G-Cloud 14

Cloud Software
Service Definition & Pricing Document

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Smartsheet Platform:

The Smartsheet platform is a powerhouse for project management, equipped with dynamic tools like real-time collaboration, seamless integrations, and comprehensive dynamic dashboards. It transforms the way teams work by providing an all-in-one solution to streamline workflows, enhance communication, and deliver actionable insights, propelling businesses towards operational excellence.

Smartsheet Core Licence Types:

- o **Smartsheet Business Licences:** provides access to unlimited sheets, reports, and dashboards, along with user and group management capabilities. They include features like automated actions, data integration with common apps, and document storage options. This licence is designed to support collaboration and project management for small to medium-sized businesses.
  Annual Subscription from £228 per Licence.

- o **Smartsheet Enterprise Licences:** offers unlimited sheets, dashboards, and automated workflows, with advanced admin controls for user/group management, Document Builder DocuSign integration and WorkApps They feature integration with enterprise systems, enhanced security options like single sign-on, and system-wide governance tools. This licence tier is tailored for large enterprise organisations requiring extensive project management solutions.
  Annual Subscription from £440 per Licence.

Smartsheet Premium Applications:

Important Note: Premium application pricing is based on organisation scale & size and/or the number of workflows

- o Smartsheet Control Center enables scalable project management by automating workflows and standardizing key processes. It provides centralised oversight across portfolios, enhances consistency, and reduces operational risks. This allows organisations to efficiently launch and manage projects while ensuring compliance and alignment with business objectives.
  Annual Licence Subscription from £9,600.

- o Dynamic View facilitates tailored visibility and controlled collaboration across complex workflows. It allows stakeholders to access and manage specific, relevant portions of projects without compromising data integrity or privacy. This targeted access enhances decision-making and accountability, ensuring smoother project execution and compliance.
  Annual Licence Subscription from £1,900.

- o DataMesh synchronises data across multiple sheets, enabling real-time data consolidation and reporting. It enhances data accuracy and accessibility, allowing users to make informed decisions based on the most current data. This integration capability reduces manual work and fosters a cohesive data environment for strategic planning.
  Annual Licence Subscription from £4,800.

- Data Shuttle automates the import and export of data between Smartsheet and external systems of record, ensuring data consistency and accuracy. It streamlines data management, reduces manual entry errors, and supports timely decision-making with up-to-date information, enhancing productivity and enabling more strategic use of enterprise data.
  Annual Licence Subscription from £1,900.

- Calendar App enhances project visibility and coordination by integrating tasks and deadlines into a comprehensive, customisable calendar view. It allows teams to track project timelines, deadlines, and milestones at a glance, ensuring everyone is synchronised and informed, which improves planning accuracy and helps prevent scheduling conflicts.
  Annual Licence Subscription from £4,800.

- Pivot App allows users to reorganise and summarise complex data from Smartsheet into dynamic reports and dashboards. It facilitates deep data analysis, enabling quick insights and trend identification. This tool supports better decision-making by providing a clear, comprehensive view of project metrics and performance indicators.
  Annual Licence Subscription from £4,800.

Smartsheet Premium Connectors:

- **Jira Connector** seamlessly links Smartsheet with Jira, enabling real-time bi-directional synchronisation of tasks and issues. This integration facilitates comprehensive project tracking, enhances collaboration between teams, and streamlines workflow management by providing a unified view of project statuses, timelines, and resource allocation across both platforms.
  Annual Licence Subscription from £6,800.

- **Salesforce Connector** integrates Smartsheet with Salesforce, streamlining data sharing and synchronization between the two platforms. This enhances visibility into customer interactions and project data, improves coordination between sales and project teams, and enables more effective tracking and management of customer relationships and associated tasks.
  Annual Licence Subscription from £19,200.

- **MS Dynamics Connector** allows seamless integration between Smartsheet and Microsoft Dynamics, enabling efficient data synchronisation and workflow automation. It facilitates enhanced project tracking, better resource allocation, and improved data accuracy by bridging project management and CRM processes, thus driving more coordinated and informed business decisions.
  Annual Licence Subscription from £19,200.

