

**G-CLOUD 14**  
**PRICING APPROACH**

# **INTRODUCTION**

MS Consulting Partners recognises the challenges of public sector budgets and the need to deliver optimal value for money in all spending. We have developed a SFIA rate card for our services across the various levels.

We constantly track market conditions and wherever possible and permitted by the framework we will seek to reduce these prices.

# **APPROACH**

When buyers approach us to deliver work packages, we will discuss the specific skills and experience required from our team, the appropriate levels, the size of the work package and the expected resourcing model we will deploy and the duration of the work. We will also determine whether any discounts to our rates are possible in line with the rules of the framework.

We will always agree the final pricing with you before the G-Cloud Order Form is signed, to ensure that both parties are fully aware of the financial commitment.