

Efficio Supplier Relationship Management as a Service

LOT 3: CLOUD SUPPORT

MAY 2024

Service Description

Efficio have established a Supplier Relationship Life Cycle Assurance framework to ensure optimal value from your digital supplier relationship. We assess supplier performance, identify issues & opportunities, and work collaboratively to drive improvements. Our approach includes governance structures, automated reporting, supplier segmentation, strategic partnerships, risk tracking, and dispute resolution.

Features

1. Innovative approaches to supplier segmentation, risk management, contract, performance management
2. Full supplier lifecycle support - selection, management, through to exit
3. Supplier strategies supporting wider government agenda including sustainability/social value/SMEs
4. Stakeholder collaboration, engagement and alignment is key component
5. Experienced in both public and private sector supplier management processes
6. Flexible resourcing models to meet capacity or capability shortfalls
7. Highly skilled, commercially aware, professionally qualified personnel
8. Improved client-supplier relationship
9. Avoid termination, exit and retendering costs and risks
10. Key performance indicators and Service Level definition and review

Benefits

1. Leverage a wider pool of experienced, CIPS qualified consultants
2. Improve the performance & effectiveness of the supplier management teams
3. Sustainable change is delivered by implementing supplier management operating model
4. Upskilled procurement teams with commercial know-how and enhanced soft skills
5. Deep experience in driving performance from key suppliers
6. Establish principles-based values for client-supplier relationship
7. Root Cause analysis to identify areas of poor performance
8. Early intervention when issues arise, preventing disruption and cost
9. Cost effective management of commercial relationships, benefiting the end customer
10. Gradual skills transfer ensuring self-sufficiency and long-term capability

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Construction and infrastructure, Energy and utilities, Financial services, Food, retail and hospitality, Manufacturing, Pharma and healthcare, Private equity, Public sector, and Technology, media, and telecoms.

We have a talent pool of >1200 procurement specialists with c.750 of those possessing deep public sector and defence experience and have delivered major procurement transformations, strategic sourcing programmes and managed services for a range of Public Sector, NHS, Defence & Regulated entities.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's work in the public sector, regulated and high security space means we know how to create value and challenge suppliers within the constraints of PCR/DSPCR.

What we offer

- Procurement consultancy
- Sourcing including Source to Pay
- Cost reduction strategies
- Supply chain management
- Supplier performance management
- Opportunity Assessments
- Commercial and Financial Data Analysis
- Category Management
- Contract Management
- Commercial Strategy/Management
- Stakeholder Engagement/Management
- Sustainable Procurement
- Training

Sample of our Public Sector client base



For more information on what we offer, please visit our website:

[Global Procurement and Supply Chain Consultancy | Efficio UK \(fficioconsulting.com\)](https://www.efficioconsulting.com)

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