



G-CLOUD 14  
CLEO SYSTEMS

PRICING DOCUMENT

CLEO SOLO EPS - ELECTRONIC PRESCRIBING SYSTEM

| ITEM   | BASIS / FREQUENCY OF COST                 | YEAR 1 PRICING                                | NOTES  |
|--|---|---|--|
| Organisational setup   | One-off on inception                      | £7,900  | Depends on specification, this example excludes bespoke development as this is generally not required. Please refer to SIFA Rate card for further resource costs.  |
| SFTP data feed for client reporting  | One-off on inception                      | Fixed £2,625                                  | Most Trusts have an in-house BI team so this service provides data to that team for reporting. We can provide bespoke reporting at additional cost.  |
| SFTP data feed for client reporting Maintenance  | Annual                                    | Fixed £500                                    | Annual support charge for ongoing maintenance of the reporting feeds.  |
| Train the trainer session  | As required                               | Fixed £850                                    | Our training team provide training for the Trust's in-house trainers and can provide as many sessions as needed. We also share training material including videos that are useful for the trainers, clinicians and administrators.                     |
| Concurrent user licence - min 10<br>First 10-50 licences<br>Licences 51-100<br>Licences 101-200<br>Licences 200+ | Annual                                    | Fixed<br>£1,465<br>£1,392<br>£1,322<br>£1,256 | The concurrent usage means that multiple users can share the licence across clinic and shift patterns, etc. More licences can be purchased during the year.  |
| Cloud hosting per concurrent user licence (discounted from £1,162 until 17th October 2025)                       | Annual                                    | Fixed<br>£750                                 | Hosted within secure Cloud   |
| Patient SMS  | Optional capability & cost based on usage | Fixed £50 per '000                            | This capability enables the clinician to prompt the system to send an SMS to the patient's smartphone with a prescription reference and a Google Maps link showing the pharmacy location. The cost will be invoiced monthly in arrears based on usage. |

|                           |                         |                    |  |
|---------------------------|-------------------------|--------------------|--|
| Subsequent year pricing   | Subsequent year pricing | 5% per year        | These prices shall be subject to annual increase in line with inflation of the CLEO Systems cost base; |
| EPR Connector – set up    | Connector Set up        | £7,000 as required | As required by client EPR connector set up cost  |
| EPR Connector Maintenance | Annual                  | £1,400             | Annual EPR Connector Maintenance cost  |

**CLEO SOLO EPS PRICING shows the lifetime cost of a 3-year contract - this example is for a contract with 20 concurrent user licences**

| ITEM  | YEAR 1               |          |                | YEAR 2               |          |                | YEAR 3               |          |                |
|---|----------------------|----------|----------------|----------------------|----------|----------------|----------------------|----------|----------------|
|   | Price<br>excl<br>VAT | Quantity | Total          | Price<br>excl<br>VAT | Quantity | Total          | Price<br>excl<br>VAT | Quantity | Total          |
| Organisational setup (one-off)                | £7,900               | 1        | £7,900         | £0                   | 0        | £0             | £0                   | 0        | £0             |
| SFTP data feed for client reporting (one-off) | £2,625               | 1        | £2,625         | £0                   | 0        | £0             | £0                   | 0        | £0             |
| SFTP data feed maintenance (Annual)           | £0                   | 0        | £0             | £500                 | 1        | £500           | £500                 | 1        | £500           |
| Train the trainer session (as required)       | £850                 | 1        | £850           | £850                 | 0        | £0             | £850                 | 0        | £0             |
| Concurrent user license - min 10 (annual)     | £1,465               | 20       | £29,300        | £1,465               | 20       | £29,300        | £1,465               | 20       | £29,300        |
| Hosting on secure cloud - min 10 (annual)     | £750                 | 20       | £15,000        | £750                 | 20       | £15,000        | £750                 | 20       | £15,000        |
| <b>Sub-total</b>                              |                      |          | <b>£55,675</b> |                      |          | <b>£44,800</b> |                      |          | <b>£44,800</b> |