

SKILLS FRAMEWORK PRICING MATRIX

Razorthorn Security provides specialised personnel for cybersecurity and information assurance services, with extensive expertise in the public sector.

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Additional costs including travel, subsistence and other reasonable expenses may be charged separately, as detailed by the call off contract terms and conditions
- Professional indemnity insurance: included in day rate

LEVEL	DEFINITION	DAY RATE
Trainee Specialist (Follow)	Graduate with technical skills aligned with client specifications.	£700
Junior Specialist (Assist)	Demonstrated client interaction skills and support for broader consultancy initiatives.	£800
Specialist (Apply)	Notable expertise and deep understanding in their specialised area. Demonstrated involvement in various consultancy projects, client interactions, and contributions to process and organisational design, including leading workshops and events.	£ 900
Senior Specialist (Enable)	Extensive background in their specialised field, including consultancy and training. Proven track record of offering specialised technical advice and guidance across a variety of high-quality projects. Familiarity with challenges encountered by public sector organisations.	£1,000
Principal Specialist (Ensure/Advise)	Significant expertise in their specialised field, with experience in consultancy and training. Well-versed in the public sector, including current policy and political dynamics. Proven track record of offering specialised technical advice on major projects, preferably within the public sector. Familiarity with government and public sector recognised methodologies.	£1,100
Managing Specialist (Initiate/Influence)	Extensive expertise in their specialised field and consultancy. Comprehensive understanding of the public sector, including current policy and political landscapes. Proven history of providing specialised technical advice on major projects, ideally within the public sector. Familiarity with government and public sector recognised methodologies.	£1,200
Director/Partner (Set Strategy/Inspire)	Vast extensive expertise in their specialised field recognised nationally or internationally as an expert. Proven track record of leading complex, business-critical projects with genuine strategic insight. Deep understanding of the public sector, including current policy and political dynamics.	£1,350

Volume discounts are considered on an engagement-by-engagement basis.
Note: Rates are exclusive of VAT, which will be charged at the prevailing rate.

CERTIFICATIONS

