## efficio

# **Efficio Business Case and Approvals Management as a Service**

**LOT 3: CLOUD SUPPORT** 

MAY 2024



## **Service Description**

Efficio executes all aspects of the end-to-end commercial governance process, such as strategic business case, outline business case, full business case, HMT, Cabinet Office Spend Controls, five case model, Green Book, sourcing playbook, Commercial Assurance Board (CAB), Finance Investment Committee (FIC).

#### **Features**

- 1. Business case managers with full understanding of end-to-end approvals cycle
- 2. Approvals management at all stages
- 3. Supports full range of different business case types (SOC/OBC/FBC)
- 4. Confident engagement with Business Case Manager and scrutiny communities
- 5. Comprehensive stakeholder engagement process with organisational stakeholders and suppliers
- 6. Adaptable to both traditional and agile business case models
- 7. Comply with HM Treasury-required structure, analysis and content
- 8. Ability to design approach to best suit approval gate
- 9. Manage complex stakeholders, to achieve business case development
- 10. Can work independently or as part of in-house team

#### **Benefits**

- 1. Experienced in HMT Green Book Business Case review and assurance
- 2. Financial, Cost Model and Economic business case development
- 3. Governance and Project Management Plan development
- 4. Includes knowledge transfer to improve quality of business case outcomes
- 5. Commercial and Procurement model development using Business Case Management
- 6. Achieving assurance scrutiny and approvals for complex programmes
- 7. Promotes senior leadership confidence using independent review and assessment approach
- 8. Project Plan and schedule development to support business case management
- 9. Hands on team of consultants who will ensure delivery
- 10. Ability to work closely and influence senior decision makers



### Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Construction and infrastructure, Energy and utilities, Financial services, Food, retail and hospitality, Manufacturing, Pharma and healthcare, Private equity, Public sector, and Technology, media, and telecoms.

We have a talent pool of >1200 procurement specialists with c.750 of those possessing deep public sector and defence experience and have delivered major procurement transformations, strategic sourcing programmes and managed services for a range of Public Sector, NHS, Defence & Regulated entities.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's work in the public sector, regulated and high security space means we know how to create value and challenge suppliers within the constraints of PCR/DSPCR.

#### What we offer

- Procurement consultancy
- Sourcing including Source to Pay
- Cost reduction strategies
- Supply chain management
- Supplier performance management
- Opportunity Assessments
- Commercial and Financial Data Analysis
- Category Management
- Contract Management
- Commercial Strategy/Management
- Stakeholder Engagement/Management
- Sustainable Procurement
- Training

### Sample of our Public Sector client base











































For more information on what we offer, please visit our website:



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