LA - Academy	Active Services	Number of entitled learners	number of learners	Totals	Setup and integration	Devices	annual fees	year 1	year 2	year 3	TOTAL
Academy 10 establishments	25	5000	1000	15000	£45,003.75	£7,906.25	62500	£115,410.00	£70,406.25	£70,406.25	£256,222.50
Academy 5 establishments	15	2500	500	7500	£27,002.25	£4,743.75	37500	£69,246.00	£42,243.75	£42,243.75	£153,733.50
Academy 1 establishment	6	500	90	1400	£10,800.90	£1,897.50	15000	£27,698.40	£16,897.50	£16,897.50	£61,493.40
Local Authority - small	50	3800	1700	0 20800	£90,007.50	£15,812.50	125000	£230,820.00	£140,812.50	£140,812.50	£512,445.00
Local Authority - medium	90	4600	2500	29600	£162,013.50	£28,462.50	225000	£415,476.00	£253,462.50	£253,462.50	£922,401.00
Local authority - large	125	7500	3200	39500	£225,018.75	£39,531.25	312500	£577,050.00	£352,031.25	£352,031.25	£1,281,112.50
Setup costs - per service	£1,800.00										
Cost per device - samsung/knox	£275.00										
Total setup costs											
annual fees per service	2500										
Active											
All prices exclusive of VAT.											
Pricing is for guidance only.											