



ClearRoute standard SFIA daily rate cards

G-Cloud 14, Lot 3 - Cloud support services
UK-based consultants

	Strategy and architecture	Business change	Solution development and implementation	Delivery and Operations	People & Skills	Client Relationships
1. Follow	-	-	-	-	-	-
2. Assist	£650	£650	£650	£650	£650	-
3. Apply	£750	£750	£750	£750	£750	£750
4. Enable	£925	£925	£925	£925	£925	£1095
5. Ensure or advise	£1095	£1095	£1095	£1095	£1095	£1095
6. Initiate or influence	£1,250	£1,250	£1250	£1250	£1250	£1250
7. Set strategy or inspire	£1,450	£1450	£1450	£1450	£1450	£1450

All prices are exclusive of VAT and expenses. Offshore Rates available on request



Standards for consultancy day rate cards:

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Fixed 19 billable days per month
- Travel, mileage and subsistence: included in day rate within M25, payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

Service Level Definitions

	AUTONOMY	INFLUENCE	COMPLEXITY	BUSINESS SKILLS	KNOWLEDGE
1. Follow	Operates under direct supervision. Uses minimal discretion in managing queries. Expected to ask for guidance when faced with unfamiliar situations.	Minimal influence. Works solo or with close colleagues.	Handles routine tasks in a structured setting, requiring help to resolve problems. Contributes to idea creation.	Basic oral and written communication skills for straightforward interactions. Learns and uses necessary tools and procedures for the role. Understands and follows data security and ethical guidelines.	Has a basic generic knowledge appropriate to area of work. Applies newly acquired knowledge to develop new skills.

Service Level Definitions

	AUTONOMY	INFLUENCE	COMPLEXITY	BUSINESS SKILLS	KNOWLEDGE
2. Assist	Works under straightforward direction. Exhibits limited discretion in solving issues and seeks advice for unexpected situations.	Interacts with immediate colleagues and may influence them. Might communicate with external parties like customers or suppliers.	Involved in various work activities in different settings, helping with routine problem solving and possibly suggesting innovative approaches to tasks.	Adequate communication skills, understands relevant tools and processes. Actively identifies personal learning opportunities.	Has gained a basic domain knowledge. Demonstrates application of essential generic knowledge typically found in industry bodies of knowledge. Absorbs new information when it is presented systematically and applies it effectively

Service Level Definitions

	AUTONOMY	INFLUENCE	COMPLEXITY	BUSINESS SKILLS	KNOWLEDGE
3. Apply	Operates under general guidance, with specific instructions for new assignments. Uses judgment in identifying complex issues needing escalated attention.	Influences colleagues, may oversee others, impacting team or project outcomes. Engages with stakeholders to understand and represent user needs in work.	Engages in diverse tasks, some complex, requiring methodical problem solving. Contributes creatively to task completion.	Effective communicator in various interactions. Applies knowledge to advance digital skills. Proactively seeks self-development.	Has sound generic, domain and specialist knowledge necessary to perform effectively in the organisation typically gained from recognised bodies of knowledge and organisational information. Has an appreciation of the wider business context. Demonstrates effective application and the ability to impart knowledge found in industry bodies of knowledge. Absorbs new information and applies it effectively

Service Level Definitions

	AUTONOMY	INFLUENCE	COMPLEXITY	BUSINESS SKILLS	KNOWLEDGE
4. Enable	Works autonomously within defined boundaries, taking on significant responsibility for outcomes. Escalates out-of-scope issues.	Influences key stakeholders at an account level and participates in cross-functional teams to meet objectives.	Deals with complex issues using broad technical or professional knowledge in various contexts.	Fluently communicates complex information to diverse audiences. Selects suitable tools and processes for tasks and assesses change impacts.	Has a thorough understanding of recognised generic industry bodies of knowledge and specialist bodies of knowledge as necessary. Has gained a thorough knowledge of the domain of the organisation. Is able to apply the knowledge effectively in unfamiliar situations and actively maintains own knowledge and shares with others. Rapidly absorbs and critically assesses new information and applies it effectively

Service Level Definitions

	AUTONOMY	INFLUENCE	COMPLEXITY	BUSINESS SKILLS	KNOWLEDGE
5.Ensure / Advise	Operates with wide latitude for unguided action or decision-making. Directly responsible for meeting objectives within broad technical or policy areas.	Impacts strategic outcomes through advice and leadership on specialist topics. Guides resource allocation on assigned projects.	Deals with complex issues using broad technical or professional knowledge in various contexts.	Involves extensive complex activities, applying fundamental principles in various unpredictable contexts.	Is familiar with recognised industry bodies of knowledge both generic and specific, and knowledge of the business, suppliers, partners, competitors and clients. Develops a wider breadth of knowledge across the industry or business. Applies knowledge to help to define the standards which others will apply