# G-Cloud 14
# Pricing Approach

# Peruzzi Solutions Limited

# About
# Peruzzi Solutions

As a trusted Microsoft Solutions Partner, we bring unparalleled expertise and certified engineers to deliver innovative solutions on Microsoft Azure cloud. From cloud consulting to data engineering and AI services, we offer comprehensive solutions to drive your business forward.

Our team of certified Microsoft Azure data and AI engineers leverage their expertise and unwavering commitment to ensure your project's success. From data management to data governance and visualization, our data consulting services provide comprehensive solutions to optimize your data strategy and drive informed decision-making.

# Peruzzi Solutions

Microsoft Solutions Partner

# Our G-Cloud 14 Pricing Approach

Our services available on G-Cloud can be obtained through various methods:

1. **Time & Materials**: This is a standard commercial arrangement based on the SFIA rate card for the listed services on G-Cloud. It involves agreeing to provide services and invoicing monthly based on the work completed.

2. **Fixed Price**: We will establish a fixed price for the services with the client, based on an estimation of the work involved. This will be invoiced in instalments according to deliverable milestones.

3. **Fixed Capacity**: In this scenario, the service will be defined with a predetermined number of resources (Core team) for a specified duration, rather than being based on the outcome of the service or project.

4. **Outcome Based Pricing**: Services are procured based on the desired outcome expected from the presence of the service/project deliverables.

The SFIA rate card encompasses rates for onsite resources. We can utilize our near shore and offshore delivery centres at appropriate pricing levels. The choice of resourcing model—onsite, offshore, or hybrid—can be determined at the time of request, depending on the nature of the work.

We may offer Volume Discounts for larger engagements. The specifics of these discounts, including their type and range, will be determined when the request is made, considering the scale and duration of the services required. Further details about this option can be provided upon request.