

Efficio Cloud Procurement and Commercial Transformation as a Service

LOT 3: CLOUD SUPPORT

MAY 2024

Service Description

Efficio works in collaboration with clients who are looking to optimise and transform their end-to-end Commercial Lifecycle – enabled by cloud-based platforms. Bringing significant experience over a multitude of sectors, Efficio will support your transformation journey. We focus on technology implementation, service optimisation, change management and sustainability initiatives.

Features

1. Cloud Commercial Procurement Consultants help design based on ITIL methodologies
2. Experienced practitioners deliver Cloud Commercial Procurement policies alongside your team
3. Transformation & controlled change of Cloud Commercial & Procurement environments
4. Continuous service improvement within Cloud Commercial & Procurement management
5. Cloud Commercial & Procurement Management Consultancy and service catalogue capability
6. Introduction of strategic sourcing approaches for procurement optimisation
7. Shift from tactical purchasing to commercial category management
8. Advice & guidance for production of Functional and Non-Functional requirements
9. Deliver procurement as a service supporting delivery and business change
10. Create open and transparent commercial pipelines and engage with markets/suppliers

Benefits

1. Rapid embedding of Cloud Commercial & Procurement skills into client
2. Expertise in building Cloud Commercial & Procurement Management capabilities
3. Accurate understanding of Cloud Commercial & Procurement Management model
4. Ability to operate in fully controlled project environments
5. Engaging with digital markets ensuring commercial models work for all
6. Ensure complex contracts are performing and establish open-flexible commercial pipeline
7. Strategic commercial lifecycle and procurement approach to digital transformation
8. Data led decision making, E2E visibility
9. Future-proofed strategy and transformation roadmap
10. Optimised commercial contracts and improved value for money

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Construction and infrastructure, Energy and utilities, Financial services, Food, retail and hospitality, Manufacturing, Pharma and healthcare, Private equity, Public sector, and Technology, media, and telecoms.

We have a talent pool of >1200 procurement specialists with c.750 of those possessing deep public sector and defence experience and have delivered major procurement transformations, strategic sourcing programmes and managed services for a range of Public Sector, NHS, Defence & Regulated entities.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's work in the public sector, regulated and high security space means we know how to create value and challenge suppliers within the constraints of PCR/DSPCR.

What we offer

- Procurement consultancy
- Sourcing including Source to Pay
- Cost reduction strategies
- Supply chain management
- Supplier performance management
- Opportunity Assessments
- Commercial and Financial Data Analysis
- Category Management
- Contract Management
- Commercial Strategy/Management
- Stakeholder Engagement/Management
- Sustainable Procurement
- Training

Sample of our Public Sector client base



For more information on what we offer, please visit our website:

[Global Procurement and Supply Chain Consultancy | Efficio UK \(fficioconsulting.com\)](https://www.efficioconsulting.com)

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