation and selection processes to ensure optimal partnerships
5. Risk assessment and mitigation strategies for supply chain resilience
6. Compliance monitoring and regulatory adherence for legal security
7. Market analysis and benchmarking to identify opportunities for improvement
8. Performance measurement frameworks to track and optimise commercial outcomes
9. Customised training and development programmes for internal capability building
10. Continuous support and guidance from experienced commercial consultants

Benefits

1. Increased profitability through strategic procurement and cost reduction
2. Enhanced supplier relationships for improved service delivery and innovation
3. Optimised contract terms leading to better value and risk management
4. Greater agility responding to market fluctuations and changing business needs
5. Improved compliance, reduced legal risks in commercial transactions
6. Competitive advantage through market intelligence and informed decision-making
7. Enhanced reputation and trust with stakeholders and customers
8. Transparent performance metrics for accountability and improvement
9. Empowered workforce with enhanced commercial skills and knowledge
10. Long-term business sustainability and resilience in challenging environments

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Construction and infrastructure, Energy and utilities, Financial services, Food, retail and hospitality, Manufacturing, Pharma and healthcare, Private equity, Public sector, and Technology, media, and telecoms.

We have a talent pool of >1200 procurement specialists with c.750 of those possessing deep public sector and defence experience and have delivered major procurement transformations, strategic sourcing programmes and managed services for a range of Public Sector, NHS, Defence & Regulated entities.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's work in the public sector, regulated and high security space means we know how to create value and challenge suppliers within the constraints of PCR/DSPCR.

What we offer

- Procurement consultancy
- Sourcing including Source to Pay
- Cost reduction strategies
- Supply chain management
- Supplier performance management
- Opportunity Assessments
- Commercial and Financial Data Analysis
- Category Management
- Contract Management
- Commercial Strategy/Management
- Stakeholder Engagement/Management
- Sustainable Procurement
- Training

Sample of our Public Sector client base



For more information on what we offer, please visit our website:

[Global Procurement and Supply Chain Consultancy | Efficio UK \(fficioconsulting.com\)](https://www.efficioconsulting.com)

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