



G-CLOUD 14
CLEO SYSTEMS

PRICING DOCUMENT

CLEO SOLO EPS - ELECTRONIC PRESCRIBING SYSTEM

ITEM	BASIS / FREQUENCY OF COST	YEAR 1 PRICING	NOTES
Organisational setup	One-off on inception	£7,900	Depends on specification, this example excludes bespoke development as this is generally not required. Please refer to SIFA Rate card for further resource costs.
SFTP data feed for client reporting	One-off on inception	Fixed £2,625	Most Trusts have an in-house BI team so this service provides data to that team for reporting. We can provide bespoke reporting at additional cost.
SFTP data feed for client reporting Maintenance	Annual	Fixed £500	Annual support charge for ongoing maintenance of the reporting feeds.
Train the trainer session	As required	Fixed £850	Our training team provide training for the Trust's in-house trainers and can provide as many sessions as needed. We also share training material including videos that are useful for the trainers, clinicians and administrators.
Concurrent user licence - min 10 First 10-50 licences Licences 51-100 Licences 101-200 Licences 200+	Annual	Fixed £1,465 £1,392 £1,322 £1,256	The concurrent usage means that multiple users can share the licence across clinic and shift patterns, etc. More licences can be purchased during the year.
Cloud hosting per concurrent user licence (discounted from £1,162 until 31 st March 2026)	Annual	Fixed £750	Hosted within secure Cloud
Patient SMS	Optional capability & cost based on usage	Fixed £50 per '000	This capability enables the clinician to prompt the system to send an SMS to the patient's smartphone with a prescription reference and a Google Maps link showing the pharmacy location. The cost will be invoiced monthly in arrears based on usage.

Subsequent year pricing	Subsequent year pricing	5% per year	These prices shall be subject to annual increase in line with inflation of the CLEO Systems cost base;
EPR Connector – set up	Connector Set up	£7,000 as required	As required by client EPR connector set up cost
EPR Connector Maintenance	Annual	£1,400	Annual EPR Connector Maintenance cost

CLEO SOLO EPS PRICING shows the lifetime cost of a 3-year contract - this example is for a contract with 20 concurrent user licences

ITEM	YEAR 1			YEAR 2			YEAR 3		
	Price excl VAT	Quantity	Total	Price excl VAT	Quantity	Total	Price excl VAT	Quantity	Total
Organisational setup (one-off)	£7,900	1	£7,900	£0	0	£0	£0	0	£0
SFTP data feed for client reporting (one-off)	£2,625	1	£2,625	£0	0	£0	£0	0	£0
SFTP data feed maintenance (Annual)	£0	0	£0	£500	1	£500	£500	1	£500
Train the trainer session (as required)	£850	1	£850	£850	0	£0	£850	0	£0
Concurrent user license - min 10 (annual)	£1,465	20	£29,300	£1,465	20	£29,300	£1,465	20	£29,300
Hosting on secure cloud - min 10 (annual)	£750	20	£15,000	£750	20	£15,000	£750	20	£15,000
Sub-total			£55,675			£44,800			£44,800