efficio

Efficio Contract Management as a Service

LOT 3: CLOUD SUPPORT

MAY 2024



Service Description

Efficio provide cloud-based Contract Management across the procurement lifecycle for all categories and contract tiers. Ensuring obligations, KPIs and Service Levels are met.

We leverage technologies like Kanban Boards and deliver contract mobilisation / set-up, supplier management, contract change notices, governance, contract disputes, performance management e.g. KPIs/SLAs, termination, and exit.

Features

- 1. Management of Supplier obligation and invoicing
- 2. Commercial support
- 3. Contract management assessment and supporting remediation requirements documented
- 4. Contract Management planning & negotiation expertise
- 5. contract management assurance strategy development support
- 6. Enactment of contractual remedies to ensure service delivery
- 7. Management of multiple contracts to deliver overall business outcome
- 8. Contracts reviewed to ensure continual improvement and best practice
- 9. Contract management plans developed, complying with Cabinet Office Standards
- 10. Contractual constructs, contract arrangements, negotiations with challenging suppliers

Benefits

- 1. Ensures risk mitigation (including commercial)
- 2. Assurance that supplier is being held to account
- 3. Access to trusted specialists with proven Contract management experience
- 4. Reduced exposure from contract management related disruption
- 5. Effective contract management knowledge transfer to your organisation
- 6. Alignment of digital and commercial strategies through contract delivery
- 7. Providing in-depth experience with challenging Exit arrangements and management
- 8. Value for money assessment of your existing Cloud services contracts
- 9. Setting clear accountabilities, ownership and expectations
- 10. Improved management of suppliers, leading to long lasting, repeatable relationships



Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Construction and infrastructure, Energy and utilities, Financial services, Food, retail and hospitality, Manufacturing, Pharma and healthcare, Private equity, Public sector, and Technology, media, and telecoms.

We have a talent pool of >1200 procurement specialists with c.750 of those possessing deep public sector and defence experience and have delivered major procurement transformations, strategic sourcing programmes and managed services for a range of Public Sector, NHS, Defence & Regulated entities.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's work in the public sector, regulated and high security space means we know how to create value and challenge suppliers within the constraints of PCR/DSPCR.

What we offer

- Procurement consultancy
- Sourcing including Source to Pay
- Cost reduction strategies
- Supply chain management
- Supplier performance management
- Opportunity Assessments
- Commercial and Financial Data Analysis
- Category Management
- Contract Management
- Commercial Strategy/Management
- Stakeholder Engagement/Management
- Sustainable Procurement
- Training

Sample of our Public Sector client base











































For more information on what we offer, please visit our website:



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