



Gov UK – Pricing Document

Xantra Group Limited

1. Service Definition

Xantra Group as a service provider and having presence in UK and India, have flexible engagement plan and delivery model for our services.

Exec Summary

Business Intelligence (BI) incorporates a vast range of solutions for the collection, storage and analysis of data and statistics. Implementing a well-designed BI solution leads to a reduction in the manual work necessary in preparing essential business data and reporting. This results in an enabled work force with time to focus their attention on the analysis of performance within their domain.

Service Definition

Understand data from multiple sources

- OBIEE, Tableau, Power BI can be used to combine multiple datasets from within the organisation, then augmented with external datasets to provide a toolset for analysis.
- Using the data capabilities of Power BI Desktop, analysts can spend more time deriving insights from analysis of the data. Rather than manipulating and combining the data in spreadsheets.
- Data ingestion can be repeated and scheduled to reduce ongoing costs of providing reports.
- Data can be source from spreadsheets or files. On premise databases and cubes and cloud based sources, whether part of an organisation's estate or third party open data services.
- An extensive and growing angle of visualisations can be used to creating compelling reports which allow users to explore the data and drill into the area that interests them.
- OBIEE, Tableau, Power BI can be used to represent UK statistical geographies and display data with custom boundaries in maps.

All Rates mentioned in this document are exclusive of VAT and any other applicable tax. Our Various Pricing model are shown below:-

• Time & Material

Xantra Group will provide skilled team on the basis of the engagement type. In this the scope and Project specifications are not predefined so we have standard rates defined and invoice would be generated based on time/ duration that is required.

We have our standard rates for both Onsite and Offshore Rates defined which are exclusive of VAT and any other applicable tax. Our Blended rates vary from GBP 210 – GBP 1200 per person per day.

- **Fixed Price**

Xantra Group will provide fixed price on the basis of the engagement type. In this the Project specifications, scope and deliverables are already predefined and thus based on that SOW is signed. Invoices are raised based on Payment milestones agreed and prices are exclusive of VAT and any other applicable tax. In case of there any change in the scope then through Change management Process, that is taken up separately.

- **Managed Service**

Xantra Group is responsible for end- end delivery engagement. Our Managed services are based on ITIL based framework. Service Process and service window is defined and based upon agreed SLA, we share our pricing model. This can be charged on monthly basis or annual and based on No. of Year the contract the discounts are defined.

• **Standard UK On-Shore Rate Card**

| | Strategy and Architecture | Business Change | Solution Development and Initiation | Service Management | Procurement and Management Support | Client Interface |
|----------------------------|---------------------------|-----------------|-------------------------------------|--------------------|------------------------------------|------------------|
| 1. Follow | £300 | £300 | £300 | £300 | £300 | £300 |
| 2. Assist | £465 | £465 | £465 | £459 | £465 | £465 |
| 3. Apply | £575 | £575 | £575 | £565 | £575 | £575 |
| 4. Enable | £575 | £575 | £500 | £575 | £575 | £575 |
| 5. Ensure or advise | £850 | £850 | £880 | £780 | £880 | £850 |
| 6. Initiate or influence | £1100 | £1100 | £880 | £880 | £880 | £1100 |
| 7. Set strategy or inspire | £1250 | £1250 | £1000 | £1000 | £1000 | £1250 |

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileages, subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence

- Professional indemnity insurance: included in day rate

Standard Off-Shore Rate Card

| | Strategy and Architecture | Business Change | Solution Development and Initiation | Service Management | Procurement and Management Support | Client Interface |
|----------------------------|---------------------------|-----------------|-------------------------------------|--------------------|------------------------------------|------------------|
| 1. Follow | £200 | £200 | £200 | £200 | £200 | £200 |
| 2. Assist | £365 | £365 | £365 | £359 | £365 | £365 |
| 3. Apply | £475 | £475 | £475 | £465 | £475 | £475 |
| 4. Enable | £575 | £575 | £500 | £575 | £575 | £575 |
| 5. Ensure or advise | £550 | £550 | £580 | £680 | £580 | £550 |
| 6. Initiate or influence | £650 | £650 | £580 | £580 | £580 | £650 |
| 7. Set strategy or inspire | £750 | £750 | £650 | £650 | £650 | £750 |

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileages, subsistence: Delivery to take place via offshore location/remote
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

Disclaimer : All the rates are subject to final agreement and negotiation with Client