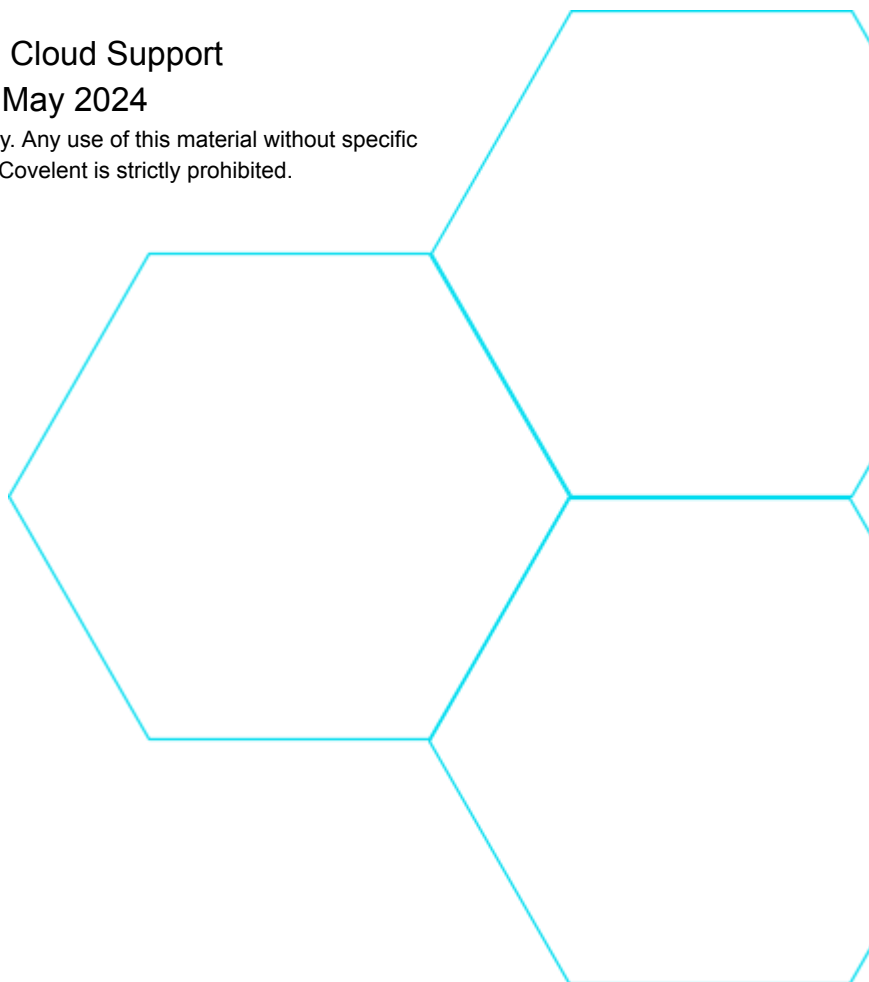


Covelent.

G-Cloud 14 Fee Schedule

Lot 3 Cloud Support
May 2024

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Fee Schedule

Covelent offers two pricing models that align with our core principles of fast, impactful delivery, value maximisation, risk minimisation, and capability development: a fixed price within an agreed scope of work, or a fees-at-risk arrangement. We do not provide teams or individuals on a daily rate basis.

The size of the team required and the suitability of a fixed fee or fees-at-risk model, along with the time needed for delivery, will depend on the complexity of your requirements and will be decided through mutual agreement between you and Covelent.

To help you compare the various support options we offer, we have outlined five common team structures. The teams are briefly described below, along with the fees for each team. Fees are presented as a weekly rate, which includes all team-related expenses but excludes VAT.

Team 1 is equipped to provide ongoing implementation support after an initial development stage has been completed. This team may include either a full-time Solution Architect/Engagement Manager or a part-time Solution Architect/Engagement Manager supplemented by part-time Partner support. Additionally, this team features one full-time team member from our research or analytics support teams. Partners and senior leaders generally contribute to two to three projects at the same time.

Team 1 including expenses, £30,000 per week

Team 2 comprises a full-time Solution Architect/Engagement Manager and a UK-based Developer/Consultant, both exclusively assigned to your project. This team is also supported by the equivalent of two full-time members from our international developer network and central units specialising in research and analytics. Further assistance and direction are provided by a Partner, a Senior Expert, and additional senior leadership. Typically, these senior leaders and partners divide their attention across two to three projects concurrently.

Team 2 including expenses, £50,000 per week

Team 3 is larger than Team 2, featuring a full-time Solution Architect/Engagement Manager and two UK-based Developers/Consultants dedicated solely to your project. Additionally, this team includes the equivalent of three full-time members from our global developer network, along with our central research and analytics support teams. The team benefits from the continual support and expertise of two Partners, a Senior Expert, and other senior leaders. These partners and senior leaders typically allocate their time across two to three projects at the same time.

Team 3 including expenses, £65,000 per week

Fee Schedule

Team 4 is tailored for complex projects and surpasses Team 3 in size. It consists of a full-time Solution Architect/Engagement Manager and three UK-based Developers/Consultants, all exclusively dedicated to your project. This configuration is supported by the equivalent of four full-time members from our global developer network, and our central research and analytics support teams. The team receives continuous support and guidance from two Partners, two Senior Experts, and other senior leaders, who generally manage their time across two to three projects simultaneously.

Team 4 including expenses, £78,000 per week

Team 5 is designated for at-risk support, typically focusing on delivery or analytics. The at-risk fees are structured as a percentage of the savings realised or specific outcomes agreed upon. The formula for calculating at-risk fees, including the upper and lower fee limits and project timelines, will be established prior to the commencement of the at-risk activities by the team.

Team 5 Priced At Risk

Each of our teams utilises the resources available through Covellent and our broader global network. Covellent has a network of over 2000 consultants and specialists with senior level experience delivering complex and time sensitive projects for the public and private sector. Additionally, we have more than 50 key partnerships with leading digital companies for specific software needs.

Covellent Costing Assumptions

The following assumptions should be considered when viewing this fee schedule.

1. Our rates for Team 1, 2, 3 and 4 reflect fixed weekly fees for delivery against an agreed scope of work and include all expenses, but exclude VAT.
2. Our at-risk pricing for team 5 is set against mutually agreed success criteria.
3. Full-time consultants working five days per week.
4. Rates defined in this fee schedule are strictly and only for UK public sector activities as they relate to G-Cloud and delivered by Covellent.