

Integra Finance Management ERP



Pricing Document

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Integrated Business Software & Solutions Limited
11 Buckingham Street
London
WC2N 6DF

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New Implementation Pricing

The pricing for Integra Finance Management is based on a recurring fee charged at regular frequency (typically annually or quarterly), as agreed with the customer and incorporates software licenses, software maintenance, cloud hosting (optional) and managed service support (optional) on a subscription basis.

Charges vary depending upon a number of factors, encompassing; the scope of customer business/organisational requirements, specification of functional requirements and associated software modules, volume (and type) of user license provision, support services agreement. Final pricing will be determined through engagement with the customer to map the appropriate solution capabilities to a customer's specific needs.

- Integra Centros Essentials Modules is a mandatory requirement.
- Plus and Premium Modules can be added if required.
- API and Interface Packages can be added if required.
- Charges assume contract period of minimum 36 months.
- Managed services support is provided based on IBSS standard service level support.
- Implementation and on-boarding fees are applicable separately.
- Please refer to SFIA rate card for Professional Services and implementation charges.
- All prices below are excluding VAT and cover the available functionality at the time of submission.
- The Annual Subscription Fee is fully inclusive of all software upgrades, software support, infrastructure services and backups (where hosting purchased), and other IT tasks associated with our solutions under a Managed Service.

	Price per Annum (Concurrent users)					
Integra Centros - New Implementations	150	300	450	600	900	1500
Subscription - Essentials Package (Mandatory)	£46,344.98	£64,077.00	£82,131.37	£96,236.40	£122,107.39	£157,168.39
Subscription - Plus Package (8 Modules)	£15,179.66	£21,170.93	£24,932.26	£28,532.40	£35,732.13	£52,147.66
Subscription - Premium Package (10 Modules)	£24,045.66	£35,464.00	£46,962.91	£55,694.60	£72,807.59	£93,360.59
Subscription - Interface Package (10 Interfaces)	£26,866.64	£32,240.00	£37,613.28	£44,330.00	£51,043.98	£67,163.98
Subscription - Interface Individual Modules	£2,955.33	£3,546.40	£4,137.46	£4,876.30	£5,614.84	£7,388.04
Subscription - API Package (24 API's)	£21,493.31	£25,792.00	£30,090.62	£35,464.00	£40,835.18	£53,731.18
Subscription - API Individual Modules	£985.11	£1,182.13	£1,379.15	£1,625.43	£1,871.61	£2,462.68
Subscription - Additional Modules contained within Plus and Premium Packages	£2,397.10	£3,461.02	£4,393.59	£5,147.21	£6,632.98	£8,892.17

	Price per Annum (Concurrent users)					
Managed Service	150	300	450	600	900	1500
Application and Database - Gold	£18,176.62	£27,264.93	£36,353.24	£39,988.56	£45,441.55	£54,529.86
Application and Database - Silver	£15,296.60	£22,944.90	£30,593.20	£33,652.52	£38,241.50	£45,889.80
Application and Database - Bronze	£7,553.23	£11,329.84	£15,106.46	£16,617.10	£18,883.07	£22,659.68
Operating System - Gold	£4,038.76	£6,058.13	£8,077.51	£8,885.26	£10,096.89	£12,116.27
Operating System - Silver	£2,962.05	£4,443.08	£5,924.10	£6,516.51	£7,405.13	£8,886.15
Operating System - Bronze	£2,813.95	£4,220.92	£5,627.90	£6,190.68	£7,034.87	£8,441.84

Pricing based on 2 environments - each additional environment can be added at a 20% markup to the prices above

Gold App&DB + Gold OS is mandatory if we host your system

	Price per Annum (Concurrent users)					
Hosting	150	300	450	600	900	1500
Azure Hosting	£28,040.35	£28,040.35	£30,658.69	£30,658.69	£33,521.52	£36,651.68

Pricing based on our Essentials Package Only - if any other Packages or Modules are purchased then the hosting value will be increased by the % increase of the additional Packages/Modules purchased over and above the Essentials Package

Pricing based on 2 environments - each additional environment can be added at a 20% markup to the prices above. This would be applied following any additional Package/Modules increase

Notes

Price above does not include Implementation/Professional Services and these will be as per the Day Rates on the SFIA Rate Card

Any Bespoke Development Work will be as per the Day Rates on the SFIA Rate Card and Annual Maintenance will be charged at 25% of the total value per annum

Concurrent Users numbers are comprised of 1/6 attributable to Core Users and 5/6 to Light Users

Existing Clients Pricing

The pricing for Integra Support and Maintenance is based on a recurring fee charged at regular frequency (typically annually or quarterly), as agreed with the customer and incorporates software support and maintenance, cloud hosting (optional) and managed service support (optional) on an annual basis. Additional Modules can be added using the subscription pricing below.

Charges vary depending upon a number of factors, encompassing; the scope of customer business/organisational requirements, specification of functional requirements and associated software modules, volume (and type) of user license provision, support services agreement. Final pricing will be determined through engagement with the customer to map the appropriate solution capabilities to a customer's specific needs.

