efficio

Efficio IT Strategy and e-Sourcing as a Service

LOT 3: CLOUD SUPPORT

MAY 2024



Service Description

Efficio specialise in IT Strategy and e-Sourcing, guiding organisations through intricate decisions, assessing current IT capabilities, and futureproofing them. Our solutions tackle strategic and sourcing challenges across IT, back office, and support functions, driving infrastructure and digital transformation programs, including frameworks, PCR compliance, and end-to-end business cases.

Features

- 1. Strategic IT roadmap development for business alignment and growth.
- 2. Vendor assessment and selection to meet specific organisational needs.
- 3. Contract negotiation and management for favourable terms and conditions.
- 4. IT cost analysis and optimisation for budget efficiency and savings.
- 5. Technology trend analysis to inform strategic decision-making processes.
- 6. Risk assessment and mitigation strategies for secure IT operations.
- 7. Outsourcing and insourcing advisory services for optimal resource allocation.
- 8. Governance framework implementation for effective IT management and compliance.
- 9. Performance tracking and reporting for transparent vendor management.
- 10. Continuous improvement initiatives for ongoing IT strategy refinement.

Benefits

- 1. Aligned IT initiatives for enhanced business performance and agility.
- 2. Optimised vendor partnerships for improved service delivery and innovation.
- 3. Cost savings through efficient contract negotiation and management.
- 4. Informed technology decisions with insights from trend analysis.
- 5. Enhanced security posture through robust risk mitigation strategies.
- 6. Flexibility in IT resource management with outsourcing and insourcing options.
- 7. Improved governance for better control and compliance management.
- 8. Transparent vendor performance evaluation for enhanced service quality.
- 9. Strategic IT investments for long-term sustainability and growth.
- 10. Agile IT strategy adaptation to meet evolving business needs.



Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Construction and infrastructure, Energy and utilities, Financial services, Food, retail and hospitality, Manufacturing, Pharma and healthcare, Private equity, Public sector, and Technology, media, and telecoms.

We have a talent pool of >1200 procurement specialists with c.750 of those possessing deep public sector and defence experience and have delivered major procurement transformations, strategic sourcing programmes and managed services for a range of Public Sector, NHS, Defence & Regulated entities.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's work in the public sector, regulated and high security space means we know how to create value and challenge suppliers within the constraints of PCR/DSPCR.

What we offer

- Procurement consultancy
- Sourcing including Source to Pay
- Cost reduction strategies
- Supply chain management
- Supplier performance management
- Opportunity Assessments
- Commercial and Financial Data Analysis
- Category Management
- Contract Management
- Commercial Strategy/Management
- Stakeholder Engagement/Management
- Sustainable Procurement
- Training

Sample of our Public Sector client base











































For more information on what we offer, please visit our website:



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