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Smartsheet Advance:

Smartsheet Advance* is a tiered suite of premium offerings within Smartsheet, designed to cater to varying levels of enterprise needs. It encompasses advanced tools for project management, automation, and integration, available in different levels—Silver, Gold, and Platinum. Each level offers progressively more sophisticated capabilities to support large-scale operational deployment, complex workflows and security governance.

More details on Smartsheet Advance packages can be located here

Top features	Silver	Gold	Platinum
Project Portfolio Management at scale	✓	✓	✓
Portfolio WorkApps: streamlined team engagement	✓	✓	✓
Secure request management	✓	✓	✓
Collaborator access to WorkApps	✓	✓	✓
Data connections	✓	✓	✓
Enterprise-level data storage		✓	✓
CRM and software development integration		✓	✓
Intelligent workflows across platforms		✓	✓
Smartsheet Safeguard			✓

Advance Silver Annual Subscription from £19,800.

Advance Gold Annual Subscription from £27,710..

Advance Platinum Annual Subscription from £39,590

*: This requires Smartsheet Enterprise licencing.

Resource Management by Smartsheet:

Resource Management Licences: Enhances project efficiency by providing tools for workload tracking, resource allocation, and utilisation analysis. It helps managers optimise team performance, ensure on-time delivery, and improve decision-making through real-time visibility into resource availability and constraints.

Annual Subscription from £241 per Licence.

Annual Subscription from £50 per Additional Managed Resource Licence.

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Brandfolder by Smartsheet:

Brandfolder is an advanced digital asset management platform designed to empower teams by centralising and organising all marketing materials and media files in one easily accessible location. This platform enhances efficiency by enabling users to quickly find, manage, and share high-quality brand assets across the organisation. With powerful AI search capabilities and intuitive tagging, Brandfolder ensures that all team members have immediate access to the latest, most accurate content, facilitating consistent branding across all marketing channels.

Furthermore, Brandfolder integrates seamlessly with other tools in the Smartsheet ecosystem, enhancing workflows and ensuring that asset management is deeply connected with project timelines and deliverables. The platform supports collaboration by allowing team members to comment and approve materials directly within the system, speeding up the review and approval processes. By streamlining these critical operations, Smartsheet Brandfolder significantly reduces time-to-market for campaigns and ensures that all marketing efforts are aligned with the brand's standards and goals.

Brandfolder Core Plan Annual Subscription from £5,685.

Brandfolder Premium Plan Annual Subscription from £15,160.

Brandfolder Enterprise Plan Annual Subscription from £75,800.

Cheetah Apps for Smartsheet:

Dropdown Manager: Enables users to update drop-down lists used across various Smartsheet sheets, from a single central sheet instead of having to update them all individually, thus saving time and reducing errors. This tool ensures all linked sheets in Smartsheet are consistently updated, thereby streamlining the management of numerous lists across various projects, improving overall data quality and workflow efficiency.
Annual Subscription £1,500 per Licence.

Backup Manager: Enhances Smartsheet's default backup capabilities by preserving sheets, reports, dashboards, and forms, including formulas, links, and formats. Users control backup frequency, backup location, naming convention, and can maintain up to 21 versions. Setup is quick, and backups occur without interrupting ongoing work.
Annual Subscription £1,500 per Licence.

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About Cheetah Transformation:

Cheetah Transformation is a multi-award winning Smartsheet Platinum Partner, delivering transformational solutions to clients throughout the world and across many different industries & verticals. Our team of consultants are fully Smartsheet Certified and have "real life" experience in industry, so understand real organisational challenges. In addition to great solutions, we also provide support in process mapping & development, solution architecture, change management and project management.

Cheetah Transformation provides detailed insight and guidance to help your organisation minimise the overall operating cost, whilst maximising the total value that your organisation receives from implementing the Smartsheet Collaborative Work Management (CWM) platform.