

Efficio Cloud Procurement and Commercial Support as a Service

LOT 3: CLOUD SUPPORT

MAY 2024

Service Description

Efficio offers extensive Cloud Procurement and Commercial Support across the delivery lifecycle, including strategy development, procurement, exit, transition, contract management. Our expertise covers various routes/contract types, focusing on communication, sourcing, business cases, HMT, Cabinet Office guidelines, training, supply chain, cloud services, rapid negotiations, rigorous procedures, digital transformation, and complex transactions.

Features

1. Design and implementation of quality and price evaluations (MEAT)
2. Cloud multi-sourcing packaging strategies reflecting GDS and CCS best-practice
3. Contract development, including Digital Marketplace and Model Services Contract
4. Skills transfer and empowerment of procurement teams
5. Procurement tooling solution supporting the end-to-end process
6. Commercial assurance/critical friend support on complex third-party arrangements
7. Tried and tested route maps for regulated procurement routes
8. Design of evaluation models and processes to determine optimal value
9. Procurement process design, and ITT/ Procurement pack development
10. GDS Service Standard and DDaT Functional Standard coaching and mentoring

Benefits

1. Extensive experience with government frameworks and Public Sector regulations
2. Commercial and business case expertise ensuring appropriate risk transfer
3. Large pool of experienced CIPS qualified IT procurement experts
4. Independent and impartial advice on the Cloud market
5. Experience of leading and supporting high profile government commercial arrangements
6. Process improvements
7. Avoid costly re-procurements by getting it right first time
8. Full lifecycle support and advice, providing continuity
9. Ensure legal compliance and reduce risk of procurement challenges
10. Staff already cleared up to SC

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Construction and infrastructure, Energy and utilities, Financial services, Food, retail and hospitality, Manufacturing, Pharma and healthcare, Private equity, Public sector, and Technology, media, and telecoms.

We have a talent pool of >1200 procurement specialists with c.750 of those possessing deep public sector and defence experience and have delivered major procurement transformations, strategic sourcing programmes and managed services for a range of Public Sector, NHS, Defence & Regulated entities.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's work in the public sector, regulated and high security space means we know how to create value and challenge suppliers within the constraints of PCR/DSPCR.

What we offer

- Procurement consultancy
- Sourcing including Source to Pay
- Cost reduction strategies
- Supply chain management
- Supplier performance management
- Opportunity Assessments
- Commercial and Financial Data Analysis
- Category Management
- Contract Management
- Commercial Strategy/Management
- Stakeholder Engagement/Management
- Sustainable Procurement
- Training

Sample of our Public Sector client base



For more information on what we offer, please visit our website:

[Global Procurement and Supply Chain Consultancy | Efficio UK \(fficioconsulting.com\)](https://www.efficioconsulting.com)

This document contains information that is proprietary and confidential to Efficio Limited (“Efficio”) and is protected under copyright laws and treaties around the world. All such rights are reserved. This document shall not be copied, reproduced, referenced, disclosed, or otherwise used, in whole or in part, without Efficio’s prior written permission.

Efficio provides its services on the basis of and subject to an engagement letter setting out the terms of the engagement, including Efficio’s general terms & conditions viewable here: [Terms & Conditions | Efficio UK \(efficioconsulting.com\)](#)

This document is provided on an “as is” basis and is for general information purposes only. Efficio disclaims any representations or warranties (express or implied) with respect to the information contained in the presentation and it should not be considered as a substitute for obtaining individual consultation with professional advisors. Any use of this information is at the user’s own risk.