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CYBER

STANDARDS FOR CONSULTANCY

SFIA DAY RATE CARDS



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SKILLS FRAMEWORK FOR THE INFORMATION AGE (SFIA) DEFINITIONS & RATE CARD



Standard Rate Card

	Strategy & Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & Management Support	Client Interface
1. Follow	N/A	N/A	N/A	N/A	N/A	N/A
2. Assist	N/A	N/A	N/A	N/A	N/A	N/A
3. Apply	N/A	N/A	N/A	N/A	N/A	N/A
4. Enable	£650	£650	£650	£650	£650	£650
5. Ensure/Advise	£750	£750	£750	£750	£750	£750
6. Initiate/Influence	£900	£900	£900	£900	£900	£900
7. Strategy/Inspire	£1200	£1000	£1000	£1000	£1000	£1000

Please refer to the table below to be used in conjunction with the rate card.

SFIA Mapping	Penetration Testing & IT Health Check
4. Enable	Penetration Tester & Cyber Security Consultant
5. Ensure / Advise	CHECK Team Member & Cyber Security Consultant
6. Initiate / Influence	CHECK Team Leader Certified Consultant & Senior Consultant
7. Set Strategy / Inspire	CHECK Team Leader (5+ years) & Principal Consultant



SFIA Level	Role Description	Skills	Day Rate
7. Set Strategy / Inspire	Principle – Technical Assurance	<ul style="list-style-type: none">• Broad experience of strategic management and leadership roles and decision making for the service offer.• Understands, explains, and presents complex technical and business risk analysis (along with options/recommendations) to both technical and non-technical audiences at business leadership and board level in a digestible plain English way.• Has a broad and deep cyber security and vulnerability knowledge coupled with extensive knowledge of commercial and public sector businesses processes and the different approaches to cyber security strategy and business resilience.• Undertakes balance risk assessments and communicates the potential impact of investments in modern technologies (e.g., PaaS, IaaS, SaaS) and associated balance of risks associated with people and processes.• Assesses the impact of legislation, and actively promotes compliance.	£1000 - £1200
6: Initiate / Influence	Check Team Leader	<ul style="list-style-type: none">• Absorbs complex technical information and communicates effectively at all levels to both technical and non-technical audiences.• Assesses and evaluates risk. Understands the implications of modern technologies.• Demonstrates clear leadership and the ability to influence and persuade.• Has a broad understanding of all aspects of IT and deep understanding of own specialism(s).• Understands and communicates the role and impact of IT in the employing organisation and promotes compliance with relevant legislation.• Takes the initiative to keep both own and subordinates' skills up to date and to maintain an awareness of developments in the IT industry.	£900



SFIA Level	Role Description	Skills	Day Rate
5: Ensure / Advise	Check Team Member (Senior)	<ul style="list-style-type: none">• Advises on the available standards, methods, tools, and applications relevant to own specialism and can make correct choices from alternatives.• Analyses, diagnoses, designs, plans, execute and evaluates work to time, cost and quality targets.• Communicates effectively, formally, and informally, with colleagues, subordinates, and customers.	£750
4: Enable	Check Team Member (Junior)	<ul style="list-style-type: none">• Selects appropriately from applicable standards, methods, tools, and applications• Demonstrates an analytical and systematic approach to problem solving.• Communicates fluently both orally and in writing, and can present complex technical information to both technical and non-technical audiences.• Facilitates collaboration between stakeholders who share common objectives.• Plans, schedules, and monitors work to meet time and quality targets and in accordance with relevant legislation and procedures.• Rapidly absorbs new technical information and applies it effectively.• Has a good appreciation of the wider field of information systems, their use in relevant employment areas and how they relate to the business activities of the employer or client.• Maintains an awareness of developing technologies and their application and takes some responsibility for personal development.	£650

Standards for Consultancy Day Rate Cards

Consultant's Working Day - 7.5 hours exclusive of travel and lunch.

Working Week - Monday to Friday excluding national holidays.

Office Hours - 09:00 - 17:30 Monday to Friday.

Travel and Subsistence - Day rates exclude reasonable travel and subsistence charges, payable by the client.

Mileage - Mileage is charged at SCC defined rates (within government guidelines).

Volume day rate discounts may be applied.

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