- Charges assume contract period of minimum 12 months.
- Managed services support is provided based on IBSS standard service level support.
- Any Implementation and on-boarding fees are applicable separately.
- Please refer to SFIA rate card for Professional Services and implementation charges.
- All prices below are excluding VAT and cover the available functionality at the time of submission.
- The Annual Support and Maintenance Fee is fully inclusive of all software upgrades, software support, infrastructure services and backups (where hosting purchased), and other IT tasks associated with our solutions under a Managed Service.

Non- Shared Service Solution

	Price per Annum (Concurrent users)					
Integra Support & Maintenance - Existing Clients Only	150	300	450	600	900	1500
Support & Maint Only Existing Customers Non Subscription - Essentials Package	£17,379.37	£24,028.88	£30,799.26	£36,088.65	£45,790.27	£58,938.15
Support & Maint Only Existing Customers Non Subscription - Plus Package	£5,692.37	£7,939.10	£9,349.60	£10,699.65	£13,399.55	£19,555.37
Support & Maint Only Existing Customers Non Subscription - Premium Package	£9,017.12	£13,299.00	£17,611.09	£20,885.48	£27,302.85	£35,010.22
Support & Maint Only Existing Customers Non Subscription - Interface Individual Modules	£1,108.25	£1,329.90	£1,551.55	£1,828.61	£2,105.56	£2,770.51
Support & Maint Only Existing Customers Non Subscription - API Individual Modules	£369.42	£443.30	£517.18	£609.54	£701.85	£923.50
Support & Maint Only Existing Customers Non Subscription - Additional Modules contained within Plus and Premium Packages	£1,409.94	£1,953.60	£2,453.54	£2,859.29	£3,617.16	£4,796.83

Packages, Modules and/or APIs currently licensed to Existing Customers must continue to be maintained and cannot be removed.

Notes

Price above does not include Implementation/Professional Services and these will be as per the Day Rates on the SFIA Rate Card

Any Bespoke Development Work will be as per the Day Rates on the SFIA Rate Card and Annual Maintenance will be charged at 25% of the total value per annum

Concurrent Users numbers are comprised of 1/6 attributable to Core Users and 5/6 to Light Users

Shared Service Solution

Shared Service Solutions

	Price per Annum (Up to Number of Concurrent users)												
Integra Centros - New Implementations	600	750	900	1050	1200	1350	1500	1650	1800	1950	2100	2250	2400
Subscription - Enterprise Package (Mandatory)	£83,858.00	£141,130.12	£198,402.24	£255,674.36	£312,946.48	£370,218.60	£427,490.72	£484,762.84	£542,034.96	£599,307.08	£656,579.20	£713,851.32	£771,123.44
Subscription - Additional Plus Modules	£3,466.67	£4,800.00	£6,133.33	£7,466.67	£8,800.00	£10,133.33	£11,466.67	£12,800.00	£14,133.33	£15,466.67	£16,800.00	£18,133.33	£19,466.67
Subscription - Additional Premium Modules	£3,466.67	£4,800.00	£6,133.33	£7,466.67	£8,800.00	£10,133.33	£11,466.67	£12,800.00	£14,133.33	£15,466.67	£16,800.00	£18,133.33	£19,466.67
Subscription - Interface Individual Modules	£3,520.00	£4,800.00	£6,080.00	£7,360.00	£8,640.00	£9,920.00	£11,200.00	£12,480.00	£13,760.00	£15,040.00	£16,320.00	£17,600.00	£18,880.00
Subscription - API Individual Modules	£1,173.33	£1,600.00	£2,026.67	£2,453.33	£2,880.00	£3,306.67	£3,733.33	£4,160.00	£4,586.67	£5,013.33	£5,440.00	£5,866.67	£6,293.33

	Price per Annum (Up to Number of Concurrent users)												
Managed Service	600	750	900	1050	1200	1350	1500	1650	1800	1950	2100	2250	2400
Application, Database & Operating System- Gold	£90,925.31	£115,925.31	£120,925.31	£125,925.31	£130,925.31	£135,925.31	£140,925.31	£145,925.31	£150,925.31	£155,925.31	£160,925.31	£165,925.31	£170,925.31

Pricing based on 2 environments - each additional environment can be added at a 20% markup to the prices above

	Price per Annum (Up to Number of Concurrent users)												
Hosting	600	750	900	1050	1200	1350	1500	1650	1800	1950	2100	2250	2400
Azure Enterprise Hosting	£118,797.14	£277,847.14	£277,847.14	£281,897.14	£281,897.14	£440,947.14	£440,947.14	£444,997.14	£444,997.14	£449,047.14	£449,047.14	£453,097.14	£453,097.14

Pricing based on our Enterprise Package Only - if any other Packages or Modules are purchased then the hosting value will be increased by the % increase of the additional Packages/Modules purchased over and above the Enterprise Package

Pricing based on 2 environments - each additional environment can be added at a 20% markup to the prices above. This is applied after any other Packages or Modules are purchased.

Notes

Price above does not include Implementation/Professional Services and these will be as per the Day Rates on the SFIA Rate Card

Any Bespoke Development Work will be as per the Day Rates on the SFIA Rate Card and Annual Maintenance will be charged at 25% of the total value per annum

Concurrent Users numbers are comprised of 1/6 attributable to Core Users and 5/6 to Light Users

Packages, Modules and/or APIs currently licensed to Existing Customers must continue to be maintained and cannot be removed.