



Optimising Your Organisation

Comprehensive Business Solutions

Sept-23



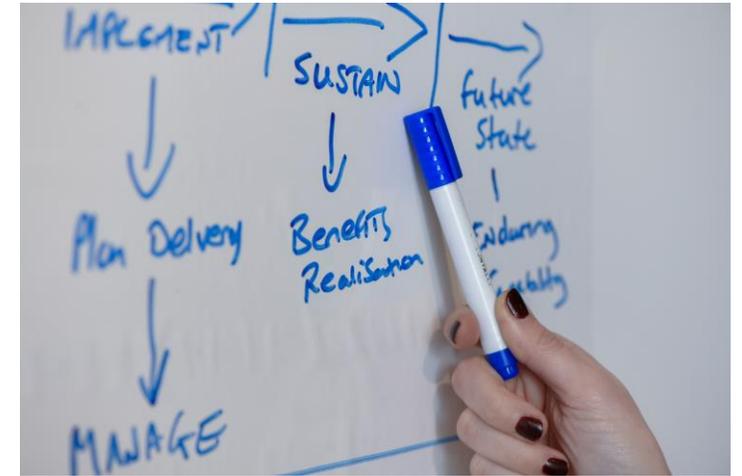
LARSEN

About Larsen Consultancy

Empowering Organisations to Reach Their Full Potential

Mission Statement:

At Larsen Consultancy, our mission is to empower public and private sector organisations to unlock their full potential through tailored business solutions and transformative guidance. We are dedicated to helping our clients achieve sustainable success, fostering innovation, and driving positive change in the ever-evolving business landscape. With unwavering commitment, expertise, and client-centricity, we strive to be the trusted partner that propels businesses to greatness.



Core Values

- 1. Client-Centricity:** We prioritise our clients' needs, goals, and success above all else. We are committed to delivering exceptional value and building long-lasting partnerships.
- 2. Innovation:** We embrace innovation as a driving force for growth and excellence. We continually seek creative solutions to complex challenges.
- 3. Integrity:** We uphold the highest ethical standards in all our interactions. Transparency, honesty, and trust are the foundations of our relationships.
- 4. Excellence:** We strive for excellence in everything we do. Our dedication to quality and continuous improvement ensures the best outcomes for our clients.
- 5. Collaboration:** We believe in the power of collaboration and teamwork. By working together, we achieve greater results and foster a culture of inclusivity.
- 6. Adaptability:** We are agile and adaptable in the face of change. We embrace new technologies, ideas, and methodologies to stay ahead in a dynamic business environment.
- 7. Accountability:** We take responsibility for our actions and commitments. Meeting deadlines and delivering on promises is fundamental to our work.
- 8. Social Responsibility:** We are committed to making a positive impact on society and the environment. We actively support community initiatives and sustainable practices.
- 9. Learning and Growth:** We encourage continuous learning and personal development for our team members. We believe that individual growth contributes to the success of our clients and our consultancy.
- 10. Results-Oriented:** We are results-driven and focused on achieving tangible outcomes for our clients. Our success is measured by their success.

Our Comprehensive Services

Larsen Consultancy is a trusted partner for **comprehensive** and **tailored** business solutions. We offer a unique approach to transformation, empowering organisations to reach their full potential. With a deep **commitment to client success**, we provide a range of services that are strategically designed to meet our clients' unique needs and challenges.

At Larsen Consultancy, we do not just offer solutions; we offer partnerships dedicated to client success. **We understand that every organisation is unique**, and our **services are tailored** to reflect their specific goals and challenges. We would like to work together to unlock an organisation's potential and navigate the path to excellence.

Business Optimisation and Program Assurance

- Drive improved performance, productivity, and profitability.
- Ensure efficient project and program execution aligned with objectives.

Strategic Advisory Services

- Offer board-level guidance on strategic transformation initiatives.
- Foster leadership development through mentorship.

Programme Leadership for Sustainable Change

- Excel in transforming complex organisations with strategic intent and forward-looking vision.
- Ensure effective execution of strategic goals across transformation initiatives.

Capability Reviews for Organisational Improvement

- Provide comprehensive assessments of your organisation's current state
- Deliver actionable recommendations and target operating models for a brighter future.



Business Optimisation and Program Assurance

At our consultancy, we specialise in optimising organisations to drive improved performance, productivity, and profitability. Additionally, we offer independent assurance services to ensure that clients projects or programs are executed efficiently and aligned with their intended objectives.

What We Do: Our approach involves a comprehensive process:

- **In-Depth Assessment:** We conduct thorough strategic and operational assessments to gain a deep understanding of your organisation.
- **Issue Identification:** We pinpoint key issues and major challenges that may be impeding your organisation's growth and success.
- **Strategic Recommendations:** Based on our assessment, we provide strategic recommendations, including quick wins that can yield immediate benefits.
- **Risk Assessment:** We identify priority risks and propose effective mitigation strategies to safeguard your projects and programs.
- **End-to-End Transformation:** We support you in crafting a transformation roadmap that guides your organisation towards realising the full spectrum of benefits from our optimisation strategies.

