

## CybExer Technologies Pricing Model

## Lot 2: Cloud Software and Lot 3: Cloud Support

Price Range						
Description	Unit/Service	Quantity	Minimum (GBP)	Maximum (GBP)		
Lot 2: Cloud Software						
Cyber warfare training system	License	1 year	320,000	2,100,000		
Cyber warfare training platform (SaaS)	Access & Use (SaaS)	1 year	96,000	340,000		
Al research & testing platform	License	1 year	85,000	2,100,000		
Al research & testing platform (SaaS)	Access & Use (SaaS)	1 year	64,000	340,000		
Digital twin management system	License	1 year	85,000	2,100,000		
Digital twin management platform (SaaS)	Access & Use (SaaS)	1 year	64,000	340,000		
Cyber resilience training system	License	1 year	85,000	2,100,000		
Cyber resilience training system (SaaS)	Access & Use (SaaS)	1 year	64,000	340,000		
Lot 3: Cloud Support (Trainings & Exercises)						
Live Fire Exercise / Training	Service	1 event	40,000	750,000		
Blue Team Exercise / Training	Service	1 event	30,000	170,000		
Red Team Exercise / Training	Service	1 event	40,000	270,000		
Purple Team Exercise / Training	Service	1 event	40,000	550,000		
Threat Hunting Exercise / Training	Service	1 event	25,000	270,000		
Capture the Flag (CTF) exercise / training	Service	1 event	20,000	200,000		
Crisis simulation exercise / training	Service	1 event	20,000	350,000		



Price Range							
Description	Unit/Service	Quantity	Minimum (GBP)	Maximum (GBP)			
Computer Security Incident Response Team (CSIRT) training	Service	1 event	20,000	45,000			
Operational Technology (OT) cybersecurity training (Securing ICS/SCADA)	Service	1 event	20,000	100,000			
Security monitoring & threat hunting training (Understanding Exploitation)	Service	1 event	20,000	65,000			
Security monitoring & threat hunting training (Detecting Compromise)	Service	1 event	20,000	65,000			
Network & infrastructure attack exercise	Service	1 event	20,000	65,000			
Hybrid cyber security exercise (tabletop & technical training)	Service	1 event	30,000	100,000			
Cloud security exercise / training	Service	1 event	40,000	90,000			
Extra Services							
Platform Support and Maintenance (On-prep)	Service	1 year	80,000	420,000			
Service Support and Maintenance (SaaS)	Service	1 year	80,000	220,000			

Volume discounts and data extraction costs are dependent on the exact service and quantities.

## Not included in the price:

- Cyber Range Support and Maintenance on required operating systems included in the pricing model as an extra service.
- Cyber Range Cloud Hosting or Hardware when utilizing a Third Party.