Our goal is to partner with clients in enhancing their organisation's performance and ensuring the successful execution of their projects and programs



Strategic Advisory Services

At Larsen, we understand that even seasoned leaders can benefit from external guidance to maximise their personal growth and elevate their businesses. Our role is to act as their trusted partner, offering board-level guidance on strategic transformation initiatives and fostering leadership development through mentorship.

Our Approach: Here is what you can expect from our strategic advisory services:

- **Board Advisory:** Whether you require short-term insights or long-term guidance, we provide advisory services at the board level to help steer your organisation in the right direction.
- **Strategic Planning:** We assist in defining your vision and mission while setting clear, long-term goals that align with your overarching strategy.
- **Strategy Development:** Our team offers expert guidance in the development and execution of strategic plans to ensure your organisation stays on a path to success.
- **Business Case Development:** For large-scale investments and critical decisions, we help you construct compelling business cases that facilitate informed choices and secure resources.
- **Benchmarking:** We analyse your performance against industry benchmarks to identify areas for improvement and innovation.
- **Next-Generation Technology Solutions:** Staying on the cutting edge is essential. We provide insights into next-generation technologies and solutions that can drive your business forward.

Through our strategic advisory services, we act as your critical friend, helping you achieve your organisational and personal growth objectives. Your success is our priority.



Programme Leadership for Sustainable Change

Achieving sustainable change and realising intended benefits hinges on several critical factors, with clear and robust leadership at the forefront. At Larsen, we excel in the art of transforming complex organisations by infusing strategic intent, program leadership, and a forward-looking vision. Our expertise lies in ensuring that your strategic goals can be effectively executed across various transformation initiatives, whether it involves deploying digital technology enablement, data-driven solutions, or implementing a new target operating model. Our aim is to facilitate high-impact cultural change and benefit realisation. We firmly believe that all projects, regardless of their budget or scale, require structured leadership, and we are here to provide unwavering support.

Our Approach: Here is a glimpse of what you can expect when you engage our program leadership services:

- **End-to-End Program Scope and Design:** We translate the insights gained from strategic and operational assessments into a tangible and effective program structure.
- **Detailed Planning:** Our meticulous approach involves business case development, precise resource management (including budgets, people strategy, and team deployment), and the orchestration of program workstreams.
- **Stakeholder Engagement:** We understand that stakeholders are integral to the customer journey. Hence, we emphasise effective stakeholder management to ensure their active participation and alignment with the transformation process.
- **Governance Frameworks:** We create and implement governance frameworks that provide the necessary structure and oversight to keep your program on track.
- **Day-to-Day Leadership:** We offer day-to-day leadership and oversight to maintain a sharp focus on project duration and budget, ensuring that your program stays on course.

Through our program leadership services, we are committed to helping your organisation achieve lasting change, maximise benefits, and drive success in projects of all sizes and scopes. Your transformation journey is our priority.



Capability Reviews for Organisational Improvement

We understand that organisations and their departments evolve over time, driven by internal and external factors. These changes can yield benefits, but they may also lead to unintended consequences. At Larsen, we firmly believe that accepting the status quo is not the only option. Our capability reviews are designed to provide a comprehensive assessment of your current state ("as is"), serving as a baseline to comprehend your needs, ambitions, and guide you toward a more desirable future state. Should you choose to engage further, we can extend our services to encompass detailed design, implementation, monitoring, and ongoing reviews.

Our Process: Here is an overview of what our capability review process entails:

- **Scoping and Objective Definition:** We collaborate with you to clearly define the scope and objectives of the review, ensuring alignment with your organisation's specific goals and challenges.
- **"As Is" Assessment:** Our in-depth assessment focuses on areas directly relevant to your organisation, considering its unique context and circumstances.
- **Capabilities Evaluation:** We meticulously evaluate your existing capabilities, identifying challenges and areas where improvement is both feasible and advantageous.
- **Target Operating Model Options:** Based on our findings, we provide an options paper outlining potential target operating models that can drive your organisation toward its desired state.
- **Recommendations:** We offer actionable recommendations that chart the path to your future target state, providing clear guidance on how to realise your organisational aspirations.

Our capability reviews are more than just assessments; they are blueprints for transformation. We are dedicated to helping you navigate change, seize opportunities, and achieve your organisational objectives effectively and efficiently. Your journey towards improvement starts [here](#).

Our Approach to Client Success

At Larsen Consultancy, we believe in a client-centric approach that revolves around customisation and dedication:

- **Understanding and Customisation:** We take pride in our commitment to understand your unique needs. No two organisations are alike, and we tailor our solutions to align perfectly with your specific goals.
- **Personalised Solutions:** Your success is our top priority. We work closely with you to develop a bespoke strategy that precisely addresses your requirements.
- **Transparent Collaboration:** Our approach is characterised by open and transparent collaboration. We involve you at every stage, seeking your input and feedback to ensure our solutions evolve with your needs.
- **Flexibility and Adaptability:** We're flexible and adaptable, ready to pivot when necessary to keep your strategy on course in a dynamic business landscape.
- **Beyond the Surface:** We go beyond surface-level solutions, exploring every element of your organisation to uncover hidden potential and unlock opportunities.
- **Measurable Impact:** We measure our success by your success, ensuring that every effort delivers tangible results.
- **Your Trust, Our Motivation:** Your trust fuels our dedication. We're inspired by the faith you place in us and relentless in our pursuit of excellence.
- **Your Journey, Our North Star:** Your journey towards success is our North star. We're committed to providing unwavering support and customised solutions that light the path forward.



In everything we do, we're dedicated to customising our services to meet your unique needs and fostering a partnership that is grounded in trust and shared success. Your journey is our journey, and we're here to ensure it leads to excellence.



Client Success Stories

We are experienced in the day-to-day engagement with suppliers to the trust, influence and support of senior stakeholders. The below are some recent examples of work:

Ask:

- To identify and demonstrate the art of the possible for an E2E solution for economic crime investigations

Key Activities:

- Acted as the voice of the stakeholder to capture and present the key requirements to industry
- Led the down select of industry suppliers and established a core working group with agreed ways of working
- Led agile sprint delivery to develop a POC, with suppliers working collaboratively towards a common goal
- Designed and ran two workshops to replay the POC back to a policing audience, assimilating feedback on the POC for future refinement

Outcome:

- A POC for an E2E solution focused on service interoperability and scalability
- Increased customer awareness of the art of the possible
- Improved customer/industry relationship, breaking down barriers to working

Ask:

- To create and lead the assurance framework of the Emergency Services Network (ESN)

Key Activities:

- Led stakeholder analysis, mapping and outlined communication approach
- Led Home Office client and emergency services stakeholder groups in collaborative, mixed teams to develop an assurance framework
- Created forum for open and transparent dialogue with senior stakeholders
- Developed informal trusted relationships with senior stakeholders
- Created a governance and reporting framework, including approvals and escalations
- Led lessons learned and stakeholder development plans in tandem with the client

Outcome:

- An engaged network of senior stakeholders
- Increased 2-way dialogue, improved stakeholder relationships, breaking down barriers to working
- A recognised assurance framework ensuring stakeholders that the programme will achieve its scope, time, cost and quality objectives, and realise the benefits.

Removing Barriers

- In a UKIC collaboration to amalgamate IT functionalities and the exploitation of supporting data repositories, senior sponsors for each organisation wanted primacy and refused to concede, resulting in no decisions being made. We worked with seniors individually and collectively to map a way forward and agree an acceptable governance structure.
- During a technology implementation in Policing there were disproportionate security requirements / controls, which impeded implementation and subsequent testing. We held workshops with all parties to listen to their concerns / rationale with an agreement reached and new processes adopted, removing blockage and allowing onboarding.



Meet The Team

Larsen is an exceptional choice for clients who are seeking a reliable partner to help unlock their potential and achieve their goals.

Founders

Our founders are passionate about helping organisations achieve an enduring capability principally through the implementation of strategy, structure and governance



Dave has a background of senior leadership in policing and additional Big 4 experience. He has led significant transformation and change programmes for a variety of public sector stakeholders, bringing a track record of delivering on time and to budget that include data discovery programmes, technology implementation, organisational design and cultural change initiatives. Dave is a critical friend and strategic advisor to a number of organisations providing support that includes leadership coaching through to full assurance reviews.



Rachel is a highly respected and leading voice having worked across homicide and serious crime, leading national policing analysis departments. Rachel now specialises in innovation in technology and tooling for the public sector, having both designed software solutions as well as board advisory on product portfolios to optimise their market relevancy. She is adept at working with key stakeholders, having significant experience of data gathering and extracting information to identify and understand the key activities required to achieve success.

Our Extensive Network

Larsen takes immense pride in our resourceful network of trusted associates. The company has built strong relationships with industry leaders, policymakers and other stakeholders to provide valuable access to resources, information and opportunities that can help clients achieve their goals more effectively to fuel your success journey.

At Larsen, we don't just have a network; we have a resourceful ecosystem designed to provide you with the right resources at the right time. It's how we help you to achieve seamless success.



Contact Us

hello@larsenconsultancy.co.uk

<https://larsenconsultancy.co.uk>